

Cisco Systems (India) Private Limited  
SEZ Unit, Cessna Business Park,  
Kadubeesanahalli Village  
Varthur Hobli, Sarjapur Marathalli Outer Ring Road  
Bangalore, Karnataka 560103  
CIN: U31909KA1995PTC019505  
India

16th December 2019

**Shaik Tabasum**

**D/No 8-142, Roynagar, Club Road, Near Canara Bank, Gannavaram, Krishna Dist  
Gannavaram, Andhra Pradesh 521101**

Dear Shaik:

Congratulations on your appointment as **COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL-000882**, grade 99.

Please find enclosed herewith the following documents for your sign-off and return in the next seven days:

1. Internship Letter
2. Application form

At the time of joining, you will be required to provide the following:

1. ID Proof
2. 2 passport size photographs

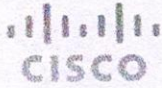
Yours Sincerely,

For **123 - Cisco Systems (India) Private Limited.**

**Priyanka Bhagat**  
**MANAGER.CAREER SERVICES**



**PRINCIPAL**  
**SRK Institute of Technology**  
**ENIKEPADU, VIJAYAWADA-521 108.**



16th December 2019

Shaik Tabasum  
D/no 8-142, Roynagar, Club Road, Near Canara Bank, Gannavaram, Krishna Dist  
Gannavaram, Andhra Pradesh 521101

Re: Appointment as COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL-000882, grade 99 with Cisco Systems (India) Private Limited.

This is with reference to your request for training. We are pleased to inform you that we will offer you an internship as a **COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL-000882, grade 99 in 123 - Cisco Systems (India) Private Limited ("the Company")** on the following terms and conditions:

#### 1. Commencement of Internship

Your Internship will commence on **13-Jan-2020** and will be for a fixed term of **5 months ("Term")** which means, subject to the right of termination set out in this letter, it will terminate no later than **26-Jun-2020**. You will be based at **123 - Cisco Systems (India) Private Limited, BANGALORE, KARNATAKA, INDIA.**

#### 2. Place of posting and assignment

Your place of posting is **BANGALORE, KARNATAKA, INDIA.** You are liable to be transferred to any place of business of the Company as existing/operating presently or acquired or set up later in any part of India or abroad at any time. You are also liable to be deputized to any work or assigned the works of any Associate/Sister Concerns, Subsidiaries or any other Companies/Concerns/Organizations/Firms with whom the Company may make such arrangement or agreement.

#### 3. Office Hours

The normal working hours are 8:30AM to 4:30PM, Monday through Friday.

#### 4. Termination

In the event of gross misconduct or commission of a serious breach of the terms of your Internship by you, the Company is entitled to terminate your Internship with immediate effect without prior notice or payment in lieu.

In case of termination due to above mentioned reason, the company reserves the right to terminate the internship and full time offer referred on Section 16 below will be considered invalid.

#### 5. Duties

Your responsibilities and duties will be intimated to you upon the commencement of your Internship.

#### 6. Stipend and Allowances

All payments of stipend and any other emoluments will be paid according to local payroll practices. Your monthly Stipend which is based on a 40 hour work week will be **INR 50,000.00**

Stipend Details	In INR per month
Stipend per month	INR 50,000.00
Accommodation Allowance	INR 10,000.00

#### \*Note:

Stipend and accommodation allowance (a & b) shall be paid effective joining and start of your assignment with the company. This amount shall be paid less tax and other authorized deductions.

#### a) Tax

It is your responsibility to meet all requirements under the Indian tax laws including tax compliance and filing of personal tax returns in respect of all payments paid to you under this letter. Taxes on any payment made under this letter will be borne by you. The Company shall deduct Tax at source ("TDS") on any payments under this letter that require such deduction to be made by the employer in accordance with the Indian tax laws.

PRINCIPAL

SRK Institute of Technology  
ENNERADU, VIJAYAWADA - 521 108.

## 7. Whole time Internship

During the Term you, being in the whole time Internship of the Company, shall not engage or associate yourself directly/indirectly or in any other manner, whatsoever, in any other post or work part time or pursue any course of study without the prior permission of the Company. You shall devote your whole time, attention and skill to the best of your ability for the business of the Company and shall not undertake any work other than what has been assigned to you. You shall not directly or indirectly be connected with, concerned, employed or engaged in any other business or activities whatsoever, without the prior permission of the Company and shall not accept any emoluments, commission or honoraria whatsoever from any one.

## 8. Company Property

You shall always maintain in good condition, any of the Company's property, which may be given to you: by your superiors; by persons under whom you are placed to work in the overall interest of the Company; or otherwise for official use during the course of your Internship. You must return all Company property on request or on the termination of your Internship, failing which the Company will recover the cost of such property from you.

## 9. Additions / Alterations

You shall, in addition to the general service conditions as specifically stated herein above, be governed by other rules, regulations, practices, systems, procedures and policies as are in force or may be added, altered, modified or omitted/deleted by the Company from time to time.

## 10. Leave and Holidays

You will not be eligible for Annual Leave during the course of your internship. However you will be eligible for any festival or public holiday that may fall as per Cisco policies.

## 11. Confidentiality

You shall not disclose, divulge or communicate in any manners, either directly or indirectly any confidential information of the Company, nor any of its trade secrets or know-how to any person, firm, corporation, association or other entity for any reason or purpose whatsoever. You shall observe and abide by all the terms of the Proprietary Information and Invention Agreement, as if the same was set out hereunder, in verbatim. The Proprietary Information Agreement is coterminous with this letter and breach of the Proprietary Information and Invention Agreement or any of its terms will be considered to be a breach of the terms of this letter, giving grounds for immediate termination of your Internship.

## 12. Notices

All notices, consents, requests or other communications made either by you or the Company will be in writing and personally delivered or transmitted by registered or certified mail or courier or by facsimile at the addresses indicated in this letter.

## 13. Accuracy of Information

Your appointment is being made on the basis of the information and details given by you in the application for Internship. If, at any time, any information or detail given by you is found incorrect or false, your services will be liable for termination without any notice, salary in lieu of notice or compensation. No charge sheet or disciplinary action will be necessary.

On your first day of work you will be required to present evidence of authorization to work. If you require sponsorship by Cisco to obtain work authorization, you must let us know immediately. Also, please be aware not every position or individual qualifies for visa sponsorship. Accordingly, this offer of Internship is contingent upon your obtaining and providing evidence of proper authorization to work for Cisco.

## 14. Applicable Law

This letter shall be construed and governed by the laws of India.

## 15. Full Time Offer

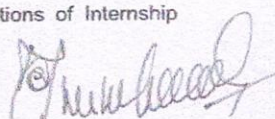
The full time offer that is extended to you by the company is subject to your satisfactory completion of internship. The company also reserves the right to withdraw this commitment on account of any other business or extenuating factors.

I take this opportunity to congratulate you on your appointment and welcome you to our company.

Please return a signed copy of this letter to indicate your undertaking of the above terms and conditions of Internship contained herein and your acceptance of this letter and the attached agreements.

Yours sincerely,

For 123 - Cisco Systems (India) Private Limited

  
**PRINCIPAL**  
**SRK Institute of Technology**  
ENIKEPADU, VIJAYAWADA-521 108.

*Priyanka Bhagat*

**Priyanka Bhagat  
MANAGER, CAREER SERVICES**

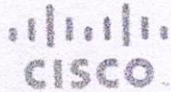
I have read and understood the above terms and conditions governing my Internship with the Company and the same are acceptable to me in totality and confirm my agreement to the terms of this letter.

**1. START DATE: 13-Jan-2020**

Signature :  
Name :  
Place :  
Date :

*[Signature]*  
PRINCIPAL

**SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.**



Cisco Systems (India) Private Limited  
SEZ, Cessna Business Park,  
Sarjapur Marathalli Outer Ring Road  
Bengaluru - 560 103, India  
CIN: U31909KA1995PTC019505  
Tel : 91-80-4426 0000  
Fax : 91-80-4426 4040

01-Jul-2020

To Whom It May Concern:

Dear Sir/Madam,

**Internship Completion Letter**

This is to confirm that Shaik Sabiya Tabasum was an intern with Cisco Systems India Pvt Ltd from 13-Jan-2020 until 26-Jun-2020

Shaik had the position of COLLEGE INTERNTECH UNDERGRAD.CROSS FUNCTIONAL

During their internship Sabiya worked on the project under the guidance of Mr. Vipin Thomas.

Project name: Software Compatibility Framework

The project details:

- A tool that compares the compatibility between collaboration products and displays it on the UI for the user. It allows to update the backend DB for the future releases of the products

If you have any questions, please contact Operations - Employee Services - HR Support on 000 800 040 2244 (India) or +1 408 906 1477 (Outside India).

Yours Sincerely,

*Aparna*



**Aparna S N**  
Specialist People Shared Services  
Authorized Signatory  
Cisco Systems (India) Private Limited

Ref No: 1-5762304304

*[Signature]*  
PRINCIPAL

**SRK INSTITUTE OF TECHNOLOGY**  
ENIKEPADU, VIJAYAWADA



WINTER INTERNSHIP  
ON

Sr.No. WI-19-53  
LEADINGINDIA.AB

ARTIFICIAL INTELLIGENCE AND DEEP LEARNING

CERTIFICATE OF COMPLETION

This is to certify that Akkem Hema Bhargavi  
from S.R.K INSTITUTE OF TECHNOLOGY  
has successfully completed four weeks internship.

Duration 2<sup>nd</sup> December-2019 to 28<sup>th</sup> December-2019

Venue : Bennett University, Greater Noida (U.P.) India

*Deepank Garg*  
Dr. Deepank Garg  
Head Computer Science Engineering

*Madhusmita Verma*  
Dr. Madhusmita Verma  
Internship Coordinator

*[Signature]*  
PRINCIPAL

SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



**BENNETT**  
UNIVERSITY  
TOWNS OF INDIA GROUP

## WINTER INTERNSHIP ON

Sr.No WI-19-14  
**LEADINGINDIA.AE**

## ARTIFICIAL INTELLIGENCE AND DEEP LEARNING

**CERTIFICATE OF COMPLETION**

This is to certify that Chandana.Divya Vanl  
from SRK Institute of technology  
has successfully completed four weeks internship.  
Duration 2<sup>nd</sup> December-2019 to 28<sup>th</sup> December-2019  
Venue : Bennett University, Greater Noida (U.P.) India

*Deepak Garg*  
Dr. Deepak Garg  
Head Computer Science Engineering

*Madhusahi Verma*  
Dr. Madhusahi Verma  
Internship Coordinator

*[Signature]*  
PRINCIPAL

**SRK Institute of Technology**  
ENIKEPADU, VIJAYAWADA-521 108.



**BENNETT UNIVERSITY**  
TIMES OF INDIA GROUP

# WINTER INTERNSHIP

LEADING INDIA

## ON ARTIFICIAL INTELLIGENCE AND DEEP LEARNING

### CERTIFICATE OF COMPLETION

This is to certify that Gundimeda Shivanik  
 from SRK Institute of Technology  
 has successfully completed four weeks internship  
 Duration 2<sup>nd</sup> December 2019 to 28<sup>th</sup> December 2019  
 Venue : Bennett University, Greater Noida (U.P.) India

*Deepak Garg*  
 Dr. Deepak Garg  
 Head Computer Science Engineering

*Madhusahi Verma*  
 Dr. Madhusahi Verma  
 Internship Coordinator

*M. Anil Kumar*

**PRINCIPAL**  
 SRK Institute of Technology  
 EMIKAPADU, VIJAYAWADA-521 103.





**BENNETT UNIVERSITY**  
TIMES OF INDIA GROUP

# WINTER INTERNSHIP

Sr.No. WI-19-98

**LEADINGINDIA.AE**  
NATIONWIDE AI SKILLING & RESEARCH INITIATIVE

## ON

# ARTIFICIAL INTELLIGENCE AND DEEP LEARNING

## CERTIFICATE OF COMPLETION

This is to certify that Janyavula.Durga Rani

from SRK Institute of Technology

has successfully completed four weeks internship.

Duration 2<sup>nd</sup> December-2019 to 28<sup>th</sup> December-2019

Venue : Bennett University, Greater Noida (U.P.) India

*Deepak Garg*

Dr. Deepak Garg  
Head Computer Science Engineering

*Madhusini Verma*

Dr. Madhusini Verma  
Internship Coordinator

*[Signature]*  
PRINCIPAL

SRK Institute of Technology

DA-521 108.



**WINTER INTERNSHIP  
ON  
ARTIFICIAL INTELLIGENCE AND DEEP LEARNING**

Sl.No: WI-19-18  
**LEADINGINDIA.AE**  
BY PROMULGATING AI SKILLING & RESEARCH INITIATIVES

**CERTIFICATE OF COMPLETION**

This is to certify that BABY ABHINAYANA MAJIDU  
from SRK INSTITUTE OF TECHNOLOGY  
has successfully completed            our            weeks internship.  
Duration: 2<sup>nd</sup> December-2019 to 28<sup>th</sup> December-2019

Venue: Bennett University, Greater Noida (U.P.) India

*Deepank Garg*  
Dr. Deepank Garg  
Head, Computer Science Engineering

*Mathurani Verma*  
Dr. Mathurani Verma  
Institute Coordinator

*[Signature]*  
PRINCIPAL

SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



# WINTER INTERNSHIP

Sr.No. WI-19-52

LEADINGINDIA.AE  
NATIONWIDE SKILLING & RESEARCH INITIATIVE

# ON ARTIFICIAL INTELLIGENCE AND DEEP LEARNING

## CERTIFICATE OF COMPLETION

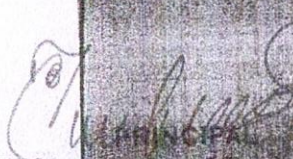
This is to certify that MARY MANSI NEELA

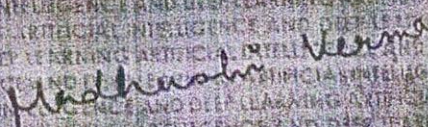
from S.R.K INSTITUTE OF TECHNOLOGY

has successfully completed four weeks internship

Duration 2<sup>nd</sup> December-2019 to 28<sup>th</sup> December-2019

Venue : Bennett University, Greater Noida (U.P.) India

  
PRINCIPAL  
Dr. Deepak Garg  
Head Computer Science Engineering  
SRK Institute of Technology  
ENIKEPALLI, VAYAWADA-521 101

  
Dr. Madhusli Verma  
Internship Coordinator



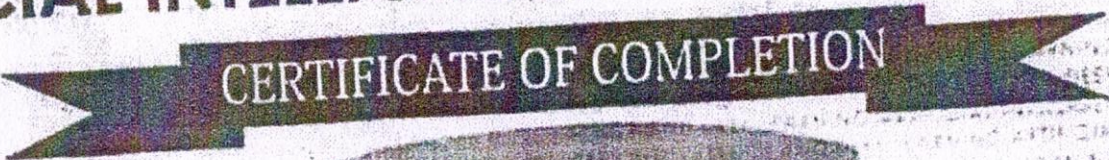
**BENNETT**  
UNIVERSITY  
ONES OF INDIA GROUP

# WINTER INTERNSHIP ON

Sr.No. WI-19-40

**LEADINGINDIA.AE**  
NATIONWIDE SKILLING & RESEARCH INITIATIVE

# ARTIFICIAL INTELLIGENCE AND DEEP LEARNING



**CERTIFICATE OF COMPLETION**

This is to certify that pedasanaganti/Aparna

from SRK Institute of Technology

has successfully completed

four

weeks internship.

Duration 2<sup>nd</sup> December-2019 to 28<sup>th</sup> December-2019

Venue : Bennett University, Greater Noida (U.P.) India

*Deepak Garg*  
\_\_\_\_\_  
Dr. Deepak Garg

Head Computer Science Engineering

*Madhusli Verma*  
\_\_\_\_\_  
Dr. Madhusli Verma

Internship Coordinator

PRINCIPAL

SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



**BENNETT UNIVERSITY**  
TIMES OF INDIA GROUP

# WINTER INTERNSHIP ON

# ARTIFICIAL INTELLIGENCE AND DEEP LEARNING

SrNo WI-19-44

**LEADINGINDIA.AE**  
NATIONWIDE AI SKILLING & RESEARCH INITIATIVE

## CERTIFICATE OF COMPLETION

This is to certify that PONAMALA KANAKA DURGA  
from SRK INSTITUTE OF TECHNOLOGY  
has successfully completed four weeks internship.

Duration 2<sup>nd</sup> December-2019 to 28<sup>th</sup> December-2019

Venue : Bennett University, Greater Noida (U.P.) India

*Deepak Garg*

Dr. Deepak Garg  
Head Computer Science Engineering

*Madhusahi Verma*

Dr. Madhusahi Verma  
Internship Coordinator

*[Signature]*

PRINCIPAL

**SRK Institute of Technology**  
ENIKEPADU, VIJAYAWADA-521 108.



**BENNETT UNIVERSITY**  
TIMES OF INDIA GROUP

# WINTER INTERNSHIP

ON

# ARTIFICIAL INTELLIGENCE AND DEEP LEARNING

## CERTIFICATE OF COMPLETION

Sr.No. WI-19-36

**LEADINGINDIA.AIP**  
NATIONWIDE SKILLING & RESEARCH INITIATIVE

This is to certify that R. Supriya  
from SRK INSTITUTE OF TECHNOLOGY  
has successfully completed four **weeks internship**.  
Duration 2<sup>nd</sup> December-2019 to 28<sup>th</sup> December-2019  
Venue : Bennett University, Greater Noida (U.P.) India

*Deepak Garg*  
Dr. Deepak Garg  
Head Computer Science Engineering

*Madhusahi Verma*  
Dr. Madhusahi Verma  
Internship Coordinator  
SRK Institute of Technology  
NIKEPADU, VJAYAWADA-521 008

PRINCIPAL



# WINTER INTERNSHIP ON

Sr.No WI-19-110  
**LEADINGINDIA.AE**  
NATIONWIDE SKILLING & RESEARCH INITIATIVE

# ARTIFICIAL INTELLIGENCE AND DEEP LEARNING

## CERTIFICATE OF COMPLETION

This is to certify that SHAIK SAZID  
from SRK Intitute of Technology  
has successfully completed four weeks internship.  
Duration 2<sup>nd</sup> December-2019 to 28<sup>th</sup> December-2019

Venue : Bennett University, Greater Noida (U.P.) India

*Deepak Garg*  
Dr. Deepak Garg  
Head Computer Science Engineering

*Madhusahi Verma*  
Dr. Madhusahi Verma  
Internship Coordinator

*[Signature]*  
PRINCIPAL

**SRK Institute of Technology**  
ENIKEPADU, VIJAYAWADA-521 108.



**BENNETT**  
**UNIVERSITY**  
TIMES OF INDIA GROUP

# WINTER INTERNSHIP ON

Sr.No WI-19-136  
**LEADINGINDIA.AE**  
NATIONWIDE AS SKILLING & RESEARCH INITIATIVE

# ARTIFICIAL INTELLIGENCE AND DEEP LEARNING

## CERTIFICATE OF COMPLETION

This is to certify that Turimella Venkata Naga Chandra Nikhita  
from SRK INSTITUTE OF TECHNOLOGY  
has successfully completed four weeks internship.

Duration 2<sup>nd</sup> December-2019 to 28<sup>th</sup> December-2019

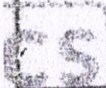
Venue : Bennett University, Greater Noida (U.P.) India

*Deepak Garg*  
\_\_\_\_\_  
Dr. Deepak Garg  
Head Computer Science Engineering

*[Signature]*  
\_\_\_\_\_  
PRINCIPAL

*Madhusahi Verma*  
\_\_\_\_\_  
Dr. Madhusahi Verma  
Internship Coordinator

SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 102



CS  
Scanned with CamScanner





# WINTER INTERNSHIP ON

Sr.No. WI-19-30

LEADINGINDIA **AI**  
NATIONWIDE AI SKILLING & RESEARCH INITIATIVE

# ARTIFICIAL INTELLIGENCE AND DEEP LEARNING

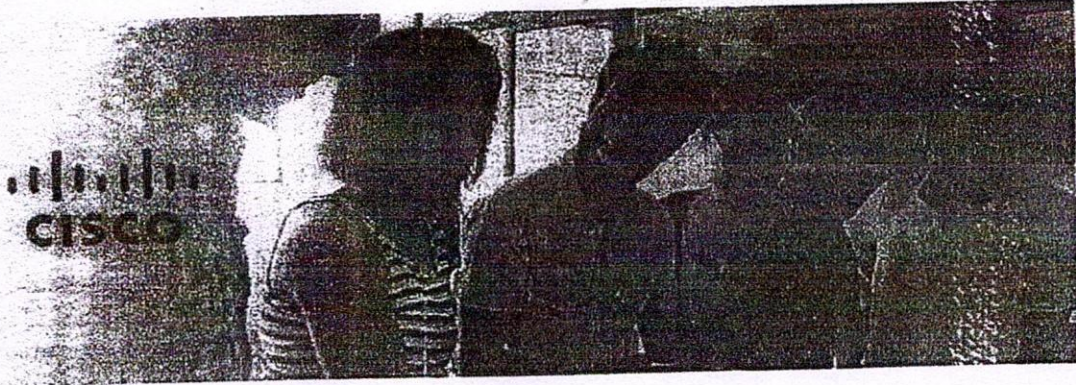
## CERTIFICATE OF COMPLETION

This is to certify that A.Taruni Renuka  
 from SRK INSTITUTE OF TECHNOLOGY  
 has successfully completed four weeks internship.  
 Duration 2<sup>nd</sup> December-2019 to 28<sup>th</sup> December-2019  
 Venue : Bennett University, Greater Noida (U.P.) India

Deepak Garg  
 Dr. Deepak Garg  
 Head Computer Science Engineering

Madhusini Verma  
 Dr. Madhusini Verma  
 Internship Coordinator

Principal  
 PRINCIPAL  
 SRK Institute of Technology  
 ENKEPADA, VIJAYA WADA-521 108



Cisco Systems (India) Private Limited  
SEZ Unit, Ceasra Business Park,  
Kadubeesanahalli Village  
Varthur Hobli, Sarjapur Marathalli Outer Ring Road  
Bangalore, Karnataka 560103  
CIN: U31909KA1905PTC019605  
India

18th December 2019

Manem Nandini  
D.no-4-128, Mangalagiri Mandal, Atmakur  
Guntur, Andhra Pradesh 522503

Dear Manem:

Congratulations on your appointment as **COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL-000882**, grade 99.

Please find enclosed herewith the following documents for your sign-off and return in the next seven days:

1. Internship Letter
2. Application form

At the time of joining, you will be required to provide the following:

1. ID Proof
2. 2 passport size photographs

Yours Sincerely,  
For 123 - Cisco Systems (India) Private Limited.

A handwritten signature in black ink, appearing to read "Priyanka Bhagat".

Priyanka Bhagat  
MANAGER.CAREER SERVICES

A handwritten signature in black ink, appearing to be a cursive signature of the Principal.

PRINCIPAL

SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.





18th December 2019

**Manom Nandini**  
D.no-4-128, Mangalagiri Mandal, Atmakur  
Guntur, Andhra Pradesh 522503

Re: Appointment as COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL-000882, grade 99 with Cisco Systems (India) Private Limited.

This is with reference to your request for training. We are pleased to inform you that we will offer you an internship as a COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL-000882, grade 99 in 123 - Cisco Systems (India) Private Limited ("the Company") on the following terms and conditions:

**1. Commencement of Internship**

Your Internship will commence on **13-Jan-2020** and will be for a fixed term of **5 months ("Term")** which means, subject to the right of termination set out in this letter, it will terminate no later than **26-Jun-2020**. You will be based at **123 - Cisco Systems (India) Private Limited, BANGALORE, KARNATAKA, INDIA**.

**2. Place of posting and assignment**

Your place of posting is **BANGALORE, KARNATAKA, INDIA**. You are liable to be transferred to any place of business of the Company as existing/operating presently or acquired or set up later in any part of India or abroad at any time. You are also liable to be deputized to any work or assigned the works of any Associate/Sister Concerns, Subsidiaries or any other Companies/Concerns/Organizations/Firms with whom the Company may make such arrangement or agreement.

**3. Office Hours**

The normal working hours are 8:30AM to 4:30PM, Monday through Friday.

**4. Termination**

In the event of gross misconduct or commission of a serious breach of the terms of your Internship by you, the Company is entitled to terminate your Internship with immediate effect without prior notice or payment in lieu.

In case of termination due to above mentioned reason, the company reserves the right to terminate the Internship and full time offer referred on Section 16 below will be considered invalid.

**5. Duties**

Your responsibilities and duties will be intimated to you upon the commencement of your Internship.

**6. Stipend and Allowances**

All payments of stipend and any other emoluments will be paid according to local payroll practices. Your monthly Stipend which is based on a 40 hour work week will be **INR 50,000.00**

Stipend Details	In INR per month
Stipend per month	INR 50,000.00
Accommodation Allowance	INR 10,000.00

**\*Note:**

Stipend and accommodation allowance (a & b) shall be paid effective joining and start of your assignment with the company. This amount shall be paid less tax and other authorized deductions.

**a) Tax**

It is your responsibility to meet all requirements under the Indian tax laws including tax compliance and filing of personal tax returns in respect of all payments paid to you under this letter. Taxes on any payment made under this letter will be borne by you. The Company will not be responsible for any tax liability.

*[Signature]*  
**PRINCIPAL**  
**SRK Institute of Technology**  
**ENIKEPADU VIJAYAWADA-521 108.**

#### 7. Whole time Internship

During the Term you, being in the whole time Internship of the Company, shall not engage or associate yourself directly/indirectly or in any other manner, whatsoever, in any other post or work part time or pursue any course of study without the prior permission of the Company. You shall devote your whole time, attention and skill to the best of your ability for the business of the Company and shall not undertake any work other than what has been assigned to you. You shall not directly or indirectly be connected with, concerned, employed or engaged in any other business or activities whatsoever, without the prior permission of the Company and shall not accept any emoluments, commission or honoraria whatsoever from any one.

#### 8. Company Property

You shall always maintain in good condition, any of the Company's property, which may be given to you: by your superiors; by persons under whom you are placed to work in the overall interest of the Company; or otherwise for official use during the course of your Internship. You must return all Company property on request or on the termination of your Internship, failing which the Company will recover the cost of such property from you.

#### 9. Additions / Alterations

You shall, in addition to the general service conditions as specifically stated herein above, be governed by other rules, regulations, practices, systems, procedures and policies as are in force or may be added, altered, modified or omitted/deleted by the Company from time to time.

#### 10. Leave and Holidays

You will not be eligible for Annual Leave during the course of your Internship. However you will be eligible for any festival or public holiday that may fall as per Cisco policies.

#### 11. Confidentiality

You shall not disclose, divulge or communicate in any manners, either directly or indirectly any confidential information of the Company, nor any of its trade secrets or know-how to any person, firm, corporation, association or other entity for any reason or purpose whatsoever. You shall observe and abide by all the terms of the Proprietary Information and Invention Agreement, as if the same was set out hereunder, in verbatim. The Proprietary Information Agreement is coterminous with this letter and breach of the Proprietary Information and Invention Agreement or any of its terms will be considered to be a breach of the terms of this letter, giving grounds for immediate termination of your Internship.

#### 12. Notices

All notices, consents, requests or other communications made either by you or the Company will be in writing and personally delivered or transmitted by registered or certified mail or courier or by facsimile at the addresses indicated in this letter.

#### 13. Accuracy of Information

Your appointment is being made on the basis of the information and details given by you in the application for Internship. If, at any time, any information or detail given by you is found incorrect or false, your services will be liable for termination without any notice, salary in lieu of notice or compensation. No charge sheet or disciplinary action will be necessary.

On your first day of work you will be required to present evidence of authorization to work. If you require sponsorship by Cisco to obtain work authorization, you must let us know immediately. Also, please be aware not every position or individual qualifies for visa sponsorship. Accordingly, this offer of Internship is contingent upon your obtaining and providing evidence of proper authorization to work for Cisco.

#### 14. Applicable Law

This letter shall be construed and governed by the laws of India.

#### 15. Full Time Offer

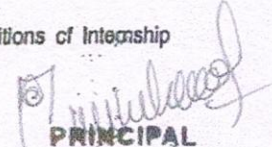
The full time offer that is extended to you by the company is subject to your satisfactory completion of Internship. The company also reserves the right to withdraw this commitment on account of any other business or extenuating factors.

I take this opportunity to congratulate you on your appointment and welcome you to our company.


Please return a signed copy of this letter to indicate your undertaking of the above terms and conditions of Internship contained herein and your acceptance of this letter and the attached agreements.

Yours sincerely,

For 123 - Cisco Systems (India) Private Limited

  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.

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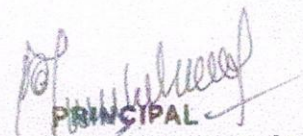


**Priyanka Bhagat**  
**MANAGER, CAREER SERVICES**

I have read and understood the above terms and conditions governing my Internship with the Company and the same are acceptable to me in totality and confirm my agreement to the terms of this letter.

1. **START DATE: 13-Jan-2020**

Signature :  
Name :  
Place :  
Date :



**PRINCIPAL**  
**SRK Institute of Technology**  
ENIKEPADU, VIJAYAWADA-521 002



Cisco Systems (India) Private Limited  
SEZ, Cessna Business Park,  
Sarjapur Marathalli Outer Ring Road  
Bengaluru - 560 103, India  
CIN: U31909KA1995PTC019505  
Tel : 91-80-4426 0000  
Fax : 91-80-4426 4040

06-Jul-2020

To Whom It May Concern:

Dear Sir/Madam,

**Internship Completion Letter**

This is to confirm that Manem Nandini was an intern with Cisco Systems India Pvt Ltd from 13-Jan-2020 until 26-Jun-2020.

Manem Nandini had the position of COLLEGE INTERN.TECH UNDERGRAD

During their internship Manem Nandini worked on the project under the guidance of Mr. Vipin Thomas

Project Name: Health Check of Controllers/Devices on SDWAN Fabric (vDoctor)

Project Details: vDoctor, a single on-demand interface for engineers and customers whenever troubleshooting is required.

If you have any questions, please contact Operations - Employee Services- HR Support on 000 800 040 2244 (India) or +1 408 906 1477 (Outside India).

Yours Sincerely,

*Aparna*

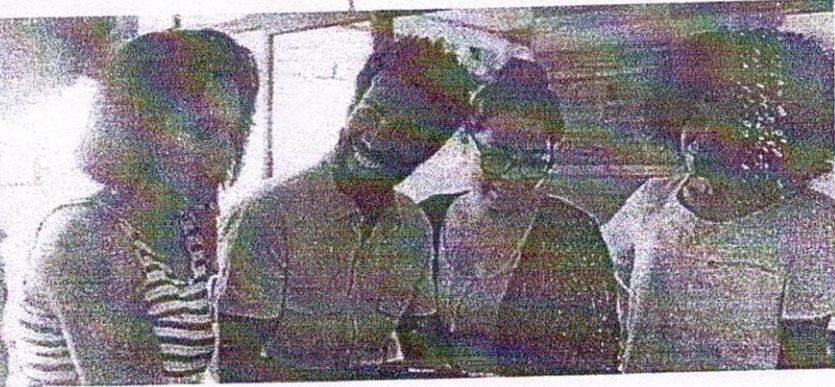
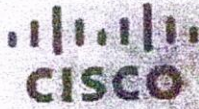


**Aparna S N**  
Specialist People Shared Services  
Authorized Signatory  
Cisco Systems (India) Private Limited

Ref No: 1-5764783544

*[Signature]*

**PRINCIPAL**  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



Cisco Systems (India) Private Limited  
SEZ Unit, Cessna Business Park,  
Kadubeesanahalli Village  
Varthur Hobli, Sarjapur Marathalli Outer Ring Road  
Bangalore, Karnataka 560103  
CIN: U31909KA1995PTC019505  
India

13th December 2019

Sowmya Navuluri  
Navuluri.Nageswararao,subpostmaster,chittinagar(postoffice),  
Vijayawada, Andhra Pradesh 520001

Dear Sowmya:

Congratulations on your appointment as **COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL-000882**, grade 99.

Please find enclosed herewith the following documents for your sign-off and return in the next seven days:

1. Internship Letter
2. Application form

At the time of joining, you will be required to provide the following:

1. ID Proof
2. 2 passport size photographs

Yours Sincerely,  
For 123 - Cisco Systems (India) Private Limited.

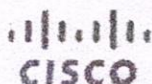
A handwritten signature in black ink, appearing to read "Priyanka Bhagat".

Priyanka Bhagat  
MANAGER.CAREER SERVICES

A handwritten signature in black ink, appearing to read "Principal".

PRINCIPAL  
SRK Institute of Technology  
EMIKEPADU, VIJAYAWADA-521 108.





13th December 2019

Sowmya Navuluri  
Navuluri.Nageswararao,subpostmaster,chittinagar(postoffice).  
Vijayawada, Andhra Pradesh 520001

Re: Appointment as COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL-000882. grade 99 with Cisco Systems (India) Private Limited.

This is with reference to your request for training. We are pleased to inform you that we will offer you an internship as a COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL-000882, grade 99 in 123 - Cisco Systems (India) Private Limited ("the Company") on the following terms and conditions:

#### 1. Commencement of Internship

Your Internship will commence on **13-Jan-2020** and will be for a fixed term of **5 months** ("Term") which means, subject to the right of termination set out in this letter, it will terminate no later than **26-Jun-2020**. You will be based at **123 - Cisco Systems (India) Private Limited, BANGALORE, KARNATAKA, INDIA**.

#### 2. Place of posting and assignment

Your place of posting is **BANGALORE, KARNATAKA, INDIA**. You are liable to be transferred to any place of business of the Company as existing/operating presently or acquired or set up later in any part of India or abroad at any time. You are also liable to be deputized to any work or assigned the works of any Associate/Sister Concerns, Subsidiaries or any other Companies/Concerns/Organizations/Firms with whom the Company may make such arrangement or agreement.

#### 3. Office Hours

The normal working hours are 8:30AM to 4:30PM, Monday through Friday.

#### 4. Termination

In the event of gross misconduct or commission of a serious breach of the terms of your internship by you, the Company is entitled to terminate your Internship with immediate effect without prior notice or payment in lieu.

In case of termination due to above mentioned reason, the company reserves the right to terminate the internship and full time offer referred on Section 16 below will be considered invalid.

#### 5. Duties

Your responsibilities and duties will be intimated to you upon the commencement of your Internship.

#### 6. Stipend and Allowances

All payments of stipend and any other emoluments will be paid according to local payroll practices. Your monthly Stipend which is based on a 40 hour work week will be **INR 50,000.00**

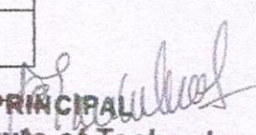
Stipend Details	In INR per month
Stipend per month	INR 50,000.00
Accommodation Allowance	INR 10,000.00

#### \*Note:

Stipend and accommodation allowance (a & b) shall be paid effective joining and start of your assignment with the company. This amount shall be paid less tax and other authorized deductions.

#### a) Tax

It is your responsibility to meet all requirements under the Indian tax laws including tax compliance and filing of personal tax returns in respect of all payments paid to you under this letter. Taxes on any payment made under this letter will be borne by

  
**PRINCIPAL**  
**SRK Institute of Technology**  
ENIKEPADU, VIJAYAWADA-521 108



#### 7. Whole time Internship

During the Term you, being in the whole time Internship of the Company, shall not engage or associate yourself directly/indirectly or in any other manner, whatsoever, in any other post or work part time or pursue any course of study without the prior permission of the Company. You shall devote your whole time, attention and skill to the best of your ability for the business of the Company and shall not undertake any work other than what has been assigned to you. You shall not directly or indirectly be connected with, concerned, employed or engaged in any other business or activities whatsoever, without the prior permission of the Company and shall not accept any emoluments, commission or honoraria whatsoever from any one.

#### 8. Company Property

You shall always maintain in good condition, any of the Company's property, which may be given to you: by your superiors; by persons under whom you are placed to work in the overall interest of the Company; or otherwise for official use during the course of your Internship. You must return all Company property on request or on the termination of your Internship, failing which the Company will recover the cost of such property from you.

#### 9. Additions / Alterations

You shall, in addition to the general service conditions as specifically stated herein above, be governed by other rules, regulations, practices, systems, procedures and policies as are in force or may be added, altered, modified or omitted/deleted by the Company from time to time.

#### 10. Leave and Holidays

You will not be eligible for Annual Leave during the course of your internship. However you will be eligible for any festival or public holiday that may fall as per Cisco policies.

#### 11. Confidentiality

You shall not disclose, divulge or communicate in any manners, either directly or indirectly any confidential information of the Company, nor any of its trade secrets or know-how to any person, firm, corporation, association or other entity for any reason or purpose whatsoever. You shall observe and abide by all the terms of the Proprietary Information and Invention Agreement, as if the same was set out hereunder, in verbatim. The Proprietary Information Agreement is coterminous with this letter and breach of the Proprietary Information and Invention Agreement or any of its terms will be considered to be a breach of the terms of this letter, giving grounds for immediate termination of your Internship.

#### 12. Notices

All notices, consents, requests or other communications made either by you or the Company will be in writing and personally delivered or transmitted by registered or certified mail or courier or by facsimile at the addresses indicated in this letter.

#### 13. Accuracy of Information

Your appointment is being made on the basis of the information and details given by you in the application for Internship. If, at any time, any information or detail given by you is found incorrect or false, your services will be liable for termination without any notice, salary in lieu of notice or compensation. No charge sheet or disciplinary action will be necessary.

On your first day of work you will be required to present evidence of authorization to work. If you require sponsorship by Cisco to obtain work authorization, you must let us know immediately. Also, please be aware not every position or individual qualifies for visa sponsorship. Accordingly, this offer of Internship is contingent upon your obtaining and providing evidence of proper authorization to work for Cisco.

#### 14. Applicable Law

This letter shall be construed and governed by the laws of India.

#### 15. Full Time Offer

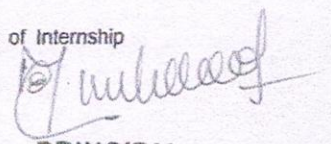
The full time offer that is extended to you by the company is subject to your satisfactory completion of internship. The company also reserves the right to withdraw this commitment on account of any other business or extenuating factors.

I take this opportunity to congratulate you on your appointment and welcome you to our company.

Please return a signed copy of this letter to indicate your undertaking of the above terms and conditions of Internship contained herein and your acceptance of this letter and the attached agreements.

Yours sincerely,

For 123 - Cisco Systems (India) Private Limited



PRINCIPAL

SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.

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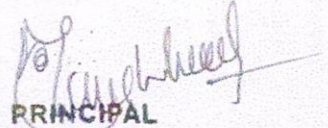


**Priyanka Bhagat**  
**MANAGER, CAREER SERVICES**

I have read and understood the above terms and conditions governing my Internship with the Company and the same are acceptable to me in totality and confirm my agreement to the terms of this letter.

1. **START DATE: 13-Jan-2020**

Signature :  
Name :  
Place :  
Date :



**PRINCIPAL**

**SRK Institute of Technology**  
**ENIKEPADU, WJAYAWADA-521 108.**



Cisco Systems (India) Private Limited  
SEZ, Cessna Business Park,  
Sarjapur Marathalli Outer Ring Road  
Bengaluru - 560 103, India  
CIN: U31909KA1995PTC019505  
Tel : 91-80-4426 0000  
Fax : 91-80-4426 4040

30-Jun-2020

To Whom It May Concern:

Dear Sir/Madam,

**Internship Completion Letter**

This is to confirm that Gayathri Guruzada, was an intern with Cisco Systems India Pvt. Ltd. from 13-Jan-2020 until 26-Jun-2020.

Gayathri Guruzada had the position of COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL.

During their internship Gayathri Guruzada worked on the project under the guidance of Vipin Thomas.

Research Project: Predictive Upgrades.

Completion Status: Completed

Project Details:

- Compliance & Remediation model driven by predictive algorithm enabling selection of critical network devices for proactive maintenance upgrades using Machine Learning and Python Programming.

If you have any questions, please contact Operations - Employee Services- HR Support on 000 800 040 2244 (India) or +1 408 906 1477 (Outside India).

Yours Sincerely,

*Aparna*



Aparna S N  
Specialist, People Shared Services  
Authorized Signatory  
Cisco Systems (India) Private Limited

Ref No: 1-5759965304

*[Signature]*

PRINCIPAL

SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



Cisco Systems (India) Private Limited  
SEZ Unit, Cessna Business Park,  
Kadubeesanahalli Village  
Varthur Hobli, Sarjapur Marathalli Outer Ring Road  
Bangalore, Karnataka 560103  
CIN: U31909KA1095PTC018505  
India

16th December 2019

Gayathri Guruzada  
Door No:30-7-7, Anaparthi Vaari Veedhi, Annadhana Samajam Road, Dugrahararam  
Vijayawada, Andhra Pradesh 520008

Dear Gayathri:

Congratulations on your appointment as **COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL-000882**, grade 99.

Please find enclosed herewith the following documents for your sign-off and return in the next seven days:

1. Internship Letter
2. Application form

At the time of joining, you will be required to provide the following:

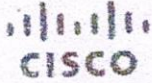
1. ID Proof
2. 2 passport size photographs

Yours Sincerely,  
For 123 - Cisco Systems (India) Private Limited.

Priyanka Bhagat  
MANAGER.CAREER SERVICES

**PRINCIPAL**  
**SRK Institute of Technology**  
**ENIKEPADU, VIJAYAWADA-521 108.**





16th December 2019

Gayathri Guruzada  
Door No:30-7-7, Anaparthi Vaari Veedhi, Annadhana Samajam Road, Dugragraharam  
Vijayawada, Andhra Pradesh 520008

Re: Appointment as COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL-000882, grade 99 with Cisco Systems (India) Private Limited.

This is with reference to your request for training. We are pleased to inform you that we will offer you an internship as a **COLLEGE INTERN..TECH UNDERGRAD.CROSS FUNCTIONAL-000882, grade 99 in 123 - Cisco Systems (India) Private Limited ("the Company")** on the following terms and conditions:

### 1. Commencement of Internship

Your Internship will commence on **13-Jan-2020** and will be for a fixed term of **5 months ("Term")** which means, subject to the right of termination set out in this letter, it will terminate no later than **26-Jun-2020**. You will be based at **123 - Cisco Systems (India) Private Limited, BANGALORE, KARNATAKA, INDIA.**

### 2. Place of posting and assignment

Your place of posting is **BANGALORE, KARNATAKA, INDIA.** You are liable to be transferred to any place of business of the Company as existing/operating presently or acquired or set up later in any part of India or abroad at any time. You are also liable to be deputed to any work or assigned the works of any Associate/Sister Concerns, Subsidiaries or any other Companies/Concerns/Organizations/Firms with whom the Company may make such arrangement or agreement.

### 3. Office Hours

The normal working hours are 8:30AM to 4:30PM, Monday through Friday.

### 4. Termination

In the event of gross misconduct or commission of a serious breach of the terms of your Internship by you, the Company is entitled to terminate your Internship with immediate effect without prior notice or payment in lieu.

In case of termination due to above mentioned reason, the company reserves the right to terminate the internship and full time offer referred on Section 16 below will be considered invalid.

### 5. Duties

Your responsibilities and duties will be intimated to you upon the commencement of your Internship.

### 6. Stipend and Allowances

All payments of stipend and any other emoluments will be paid according to local payroll practices. Your monthly Stipend which is based on a 40 hour work week will be **INR 50,000.00**

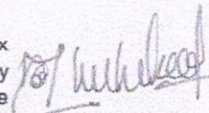
Stipend Details	In INR per month
Stipend per month	INR 50,000.00
Accommodation Allowance	INR 10,000.00

#### \*Note:

Stipend and accommodation allowance (a & b) shall be paid effective joining and start of your assignment with the company. This amount shall be paid less tax and other authorized deductions.

#### a) Tax

It is your responsibility to meet all requirements under the Indian tax laws including tax compliance and filing of personal tax returns in respect of all payments paid to you under this letter. Taxes on any payment made under this letter will be borne by you. The Company shall deduct Tax at source ("TDS") on any payments under this letter that require such deduction to be

  
**PRINCIPAL**  
**SRK Institute of Technology**  
**ENIKEPADU, VIJAYAWADA-521 108.**

#### 7. Whole time Internship

During the Term you, being in the whole time Internship of the Company, shall not engage or associate yourself directly/indirectly or in any other manner, whatsoever, in any other post or work part time or pursue any course of study without the prior permission of the Company. You shall devote your whole time, attention and skill to the best of your ability for the business of the Company and shall not undertake any work other than what has been assigned to you. You shall not directly or indirectly be connected with, concerned, employed or engaged in any other business or activities whatsoever, without the prior permission of the Company and shall not accept any emoluments, commission or honoraria whatsoever from any one.

#### 8. Company Property

You shall always maintain in good condition, any of the Company's property, which may be given to you: by your superiors; by persons under whom you are placed to work in the overall interest of the Company; or otherwise for official use during the course of your Internship. You must return all Company property on request or on the termination of your Internship, failing which the Company will recover the cost of such property from you.

#### 9. Additions / Alterations

You shall, in addition to the general service conditions as specifically stated herein above, be governed by other rules, regulations, practices, systems, procedures and policies as are in force or may be added, altered, modified or omitted/deleted by the Company from time to time.

#### 10. Leave and Holidays

You will not be eligible for Annual Leave during the course of your internship. However you will be eligible for any festival or public holiday that may fall as per Cisco policies.

#### 11. Confidentiality

You shall not disclose, divulge or communicate in any manners, either directly or indirectly any confidential information of the Company, nor any of its trade secrets or know-how to any person, firm, corporation, association or other entity for any reason or purpose whatsoever. You shall observe and abide by all the terms of the Proprietary Information and Invention Agreement, as if the same was set out hereunder, in verbatim. The Proprietary Information Agreement is coterminous with this letter and breach of the Proprietary Information and Invention Agreement or any of its terms will be considered to be a breach of the terms of this letter, giving grounds for immediate termination of your Internship.

#### 12. Notices

All notices, consents, requests or other communications made either by you or the Company will be in writing and personally delivered or transmitted by registered or certified mail or courier or by facsimile at the addresses indicated in this letter.

#### 13. Accuracy of Information

Your appointment is being made on the basis of the information and details given by you in the application for Internship. If, at any time, any information or detail given by you is found incorrect or false, your services will be liable for termination without any notice, salary in lieu of notice or compensation. No charge sheet or disciplinary action will be necessary.

On your first day of work you will be required to present evidence of authorization to work. If you require sponsorship by Cisco to obtain work authorization, you must let us know immediately. Also, please be aware not every position or individual qualifies for visa sponsorship. Accordingly, this offer of Internship is contingent upon your obtaining and providing evidence of proper authorization to work for Cisco.

#### 14. Applicable Law

This letter shall be construed and governed by the laws of India.

#### 15. Full Time Offer

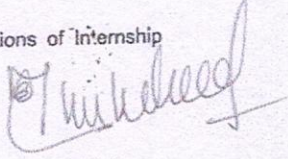
The full time offer that is extended to you by the company is subject to your satisfactory completion of internship. The company also reserves the right to withdraw this commitment on account of any other business or extenuating factors.

I take this opportunity to congratulate you on your appointment and welcome you to our company.

Please return a signed copy of this letter to indicate your undertaking of the above terms and conditions of Internship contained herein and your acceptance of this letter and the attached agreements.

Yours sincerely,

For 123 - Cisco Systems (India) Private Limited

  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.

*Priyanka Bhagat*

Priyanka Bhagat  
MANAGER.CAREER SERVICES

I have read and understood the above terms and conditions governing my Internship with the Company and the same are acceptable to me in totality and confirm my agreement to the terms of this letter.

1. START DATE: 13-Jan-2020

Signature :  
Name :  
Place :  
Date :

*[Signature]*  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



Cisco Systems (India) Private Limited  
SEZ, Cessna Business Park,  
Sarjapur Marathalli Outer Ring Road  
Bengaluru - 560 103, India  
CIN: U31909KA1995PTC019505  
Tel : 91-80-4426 0000  
Fax : 91-80-4426 4040

30-Jun-2020

To Whom It May Concern:

Dear Sir/Madam,

**Internship Completion Letter**

This is to confirm that Sowmya Navuluri was an intern with Cisco Systems India Pvt Ltd from 13-Jan-2020 until 26-Jun-2020

Sowmya had the position of COLLEGE INTERN. TECH UNDERGRAD

During their internship Sowmya worked on the project under the guidance of Mr. Vipin Thomas.

Project Name: PCAT Rearchitecture

Project Details:

- This Project Comes Under Collaboration
- Duration of 8 weeks from February to March .
- The existing model of PCAT is built in Java. The product is redesigned using Spring Boot and Angular 8. Migrating the PCAT 1.0 from HTML and to Angular 8 and Clarity Module in frontend and migrating the JAVA based backend to spring Boot to build Micro services.
- Sowmya has done Maut and quest page Re Architecture in that period.

If you have any questions, please contact Operations - Employee Services- HR Support on 000 800 040 2244 (India) or +1 408 906 1477 (Outside India).

Yours Sincerely,

*Aparna*



**Aparna S N**  
**Specialist, People Shared Services**  
**Authorized Signatory**  
**Cisco Systems (India) Private Limited**

Ref No: 1-5763819374

*[Signature]*  
PRINCIPAL

**SRK Institute of Technology**  
ENIKEPADU, VIJAYAWADA-521 108.



Regn No: 10/Internship/VIII/2019-20



भारत संचार निगम लिमिटेड  
**BHARAT SANCHAR NIGAM LIMITED**

(भारत सरकार का उद्यम)  
(A Govt. of India Enterprise)

कृष्णा एसएसए Krishna SSA

**Course Certificate**

This is to certify that Mr/Ms YARABARLA MOHAN studying  
III B.TECH, ECE in SRK INSTITUTE OF TECHNOLOGY, ENIKEPADU, VIJAYAWADA

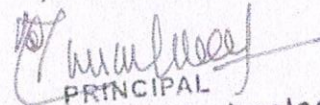
has successfully completed Industrial/In-Plant/Internship training programme on  
"Advanced Telecom Technologies" conducted by BSNL Krishna SSA for 4 weeks  
with effect from 20.05.2019 to 15.06.2019.

His/her performance and attendance during the training has been Excellent/Good/Satisfactory.

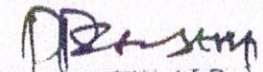
BSNL wishes him/her all the best for a bright future.

Station : Vijayawada

Date : 15.06.2019

  
PRINCIPAL

SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA 521 108.



सहायक महाप्रबंधक (इ.वि.)  
Asst. General Manager (EB)

का. महाप्रबंधक विएसएनएल, विजयवाडा

O/o General Manager, BSNL., Vijayawada.

Regn No: 88/Internship/V/2019-20



भारत संचार निगम लिमिटेड  
**BHARAT SANCHAR NIGAM LIMITED**

(भारत सरकार का उद्यम)  
(A Govt. of India Enterprise)

कृष्णा एसएसए Krishna SSA

**Course Certificate**

This is to certify that Mr/Ms TRIPURAMALLU NAGA DEVI SRI NIHARIKA studying  
III B.TECH, ECE in SRK INSTITUTE OF TECHNOLOGY, ENIKEPADU, VIJAYAWADA

has successfully completed Industrial/In-Plant/Internship training programme on  
"Advanced Telecom Technologies" conducted by BSNL Krishna SSA for 4 weeks  
with effect from 13.05.2019 to 08.06.2019.

His/her performance and attendance during the training has been Excellent/Good/Satisfactory.

BSNL wishes him/her all the best for a bright future.

Station : Vijayawada

Date : 08.06.2019

सहायक महाप्रबंधक (ई.वि)

Asst. General Manager (EB)

का. महाप्रबंधक विएसएनएल, विजयवाडा

O/o General Manager, BSNL., Vijayawada.

PRINCIPAL

SRK Institute of Technology

ENIKEPADU, VIJAYAWADA

Regn No: 86/Internship/V/2019-20



भारत संचार निगम लिमिटेड  
**BHARAT SANCHAR NIGAM LIMITED**

(भारत सरकार का उद्यम)  
(A Govt. of India Enterprise)

कृष्णा एसएसए Krishna SSA

**Course Certificate**

This is to certify that Mr/Ms SEELAM PREETHI studying

III B.TECH, ECE in SRK INSTITUTE OF TECHNOLOGY, ENIKEPADU, VIJAYAWADA

has successfully completed Industrial/In-Plant/Internship training programme on  
"Advanced Telecom Technologies" conducted by BSNL Krishna SSA for 4 weeks  
with effect from 13.05.2019 to 08.06.2019.

His/her performance and attendance during the training has been Excellent/Good/Satisfactory.

BSNL wishes him/her all the best for a bright future.

Station : Vijayawada

Date : 08.06.2019

  
सहायक महाप्रबंधक (ई.वि)

Asst. General Manager (EB)

का. महाप्रबंधक विएसएनएल, विजयवाडा

O/o General Manager, BSNL., Vijayawada

SRK Institute of Technology

ENIKEPADU, VIJAYAWADA-521 108



# S.R.K. Institute of Technology

Approved by AICTE & Affiliated to JNT University, Kakinada  
An ISO 9001:2008 Certified Institute

Enikepadu, VIJAYAWADA- 521 108.  
Telephone No. : 0866-2843839  
Fax : 0866-2843536  
E-mail : srktech@gmail.com

Ref :

Date :

Date: 09.09.2019

To  
The Station Director,  
DOORDARSHAN KENDRA,  
Mahatma Gandhi Road,  
Vijayawada,  
Krishna District.

Dear Sir,

Sub: Request for DDK station visit of our Engineering Students-Reg.

.....

We Would like to inform that SRK Foundation has sponsored Technical, Management, Pharmacy, etc institutions. We are also running Engineering, Pharmaceutical and Management colleges exclusive for Women.

The curriculum of the university will help the students to acquire the theoretical knowledge. The theoretical inputs will be better understood by station visit.

Against this background, we request you to accord permission for visit II/IV B.Tech. ECE students of approximately 80 in number along with 4 faculty members to your DDK station. Our Faculty members will accompany the students and they will come in batches without causing disturbance to your station functioning.

Please let us know the convenient date for accommodating our students during the second Week of this month. A line of response in this regard is highly appreciated.

With Regards,

Yours faithfully

(Dr M. Ekambaram Naidu)

Principal  
9133606789

PRINCIPAL  
SRK INSTITUTE OF TECHNOLOG.  
ENIKEPADU, VIJAYAWADA

PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.

PRASAR BHARATI  
(INDIA'S PUBLIC SERVICE BROADCASTER)  
DOORDARSHAN KENDRA:: VIJAYAWADA

No. DDK/VJA/ Training-Visit/2019-20/  
The Principal,  
SRK Institute of Technology,  
Enikepadu,  
VIJAYAWADA – 521 108.

Dated: 11.09.2019.

Sub: Permission to visit Doordarshan Studio & Transmitter – reg.  
Ref: Your letter dated: 09.09.2019.

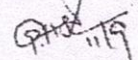
Sir,

As per the above reference, 40 + 40 II/IV year B.Tech. (ECE) Students of your Institute along with 2 faculty members are hereby permitted to visit our Doordarshan Kendra on 12.09.2019 at DDK, Vijayawada subject to the following terms and conditions.

Sl.No	Date	No. of students	Studio	Transmitter
1	12.09.2019	40	10.00AM-12.00NOON	2.30 PM– 4.30PM
2	12.09.2019	40	2.30 PM– 4.30PM	10.00AM-12.00NOON

1. The fee for the visit of students of Engineering colleges / technical institutions etc. is Rs.300/- plus 18 % GST per student (i.e. Rs.354/- per each student). The fee will be accepted only in the form of DD against "DDO, Doordarshan Kendra, Vijayawada" payable at Vijayawada.
2. The faculty /Staff members and the wards of the Doordarshan and All India Radio staff are exempted from paying the Fee.
3. Each group of students will be allowed only 2 hrs inside the Doordarshan campus.
4. The in charge of the group is responsible for the discipline of the students during the visit and no unruly / mischievous activity permitted inside the campus. They have to follow the instructions given by the guide during the visit.
5. The students have to arrange their own conveyance during the visit to studio & Transmitter.
6. Hard copy of the permission letter and ID Cards issued by the college needs to be carried out while visiting studio & transmitter.
7. Timings to visit: DD Studio 10.30 AM – 11.30 AM and from 14.30 - 15.30 at HPT, Kondapalli.

Yours faithfully,




(G.H.S.N.RAJU)

Assistant Director (E)

For Director (E)

Cell No.9492954651

Copy to:  
T.D. Studio.  
E.O.D. Transmitter



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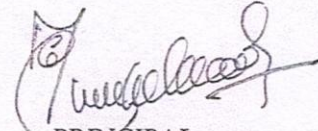
Date: 11.09.2019

**CIRCULAR**

It is here by inform that all the students of II/IV B.Tech. ECE there will be field visit at DOORDARSHAN KENDRA on 12/9/2019. Hence all the students are instructed to attend field visit without fail, college busses will depart at 9:00 AM from campus.

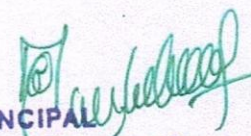
Copy to:

HOD ECE  
Administrative Office  
Notice Board  
Transportation



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SRK INSTITUTE OF TECHNOLOGY  
ENIKEPADU, VIJAYAWADA



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ENIKEPADU, VIJAYAWADA-521 108.



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**DEPARTMENT OF ELECTRONICS AND COMMUNICATION ENGINEERING**

Date:13/9/2019

**REPORT ON DOORDARSHAN KENDRA STATION VISIT ON 12/9/2019**

Visited: DDK station, Vijayawada

No of Students: 94

Faculty Coordinators:

- Dr. B Vanajakshi, Professor
- Mr. B Ravi, Assistant Professor
- Mr. P Ravindra, Assistant Professor
- Mrs. V SriLakshmi, Assistant Professor

On receiving the letter of permission from DDK station, Students of II year ECE along with the 4 faculty coordinators departed from the college at 09:00AM by college bus on 12/9/2019 and reached DOORDARSHAN KENDRA, VIJAYAWADA. The visit started with the video recording room, Assistant Engineer at Doordarshan Kendra explained the concepts of lighting, cameras used with live demonstrations. Further VTR section is explained where the live news reading is telecasted on DD National followed by different audio and video mixing techniques. Students visited main transmission section from where all the recorded programs and live programs are telecasted through the antenna.

Visited sections in DDK station:

- Studio
- Transmitter


**OBJECTIVE OF VISIT:** Main objective behind the visit is to make students aware of communication systems, mechanism of broadcasting video and audio signals.

**OUTCOME OF VISIT:** Students benefitted by acquired knowledge on transmission, recording and broadcasting.

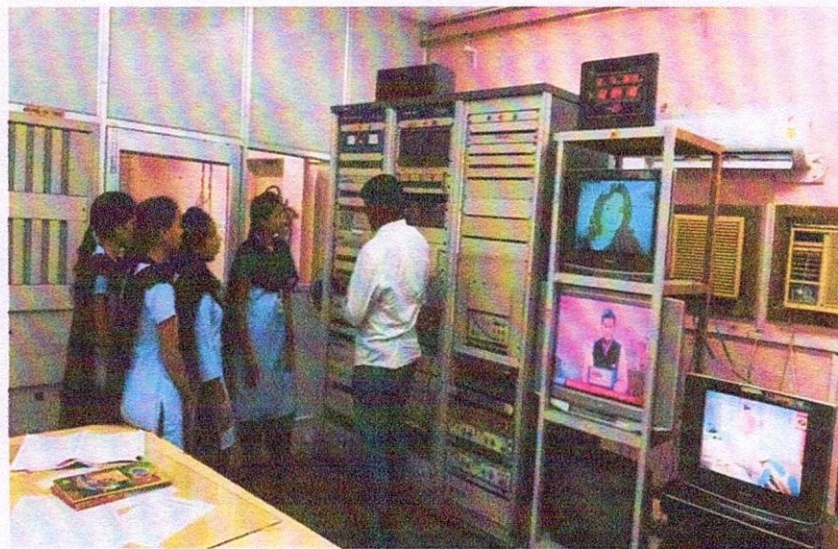
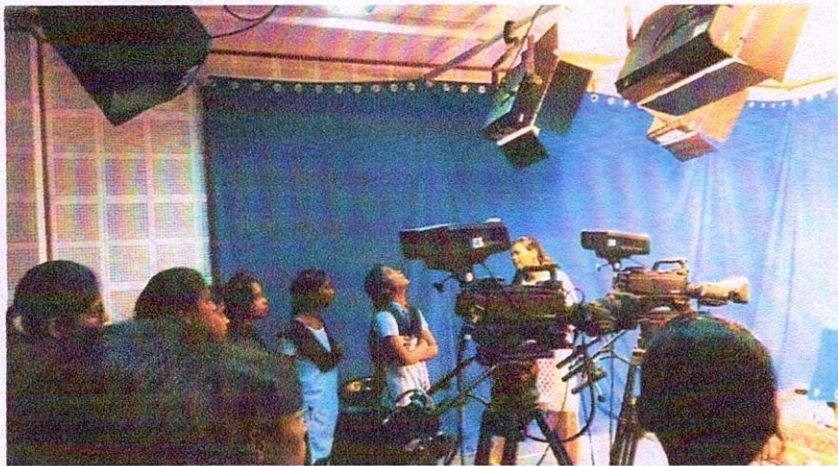
S. Sri Gowri  
HOD ECE

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*[Handwritten Signature]*  
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EMIKPADU, VIJAYAWADA-521 108.



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### DEPARTMENT OF ELECTRONICS AND COMMUNICATION ENGINEERING

II/IV B.TECH - I SEMESTER A.Y 2019-20

### STUDENTS ATTENDANCE LIST FOR FIELD VISIT

S NO	ROLL NO	STUDENT NAME	SIGNATURE
1	18X41A0401	ABDUL RIHANA GULSHAN	A. Rihana Gulshan
2	18X41A0402	ABDUL YASMIN	Yasmin
3	18X41A0405	BODI SAI MAHESH	B. Sai Mahesh
4	18X41A0406	AVIRNI SRI RAMSAI	Sri Ramsai
5	18X41A0407	B JASWANTH V SAI KRISHNA	B. Jask
6	18X41A0410	CHEKKA DIANA PRIYA	Diana Priya
7	18X41A0411	G SIRISHA	G. Sirisha
8	18X41A0412	GANAPARAPU M V N P KUMAR	G. M. V. N. Panankura
9	18X41A0413	GUDURU SAI PHANINDRA	G. Phanindra
10	18X41A0414	GURINDAGUNTA INDUMATHI	G. Indumathi
11	18X41A0415	K LAHARI	K. Lahari
12	18X41A0416	K NITHEESHA	K. Nitheesha
13	18X41A0418	KANCHERLA NAVEEN	Naveen
14	18X41A0419	KATURU ROHITH KUMAR	K. Rohith Kumar
15	18X41A0421	KODALI SUNEEL	K. Suneel
16	18X41A0422	KONAKANCHI ABHINAV	K. Abhinav
17	18X41A0423	K KUMAR SAI SREE RAM	K. Kumar Sai Sree Ram
18	18X41A0424	KORNALA MOUNIKA	K. Mounika
19	18X41A0426	SALIKITI SUNNY	S. Sunny
20	18X41A0428	MALLIPUDI ROHITH	M. Rohith
21	18X41A0429	MALLIREDDY KUMAR CHANDU	M. Kumar Chandu
22	18X41A0430	MARAMPUDI ANITHA	M. Anitha
23	18X41A0431	MAREEDU SOWJANYA LAKSHMI	M. Sowjanya Lakshmi
24	18X41A0432	MARREDDY AMARNADH REDDY	M. Amarnadh Reddy
25	18X41A0433	MOHAMMAD ALTAF HALEEM	M. Altaf Haleem
26	18X41A0434	MOPIDEVI VIJAYA	M. Vijaya
27	18X41A0435	ORSU POOJARAMANI	O. Poojaramani
28	18X41A0436	PALIVELA VENKATA TEJESH	P. Tejesh
29	18X41A0437	PAMARTHI SARANYA	P. Saranya
30	18X41A0438	PANDHI JHONSON	P. Jhonson
31	18X41A0439	PASUPULETI PRAVALLIKA	P. Pravallika
32	18X41A0440	PASUPULETI UDAY KIRAN	P. Uday Kiran
33	18X41A0441	PENAMAKURU BHAVANA	Bhavana
34	18X41A0442	PUPPALA PAVANA SAI SRI	P. Pavana Sai Sri
35	18X41A0443	PURAM SETTY BHAGYA LAKSHMI	P. Bhagyalakshmi
36	18X41A0444	PUSUNURI YAMINI	P. Yamini

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## SRK INSTITUTE OF TECHNOLOGY

Enikepadu, Vijayawada 521108

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S NO	ROLL NO	STUDENT NAME	SIGNATURE
37	18X41A0445	SANDU LAKSHMIANUHYA	S. Anulheja
38	18X41A0446	SHAIK RUBEENA	Sk Rubeeha
39	18X41A0447	SANAKA ROHIT SRI VISWESH	S. Rohit sri viswesh
40	18X41A0448	VANGAPANDU TEJA SRI	V. Teja Sri
41	18X41A0450	DEMURI ASWINI	V. Aswini
42	18X41A0451	VUYURU CHARAN	V. Charan
43	18X41A0453	DARAM ABHISHEK	D. Abhishek
44	18X41A0454	THURIMELLA KUSHAN SAI	T. Kushan Sai
45	18X41A0455	GALIPALLI PAVAN KUMAR	G. Pavan Kumar
46	18X41A0457	VEMPATI GEETHIKA	V. Geethika
47	18X41A0458	VENKATESWARAN SEENIVASAN	V. Seenivasan
48	18X41A0460	VINUKONDA SURENDRA AJAY	V. Surendra Ajay
49	19X45A0403	CH LAKSHMI SAI DIVYA	Ch. L. S. Divya
50	19X45A0404	DEVADI DURGA PRASAD	D. Durga Prasad
51	19X45A0405	MOTAMARRI VENKATA SAI KUMAR	M. V. Sai Kumar
52	19X45A0407	S VENKATA DURGA PRASAD	S. V. Durga Prasad
53	19X45A0408	TURANGI BALAJI RAJU	T. Balaji Raju
54	18X41A0461	A BABY PUSHPA SRI	A. Baby Pushpa Sri
55	18X41A0462	ANDE SRI VAISHNAVI	A. Sri Vaishnavi
56	18X41A0464	ANUMOLU JAGADEESWAR	A. Jagadeeswar
57	18X41A0465	ARJI VEERA SIVANI	A. V. Sivani
58	18X41A0470	D J SATYA LEELA MYTHREYEE	D. Mythreyee
59	18X41A0473	VETA VENNELA	V. Vennela
60	18X41A0474	GOTTUMUKKALA SASI SRI	G. Sasi Sri
61	18X41A0476	H SIVA CHARAN	H. Siva Charan
62	18X41A0477	KANAKAMEDALA BHARAT	K. Bharat
63	18X41A0478	KATTA SAI CHARAN	K. Charan
64	18X41A0485	MANTHREDDY SRAVANI	M. Sravani
65	18X41A0486	MEDIDI ASHA RAMYA	M. Asha Ramya
66	18X41A0487	MEKA RAKESH	M. Rakesh
67	18X41A0488	MELAM MOUNIKA BHARGAVI	M. M. Bhargavi
68	18X41A0490	N VIJAYA REKHA	N. Vijaya Rekha
69	18X41A0491	N DURGA SRI LASYA	N. D. S. Lasya
70	18X41A0492	P MANIKANTA	P. Manikanta
71	18X41A0494	PARAMKUSAM ANIL KUMAR	P. Anil Kumar
72	18X41A0495	PATHURI LAKSHMI PRASANNA	P. L. Prasanna
73	18X41A0497	POKALA LAKSHMI GOWRI	P. Lakshmi Gowri
74	18X41A04A1	S BHAGYASRI	S. Bhagyasri
75	18X41A04A2	S AMRUTHAVALLI	S. Amruthavalli
76	18X41A04A3	THARUGU SUPRIYA	T. Supriya
77	18X41A04A4	THURAKA AMULYA	T. Amulya

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## SRK INSTITUTE OF TECHNOLOGY

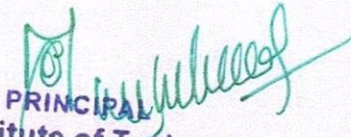
Enikepadu, Vijayawada 521108

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(ISO 9001:2015 Certified Institution)

S NO	ROLL NO	STUDENT NAME	SIGNATURE
78	18X41A04A5	LELLA THARUN	Tharun
79	18X41A04A6	ATKURI V VAMSI PRIYA	Priya
80	18X41A04A7	BUDDABATHUNI AKHILA	Akhila
81	18X41A04A8	T NIKHITHA BHAVANI	T. Nikitha Bhavani
82	17X41A0498	P VINEETHA (RE-JOINED)	P. Vineetha
83	19X45A0409	A CHAITANYA	A Chaitanya
84	19X45A0410	ANAGANI ARAVIND KUMAR	Arvind
85	19X45A0411	CHINTHAKAYALA LOKESH	Ch. Lokesh
86	19X45A0415	MIRAMPALLI JEEVA RAJU	M. Jeeva Raju
87	19X45A0416	BANDI SUDHA	B. Sudha
88	19X45A0418	KONA JAYAPRAVEEN	K. J. P.
89	19X45A0419	DAKARAPU LEELA KRISHNA	Leela Krishna
90	19X45A0420	LANKA SIVA NAGA LAKSHMI	L. Sivaragalakshmi
91	19X45A0421	MAREEDU MAHESH BABU	M. Mahesh Babu
92	19X45A0422	GORRUMUCHU SWETHA	G. Swetha
93	19X45A0423	SHAIK RAFI	SHAIK. RAFI
94	19X45A0424	PELLURI STEPHEN	P. Stephen

S. Sri Gowd  
HOD/Date

13/9/19

  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



**SRK INSTITUTE OF TECHNOLOGY**  
Enikepadu, Vijayawada 521108  
Department of Electronics and Communication  
Engineering

SRKIT / ECE / 37

**RECORD OF STUDENT INDUSTRIAL VISIT &  
THEIR FEEDBACK**

Academic year: 2019-20

Semester: II-I Date: 13/9/19

Name and address of industry visited: Doordarshan Kendram,  
Vijayawada.

Date: 12/9/19

Time Duration: 9-5PM - 1 day.

Year / Semester: II-I

Total No. of Students: 94

Name of the in charge and other Faculty who organized this Industrial visit: .....

Dr. B. Vanajakshi, B. Ravi, P. Raveendra, S. Srilakshmi

Contact Person at Industry: Kali Prasad.

Visit related to the subject: Communications.

During visit the students were taken to following Departments in the Industry;

- Broadcasting
- Transmitter
- Receiver
- News Reading Room.

Feedback obtained from the following students (enclose as annexure)

- |    |                            |   |                      |
|----|----------------------------|---|----------------------|
| 01 | <u>V. Tejasri</u>          | - | <u>educative</u>     |
| 02 | <u>A. Rihana Gulshan</u>   | - | <u>Good</u>          |
| 03 | <u>A. Yashin</u>           | - | <u>Useful</u>        |
| 04 | <u>B. S. V. Saikrishna</u> | - | <u>useful</u>        |
| 05 | <u>A. Anilkumar</u>        | - | <u>Good</u>          |
| 06 | <u>P. Saranya</u>          | - | <u>educative</u>     |
| 07 | <u>M. Vijaya</u>           | - | <u>Good</u>          |
| 08 | <u>D. Poornima Ramani</u>  | - | <u>Knowledgeable</u> |
| 09 | <u>P. Uday</u>             | - | <u>knowledgeable</u> |

[Signature]  
Industrial Visit In-Charge / Date

[Signature]  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108  
HOD / Date  
16/10/19



**SRK INSTITUTE OF TECHNOLOGY**  
Enikepadu, Vijayawada 521108  
Department of Electronics and Communication  
Engineering

SRKIT / ECE / 37

**RECORD OF STUDENT INDUSTRIAL VISIT &  
THEIR FEEDBACK**

Academic year: 2019-20

Semester: 11-1 Date: 13/9/19

Name and address of industry visited: Doordarshan Kendram,  
Vijayawada.

Date: 12/9/19

Time Duration: 1 day

Year / Semester: 11-1

Total No. of Students: 94

Name of the in charge and other Faculty who organized this Industrial visit: .....

Dr. B. Varajakshi, B. Ravi, P. Ravendra, S. Silakshmi;

Contact Person at Industry: KaliPrasad

Visit related to the subject: Communications.

During visit the students were taken to following Departments in the Industry;

1. Broadcasting 2. Transmitter 3. Receiver 4. News Reading Room

Feedback obtained from the following students (enclose as annexure)

- 01 It was a great experience & very helpful to gain knowl  
02 we got overall idea about Transmission & receiving.  
03 It was very helpful to us for understanding further subse  
04 It was the live experience about our technical studies & it was greo  
05 It was good experience and I got knowledge about signals  
06 We learned a lot from it but the price is high and we want <sup>more fro</sup> your  
07 It is nice. And its very interesting & it increases <sup>manager</sup> enthusiasm.  
08 It was really excited and so I got knowledge about & knu  
09 It was a good experience and practically we got <sup>on</sup> <sup>signals</sup> <sup>&</sup>

13/9/19  
Industrial Visit In-Charge / Date

[Signature]  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.

[Signature]  
HOD / Date

16/10/19



# S.R.K. Institute of Technology

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Enikepadu, VIJAYAWADA- 521 108.  
Telephone No. : 0866-2843839  
Fax : 0866-2843536  
E-mail : srktech@gmail.com

Ref:

Date :

To

Date: 07.09.2019

The General Manager,  
Kumar Pumps & Motors,  
Tenali,  
Guntur Dist, AP.

Dear Sir,

**Sub: Request for plant visit of our Engineering students-Reg.**

We would like to inform that SRK Foundation has sponsored Technical, Management, Pharmacy, etc institutions. We are also running Engineering, Pharmaceutical and Management colleges exclusively for women.

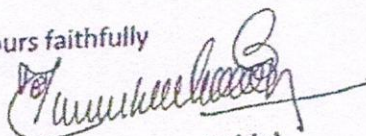
The curriculum of the university will help the students to acquire the theoretical knowledge. The theoretical inputs will be better understood by plant visit.

Against this background, we request you to accord permission for visit II & IV B.Tech EEE students of approximately 80 in number along with 3 faculty members to your plant when it is in operation. Our Faculty members will accompany the students and they will come in batches without causing disturbance to your factory functioning.

Please let us know the convenient date for accommodating our students during the second week of this month. A line of response in this regard is highly appreciated.

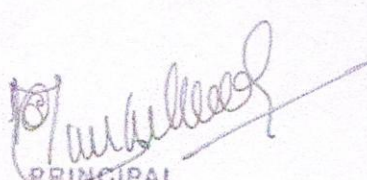
With Regards,

Yours faithfully

  
(Dr M. Ekambaram Naidu)  
Principal.

9133606789

PRINCIPAL  
SRK INSTITUTE OF TECHNOLOGY  
ENIKEPADU, VIJAYAWADA

  
PRINCIPAL  
SRK INSTITUTE OF TECHNOLOGY  
ENIKEPADU, VIJAYAWADA

DT: 16.09.2019

To,

THE PRINCIPAL,  
S.R.K INSTITUTE OF TECHNOLOGY,  
ENIKEPADU,  
VIJAYAWADA - 521108.

Dear Sir,

Sub: Seeking permission for Industrial Visit- reg.

Ref: your Letter dated: 07.09.2019.


Regarding the above subject we are pleased for your interest and hence the permission granted for Industrial Visit for 80 students, 3 faculty accompanying them for 1 day from EEE. The following suggestions / instructions are to be followed strictly.

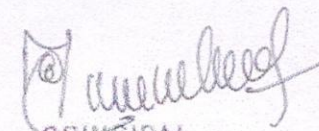
- 1) All the students should come with College Uniform, shoes & I.D. card.
- 2) Discipline is very important.
- 3) Cameras & Mobiles are not allowed. If found, will not be returned.
- 4) **Photography strictly not allowed within the factory premises.**
- 5) Water is provided during the industrial visit. Will not provide any refreshments / meals to the students & faculty.
- 6) Safety Precautions should be followed strictly and Student's safety is college responsibility.
- 7) Permission for maximum 80 students, 3 faculty only.

All the above suggestions / Instructions should be followed strictly and you can visit to our factory on 19.09.2019(Thursday).

Thanks for showing & choosing interest on our company for Industrial Visit.

For Sri Lakshmi Ganapathi Engineering Works

  
AUTHORIZED SIGNATORY

  
PRINCIPAL  
SRI LAKSHMI GANAPATHI ENGINEERING WORKS  
ENIKEPADU, VIJAYAWADA







**SRK INSTITUTE OF TECHNOLOGY**  
Enikepadu, Vijayawada 521108  
Approved by AICTE, Affiliated to JNTUK, Kakinada  
(ISO 9001:2015 Certified Institution)

Date: 17.09.2019

**CIRCULAR**

It is here by inform that all the students of II & IV B.Tech EEE that there will be industrial visit at Kumar Pumps & Motors on 19/09/2019. Hence all the students are instructed to attend without fail, college busses will start at 9:00 AM on college premises.

Copy to:

HOD EEE  
Administrative Office  
Notice Board  
Transportation

PRINCIPAL

SRK INSTITUTE OF TECHNOLOGY  
ENIKEPADU, VIJAYAWADA

PRINCIPAL

SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



**SRK INSTITUTE OF TECHNOLOGY**  
Enikepadu, Vijayawada 521108  
Approved by AICTE, Affiliated to JNTUK, Kakinada  
(ISO 9001:2015 Certified Institution)  
DEPARTMENT OF ELECTRICAL AND ELECTRONICS  
ENGINEERING

Date: 20/09/2019

**Report on Kumar Pumps and motor Industrial visit on 19/09/2019**

Visited:

Kumar Pumps and Motors, Tenali

No. of Students: 70

Faculty Coordinators:

- o Mr. S.NAGESWARA RAO, Asst. Prof.
- o Mr. K.SATYANARAYANA, Asst. Prof.
- o Ms. B.INDRAJA Asst. Prof.

On receiving the letter of permission from Kumar pumps and motors, Tenali. Students with three faculty members went on an industrial visit to Kumar pumps on 19-09-2019. We all assembled at the college at 9:00a.m and left the college in a college bus. We reached the Kumar pumps at 10.00a.m. the Kumar pumps members are received us at the entrance and gave a brief introduction about the process of manufacturing of reciprocating pumps and motors. Bore wells and they're working in detail.

Visited sections in the company:


- Preparation of mold and casting
- Preparation of windings
- Assembling of parts

PURPOSE OF VISIT:

Our main purpose for this visit is to be familiar with industrial environment and to get practical knowledge of different Pumps & Motors.

OUTCOME:

Students get familiar with motor maintenance, material to be used in motor like conductor, insulators, different fabrication motor etc.

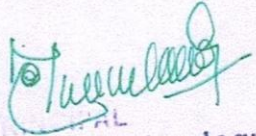
  
S. Sri Gowri  
HOD EEE

SRK INSTITUTE OF TECHNOLOGY  
ENIKEPADU, VIJAYAWADA



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DEPARTMENT OF ELECTRICAL AND ELECTRONICS ENGINEERING



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**SRK INSTITUTE OF TECHNOLOGY, ENIKEPADU, VIJAYAWADA**  
**DEPARTMENT OF ELECTRICAL AND ELECTRONICS ENGINEERING**  
**II/IV B.TECH I SEM ATTENDANCE FOR INDUSTRIAL VISIT**

S NO	ROLL NO	STUDENT NAME	SIGNATURE
1	18X41A0201	ADDALA PURNA JAYARAM	<i>A. Purna</i>
2	18X41A0202	ADI SARATH SANDEEP	<i>Adi Sarath Sandeep</i>
3	18X41A0203	CH SWATHI	<i>Ch. Swathi</i>
4	18X41A0204	DASARI NAGA BINDU	<i>(AB)</i>
5	18X41A0205	GUNTI NAVEEN	<i>G. Naveen</i>
6	18X41A0206	KAGITHA TARUN KUMAR	<i>K. Tarun</i>
7	18X41A0207	KOTTE MAHESH	<i>K. Mahesh</i>
8	18X41A0208	KUVVARAPU PRIYANKA	<i>K. Priyanka</i>
9	18X41A0210	M VENKATA SIVANAGA SAI PAVANDEEP	<i>(AB)</i>
10	18X41A0211	PAIDIMARRI SAI HARISH	<i>P. Sai Harish</i>
11	18X41A0212	YALAVARTHI MOUNIKA	<i>Y. Mounika</i>
12	18X41A0213	YERRAPOTHU JASVANTH VEERU	<i>Y. Jasvanth Veeru</i>
13	19X45A0201	KEENALA VENKATA SAI KIRAN	<i>K. Sai Kiran</i>
14	19X45A0202	DAVULURI BHARATH BHARGAV	<i>D. Bharath Bhargav</i>
15	19X45A0203	MANDAVALLI DHANUSH	<i>M. Dhannush</i>
16	19X45A0204	DUVVAPU MOHAN VAMSI	<i>D. Mohan Vamsi</i>
17	19X45A0205	VEERAPANENI MOHAN KALYAN	<i>V. Mohan Kalyan</i>
18	19X45A0206	KOTA SWAPNA	<i>K. Swapna</i>
19	19X45A0207	KARANI NAGA VAMSI	<i>K. Naga Vamsi</i>
20	19X45A0208	CHITTOJI GURUSAI	<i>C. Gurusai</i>
21	19X45A0209	KASTURI BHANU PRAKASH	<i>K. Bhanu</i>
22	19X45A0210	KILAPARTHI HEMANTH	<i>(AB)</i>
23	19X45A0211	TARAGATURI AJAY BABU	<i>T. Ajay Babu</i>
24	19X45A0212	C AKHIL	<i>C. Akhil</i>
25	19X45A0213	PUTHINEEDI SHANMUKHA SAI RAM	<i>P. Shanmukha</i>
26	19X45A0214	KOTHARI JANAKI RAMAIAH	<i>K. Janaki</i>
27	19X45A0215	MUDUMBAI VENKATA HARSHA VARDHAN	<i>(AB)</i>
28	19X45A0216	CHINTHAPALLI MOHITH KUMAR	<i>Ch. Mohith</i>

*(Signature)*  
**PRINCIPAL**

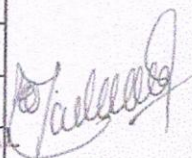
29	19X45A0217	PANCHUMARTHI VEKATESH	P. Vekatesh
30	19X45A0218	DASARI CHANDANA	D. Chandana
31	19X45A0219	DATTI THANUJA	D. Thanuja
32	19X45A0220	BUGATHA SRINIVAS	B. Srinivas
33	19X45A0221	YEDAVALLI SARVESWARA RAO	Y. Sarveswara Rao
34	19X45A0222	VARTHA SUMANTHI	V. Sumanthi
35	19X45A0223	SHAIK ISMAIL	S. Ismail
36	19X45A0224	BUKKURI RAJASEKHAR	B. Rajasekhara
37	19X45A0225	MOHAMMAD JAHANGIR	M. Jahangir
38	19X45A0226	KATTA THRINADH	K. Thrinadh
39	19X45A0227	BAYYAVARAPU SRIDEVI	B. Sri Devi
40	19X45A0228	T SIVA RAMA KRISHNA (SPOT)	T. Siva
41	19X45A0229	MUNJETI BHASKAR RAO	M. Bhaskar Rao
42	19X45A0230	KANAPARTHY VIJAY	K. Vijay
43	19X45A0231	JALADHI HIMA TEJA RAMAKRISHNA SINGH	J. Himath
44	19X45A0232	POLU SURYA PRAKASH	P. Surya Prakash
45	19X45A0233	MADA BALA SAI SANDEEP	M. Sai Sandeep
46	19X45A0234	KAPULANENI SHYAM KUMAR	K. Shyam Kumar
47	19NP5A0201	A DIVYA	A. Divya
48	19NP5A0202	K ANITHA	K. Anitha

  
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ENIKEPADU, VIJAYAWADA

**SRK INSTITUTE OF TECHNOLOGY, ENIKEPADU, VIJAYAWADA**  
**DEPARTMENT OF ELECTRICAL AND ELECTRONICS ENGINEERING**  
**IV/IV B.TECH I SEM ATTENDANCE FOR INDUSTRIAL VISIT**

S No	ROLL NO	NAME OF THE CANDIDATE	SIGNATURE
1	16X41A0201	CHALLAGULLA NAGA RAVINDRA	Ch. Ravindra
2	16X41A0202	GARAPATI SUNIL KUMAR	Sunil Kumar
3	16X41A0203	JONNALA VEERA BHAVANI	J. Veera Bhavani
4	16X41A0204	LANKALAPALLI REVATHI	(A)
5	16X41A0205	MADINENI SAICHAND	(A)
6	16X41A0206	MORUSUPALLI NAGA JAYA SRI	(A)
7	16X41A0207	NIMMAKURI KRUPA	N. Krupa
8	16X41A0208	SAINEDI DURGA SRI LEKHA	S. Durga Sri Lekha
9	17X45A0201	MOHAMMAD SULEMAN	M. Suleman
10	17X45A0202	KODEBOINA VENKATA SAI RAKESH	K. V. Sai Rakesh
11	17X45A0203	CH KARTHIK VIJAY SAI	Ch. Karthik
12	17X45A0204	JAMPANA SRI KRISHNA CHAITANYA	J. Sri Krishna Chaitanya
13	17X45A0205	MANDALI VENKATA MANIDEEP	M. Manideep
14	17X45A0206	NEKKALAPU OMKAR	N. Omkar
15	17X45A0207	NABANI DURGA PRASAD	N. Durga Prasad
16	17X45A0208	SIDDE SIVA SAI KUMAR	S. S. S. Kumar
17	17X45A0210	MEDIKONDA BALA CHANDRA SEK HAR	M. B. C. Sekhar
18	17X45A0211	GUDAVALLI SAI KRISHNA CHANDU	G. S. Krishna Chandu
19	17X45A0212	NADAKUDURU JAGADEESH	N. Jagadeesh
20	17X45A0213	NALLI VENKATA KRISHNA	N. Venkata Krishna
21	17X45A0214	SHAIK IMRAN KHAN	Sh. Imran Khan
22	17X45A0215	PABBATHI MANOJ	P. Manoj
23	17X45A0216	LANKA CHAKRADHAR	L. Chakradhar
24	17X45A0217	SHAIK MOHAMED SHARIEF	Sh. Mohamed Sharief
25	17X45A0219	PATNALA VARUN KUMAR	P. Varun Kumar
26	17X45A0220	MIRIYALA RAVINDRA BABU	M. Ravindra Babu
27	17X45A0221	POTHANABOYINA GOPALA KRISHNA	P. Gopala Krishna
28	17X45A0222	KAKUMANU PRAVEEN KUMAR	K. Praveen
29	17X45A0223	NAMBURI MURALI KRISHNA	N. Murali Krishna
30	17X45A0225	YERRAPOTHU LAVANYA	Y. Lavanya
31	17X45A0226	BETE VAMSI	B. Vamsi
32	17X45A0227	ADAPA GOWTHAMI	A. Gowthami

  
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**SRK INSTITUTE OF TECHNOLOGY**

Enikepadu, Vijayawada 521108

**Department of Electrical and Electronics  
Engineering**

SRKIT. / EEE / 37

**RECORD OF STUDENT INDUSTRIAL VISIT &  
THEIR FEEDBACK**

Academic year: 2019-20

Semester: I

Date: 19/9/19

Name and address of industry visited: Sri. Lakshmi Ganapathi Sugg works  
Plot No. 9 to 11 & 12 to 24, Industrial Estate, Sultanabad,  
Tenali - 522202, Guntur district, Andhra Pradesh, INDIA.

Date: 19/9/19

Time Duration: 10 AM to 4 PM

Year / Semester: III

Total No. of Students: 03

Name of the in charge and other Faculty who organized this Industrial visit: S. Nageswara Rao,  
K. Satyanarayana, B. Indrajit

Contact Person at Industry: Suchandrika

Visit related to the subject: Machines & E&I

During visit the students were taken to following Departments in the Industry;

1. Casting 2. Winding 3. Assembling 4. -

Feedback obtained from the following students (enclose as annexure)

- 01 K. Jyoti Ramesh (19X45A0214) We learned winding & Installation (Good)
- 02 M.V. Harsha Vardhan (19X45A0215) We learned about motor and windings
- 03 P. Shanmukhasairam (19X45A0213) I have learnt about various windings of motor
- 04 Ch. Akhil (19X45A0212) We learned about various types motor & winding
- 05 K.V. Saikiran (19X45A0201) we learned about motor windings
- 06 GURU Sai (19X45A0208) We saw & learn lot of motor windings
- 07 K. Harmanth (19X45A0210) We learned about motor windings
- 08 BHANU (19X45A0209) we learned about motor windings
- 09 .....
- 10 .....

S. Nageswara Rao  
Industrial Visit In-Charge / Date 19/9/19

S. Sri Gowri  
HOD / Date 19/9/19

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SRK INSTITUTE OF TECHNOLOGY  
ENIKEPADU, VIJAYAWADA





**SRK INSTITUTE OF TECHNOLOGY**  
 Enikepadu, Vijayawada 521108  
**Department of Electrical and Electronics**  
**Engineering**  
**RECORD OF STUDENT INDUSTRIAL VISIT &**  
**THEIR FEEDBACK**

SRKIT / EEE / 37

Academic year: 2019-20

Semester: I

Date: 19/9/19

Name and address of industry visited: Sri Lakshmi Ganapathi Engg works  
plot NO: 9 to 14 & 17 to 24, Industrial Estate, Sultanabad,  
Tenali - 522202, Guntur district, Andhra Pradesh, INDIA

Date: 19/9/19

Time Duration: 10 AM - 4 PM

Year / Semester: III

Total No. of Students: 43

Name of the in charge and other Faculty who organized this Industrial visit: S. Nagaraj Rao,  
K. Satyanarayana, B. Indrajit

Contact Person at Industry: Suchandrika

Visit related to the subject: Machines I & II

During visit the students were taken to following Departments in the Industry;

1. Casting
2. Winding
3. Assembling
4. —

Feedback obtained from the following students (enclose as annexure)

- 01 Mohith Kumar (19X45A0216) we learn so much there
- 02 P. Venkatesh (19X45A0217) we learned so many concept
- 03 D. Chandna (19X45A0218) I learned so much about machinery
- 04 D. Thanuja (19X45A0219) I learned so much about on Machine
- 05 B. SRINIVAS (19X45A0220) I learned how an industry works
- 06 Y. Sarveswara Rao (19X45A0221) I learned about winding process and pumps
- 07 B. SRIN
- 08 SK. Ismail (19X45A0223) I learned about winding process & pumps
- 09 .....
- 10 Mr. Jahangir (19X45A0225) I learned the about pumps and winding

S. Nagaraj  
 Industrial Visit In-Charge / Date 19/9/19

S. Sri Gowri  
 HOD / Date 19/9/19

[Signature]  
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**SRK INSTITUTE OF TECHNOLOGY**  
 Enikepadu, Vijayawada 521108  
**Department of Electrical and Electronics**  
**Engineering**

SRKIT / EEE / 37

**RECORD OF STUDENT INDUSTRIAL VISIT & THEIR FEEDBACK**

Academic year: 2019-20

Semester: I

Date: 19/09/19

Name and address of industry visited: Sri Lakshmi Ganapathi Engg Works  
Plot No: 9 to 14 & 17 to 24, Industrial Estate, Sultanabad,  
Tenali - 522202, Guntur District, Andhra Pradesh, INDIA.

Date: 19/9/19

Time Duration: 10 AM to 4 PM

Year / Semester: I / I

Total No. of Students: 43

Name of the in charge and other Faculty who organized this Industrial visit: S. Nageswara Rao,  
K. Satyanarayana, B. Indrajit

Contact Person at Industry: Suchandrika

Visit related to the subject: Machines I, II

During visit the students were taken to following Departments in the Industry:

1. Casting 2. Winding 3. Assembling 4. —

Feedback obtained from the following students (enclose as annexure)

- 01. (19X45A0233) M. Bala Sai Bondeep - we have learn many in
- 02. [19X45A0232] P. suaya prakash - I have learned many things in <sup>in kumar motors</sup>
- 03. [19X45A0234] K. Shyamkumar - I have a some little amount <sup>of</sup> knowledge
- 04. [19X45A0235] J. Sengh - This trip is so useful for gaining the <sup>practical</sup> knowledge
- 05. [19X45A0229] M. Bhaskar - This trip is so useful and technical knowledge.
- 06. [19X45A0228] T. Siva Rama Krishna: trip is very useful and learned a lot <sup>great</sup>
- 07. [19X45A0226] K. Tinnadh: This trip is so useful and i gained some <sup>own</sup> technical <sup>subject</sup> knowledge.
- 08. \_\_\_\_\_
- 09. \_\_\_\_\_
- 10. \_\_\_\_\_

S. Nageswara Rao 19/9/19  
 Industrial Visit In-Charge / Date

S. Sri Gowri  
 HOD / Date 19/9/19

[Signature]  
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**SRK INSTITUTE OF TECHNOLOGY**  
 Enikepadu, Vijayawada 521108  
 Department of Electrical and Electronics  
 Engineering

SRKIT / EEE / 37

**RECORD OF STUDENT INDUSTRIAL VISIT &  
 THEIR FEEDBACK**

Academic year: 2019-2020 Semester: I Date: 19/09/19

Name and address of industry visited: SRI LAKSHMI GANAPATHI ENGG WORKS  
Plot Nos. 9 to 14 & 17 to 24, Industrial Estate, Sullurabati  
Tenali - 522 202 Guntur district  
Andhra Pradesh, I.N.DIA

Date: 19/09/19 Time Duration: 10AM to 4PM

Year / Semester: IV/II Total No. of Students: 27

Name of the in charge and other Faculty who organized this Industrial visit: S. Nageswara Rao,  
K. Satyanarayana, B. Indraka

Contact Person at Industry: Suchandrika

Visit related to the subject: Machines I, II

During visit the students were taken to following Departments in the Industry:

1. casting 2. windings 3. Assembling 4. ---

Feedback obtained from the following students (enclose as annexure)

- 01 A. Gaatham P. [17X45A0227] we learn about motors and pumps  
 02 Y. Lalanya [17X45A0225] we learn about motors  
 03 N. Karupa [16X41A0207] we learn about winding of windings  
 04 S. Srilekha [16X41A0208] how to assemble the part of motor  
 05 J. Veerabhavani [16X41A0203] we learn about the construction  
 06 of the motors & and cleaning process  
 07 chandu [17x45A0211] Magnificent  
 08 venkat krishna [17x45A0213] Superb  
 09 cheeranya [17x45A0204] learn about winding  
 10 Manideep [17x45A0205] Make us think diff!

S. Nageswara Rao 19/9/19  
 Industrial Visit In-Charge / Date

S. Sri Gouni  
 HOD / Date 19/9/19

[Signature]  
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**SRK INSTITUTE OF TECHNOLOGY**  
 Enikepadu, Vijayawada 521108  
 Department of Electrical and Electronics  
 Engineering

SRKIT / EEE / 37

**RECORD OF STUDENT INDUSTRIAL VISIT &  
 THEIR FEEDBACK**

Academic year: 2019-2020

Semester: 1<sup>st</sup>

Date: 19/09/19

Name and address of industry visited: SRI. LAKSHI GANA PATHI ENGG. WORKS  
 Plot No. 9 to 14 & 17 to 24, Industrial Estate, Sultanabad  
 Penali - 522202, Guntur district  
 Andhra Pradesh, INDIA

Date: 19/9/19

Time Duration: 10 A.M to 4 P.M

Year / Semester: IV/I

Total No. of Students: 27

Name of the in charge and other Faculty who organized this Industrial visit: S. Nageswarabao  
 K. Satyanarayana, B. Indraj

Contact Person at Industry: Suchandrika

Visit related to the subject: Machines - I, II

During visit the students were taken to following Departments in the Industry:

1. Casting 2. Winding 3. Assembling 4. —

Feedback obtained from the following students (enclose as annexure)

01	CH. NAGARAVINDRA	(16XU1A0201)	explination super
02	G. Sunil Kumar	16XU1A0202	Good.
03	N. Jagadeesh	17XU1A0212	Nice Experience
04	P. Chalapathi	17XU1A0221	Good
05	K. Proven	17X45A0222	Super, Bumper tick.
06	S. Lakshmi	17X45A0203	COOL
07	Chandana shan	17X45A0210	Good.
08	P. Manoj	17X45A0215	Barbarious
09	Murali	17X45A0223	Mind Blowing
10	Chakri	17X45A0216	No words

S. Nageswarabao  
 Industrial Visit In-Charge / Date 19/9/19

S. Sri Gowd  
 HOD / Date 19/9/19

PRINCIPAL

**MEMORANDUM OF UNDERSTANDING**

Between

SRK INSTITUTE OF TECHNOLOGY,  
ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

WRIGHT TECH SOFTWARE SOLUTIONS PVT LTD  
NAGESWARA RAO PANTULU RD, GANDHI NAGAR, VIJAYAWADA,  
ANDHRA PRADESH-520003

This AGREEMENT made and entered into on 23<sup>rd</sup> day of January, 2017 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

WRIGHT TECH SOFTWARE SOLUTIONS, ISO 9001:2015 Certified Institute, having its office at D. No 24-2-10, NRP Road, Gandhi Nagar, Vijayawada - 520003 (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

**Objectives & Scope**

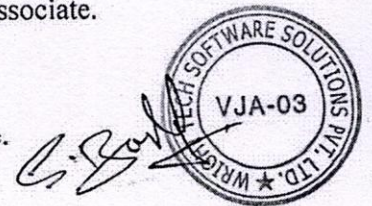
- Design, develop and deliver programmes ensuring required quality in Computer applications which in turn will lead to professional development as per the Industry requirements.
- To extend cooperation for workshops / seminars/ faculty development programmes.
- To conduct short courses, as mutually agreed in writing between the parties.
- The Institution faculty organize the training programmes to the newly recruited employees of the associate for marketing the associate business.
- Encouraging students of the institution to opt new courses offered by the associate.

**Authorised officials to execute the MOU**

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Mr. Syed Basha, Director- WRIGHT TECH SOFTWARE SOLUTIONS, Vijayawada, Andhra Pradesh represents the Associate.

**Funding**

This MOU does not require any commitment of funds on either side.



**WRIGHT TECH SOFTWARE SOLUTIONS PVT. LTD.**

(An ISO 9001: 2015 Company)

Beside Right Computers, NRP Road, Gandhi Nagar, VIJAYAWADA,  
www.wrighttechsoftwaresolutions.com

**Duration**

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year. It shall be renewed for next one year until & unless discontinued by either party.

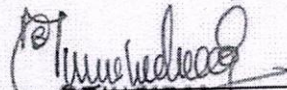
**Steering Committee**

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

- |  |   |          |
|--|---|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada | - | Chairman |
| (2) Director of Wright Tech                            | - | Member   |
| (3) Head of the Department, MBA, SRKIT                 | - | Member   |

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

**For SRK Institute of Technology**

(  
\_\_\_\_\_  
PRINCIPAL

**SRK INSTITUTE OF TECHNOLOGY**  
Institution Name: SRK Institute of Technology  
**ENIKEPADU, VIJAYAWADA**  
Institution Representative: Dr. M. Ekambaram

Naidu

Position: Principal

Address: SRK Institute of Technology,

Enikepadu, Vijayawada- 521 108,

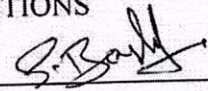
Andhra Pradesh.

Ph: 0866-2843839

Email: principalsrk@gmail.com



**For WRIGHT TECH SOFTWARE SOLUTIONS**

(  
\_\_\_\_\_)

Associate Name: WRIGHT TECH SOFTWARE SOLUTIONS

Associate Representative: Mr. Syed Basha

Position: Director

Address: D.No 24-2-10, NRP Road, Gandhi Nagar, Vijayawada - 520003.

Ph: 98490 62060, 9642511786

Email: wrightech2018@gmail.com



**WRIGHT TECH SOFTWARE SOLUTIONS PVT. LTD.**

(An ISO 9001: 2015 Company)

Beside Right Computers, NRP Road, Gandhi Nagar, VIJAYAWADA.  
www.wrighttechsoftwaresolutions.com

**MEMORANDUM OF UNDERSTANDING**

Between

SRK INSTITUTE OF TECHNOLOGY,  
ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

WRIGHT TECH SOFTWARE SOLUTIONS PVT LTD  
NAGESWARA RAO PANTULU RD, GANDHI NAGAR, VIJAYAWADA,  
ANDHRA PRADESH-520003

This AGREEMENT made and entered into on 12<sup>Th</sup> day of Feb, 2018 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

WRIGHT TECH SOFTWARE SOLUTIONS, ISO 9001:2015 Certified Institute, having its office at D. No 24-2-10, NRP Road, Gandhi Nagar, Vijayawada - 520003 (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

**Objectives & Scope**

- Design, develop and deliver programmes ensuring required quality in Computer applications which in turn will lead to professional development as per the Industry requirements.
- To extend cooperation for workshops / seminars/ faculty development programmes.
- To conduct short courses, as mutually agreed in writing between the parties.
- The Institution faculty organize the training programmes to the newly recruited employees of the associate for marketing the associate business.
- Encouraging students of the institution to opt new courses offered by the associate.

**Authorised officials to execute the MOU**

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Mr. Syed Basha, Director- WRIGHT TECH SOFTWARE SOLUTIONS, Vijayawada, Andhra Pradesh represents the Associate.

**Funding**

This MOU does not require any commitment of funds on either side.



**WRIGHT TECH SOFTWARE SOLUTIONS PVT. LTD.**

(An ISO 9001: 2015 Company)

Beside Right Computers, NRP Road, Gandhi Nagar, VIJAYAWADA.  
www.wrighttechsoftwaresolutions.com

**Duration**

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year. It shall be renewed for next one year until & unless discontinued by either party.

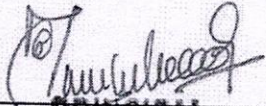
**Steering Committee**

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

- |  |   |          |
|--|---|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada | - | Chairman |
| (2) Director of Wright Tech                            | - | Member   |
| (3) Head of the Department, MBA, SRKIT                 | - | Member   |

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

**For SRK Institute of Technology**

(  
PRINCIPAL

SRK INSTITUTE OF TECHNOLOGY  
Institution Name: SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA

Institution Representative: Dr. M. Ekambaram

Naidu

Position: Principal

Address: SRK Institute of Technology,

Enikepadu, Vijayawada- 521 108,

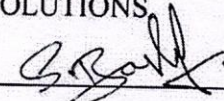
Andhra Pradesh.

Ph: 0866-2843839

Email: principalsrk@gmail.com



**For WRIGHT TECH SOFTWARE SOLUTIONS**

(  
Associate Name: WRIGHT TECH SOFTWARE SOLUTIONS

Associate Name: WRIGHT TECH SOFTWARE SOLUTIONS

Associate Representative: Mr. Syed Basha

Position: Director

Address: D.No 24-2-10, NRP Road, Gandhi Nagar, Vijayawada - 520003.

Ph: 98490 62060, 9642511786

Email: wrightech2018@gmail.com



**WRIGHT TECH SOFTWARE SOLUTIONS PVT. LTD.**

(An ISO 9001: 2015 Company)

Beside Right Computers, NRP Road, Gandhi Nagar, VIJAYAWADA.

www.wrighttechsoftwaresolutions.com





# CHIEF MINISTER'S SKILL EXCELLENCE CENTER



## MEMORANDUM OF AGREEMENT (MoA)

BETWEEN

**ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION**

AND

**SRK Institute of Technology,  
Enikepadu**

Skill Development, Entrepreneurship & Innovation Department  
(SDE&I. Dept.), Government of Andhra Pradesh.

**AGREEMENT BETWEEN**

*[Handwritten Signature]*  
4 AUG 2019  
Joint Registrar-121  
Ex-Officio S and Vender  
PATAMATA.

**ANDHRA PRADESH STATE SKILL DEVELOPMENT  
CORPORATION**

**AND**

**SRK INSTITUTE OF TECHNOLOGY  
ENIKEPADU**

For SRK

SRK

The Agreement is executed on this \_\_\_\_\_ day of \_\_\_\_\_ 2019 (Effective Date) by and between,

**Andhra Pradesh State Skill Development Corporation**, having its Corporate Office at D.No.78/2, G&J Infra Infosight Building, Near Pathuru Junction, Tadepalli - 522501 herein referred to as "APSSDC" (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by its Authorized Signatory of the first part;

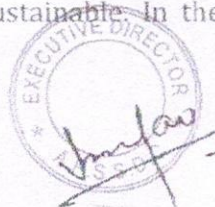
**And**

**SRK INSTITUTE OF TECHNOLOGY** having its corporate office at **NH16, Enikepadu, Vijayawada, Krishna, Andhra Pradesh 521108** herein after called **SRKIT, Enikepadu** (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by the **CHAIRMAN** of the second part;

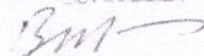
APSSDC and College shall herein after be collectively referred to as Parties and individually as first/second Party.

**WHEREAS:**

APSSDC is a unique organization formed as a public private partnership (PPP) corporation to promote skill-development & entrepreneurship in the state of Andhra Pradesh. APSSDC is the Executive Agency for the Department of Skill Development, Entrepreneurship and Innovation, Govt. of Andhra Pradesh (GoAP) serving the important task of providing high quality skilled manpower as part of the Knowledge and Skills Mission of GoAP. The main objective of the Corporation is to implement a structured and pragmatic solution to skill & upskill the workforce in the State of Andhra Pradesh and to increase employability and promote entrepreneurship in sync with Industrial growth of the State. The process of developing large pool of skilled manpower has been envisaged in partnership with industry to make the skill development mission more industry relevant and self-sustainable. In the process of achieving these goals, the GoAP has



For S.R.K. INSTITUTE OF TECHNOLOGY

  
SECRETARY.

incorporated APSSDC as a special corporate which shall strive for the appropriate and demand driven Skill Development.

APSSDC in its several meetings have discussed and decided to achieve the goal of skill development with participative approach of the stakeholders' viz. the Government, Industry, academic institutions, youth and all other stakeholders. This participative approach will go a long way in accomplishing the task in economical, appropriate proportions with relevance in the shortest period. The APSSDC would provide the extra infrastructural requirements at the selected academic institutions in order to extend the skilling activities and thus realizing the objectives of APSSDC. In this process, the APSSDC has selected some of the leading Engineering Colleges/Govt. Polytechnics/Industry associated training institutions for providing the additional infrastructural facilities required for running the Skill Development programs.

APSSDC and the College/ Institution which is selected for **CM's Skill Excellence Center (SEC) - ICT Lab** have mutually discussed and agreed to enter into this agreement as detailed hereinafter.

NOW, THEREFORE, in consideration of the mutual promises contained herein and other good and valuable consideration, the receipt of which is hereby acknowledged, the parties agree as follows:

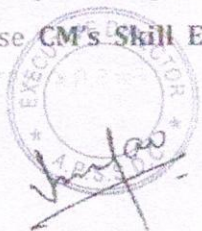
## 2.1 DEFINITIONS:

In this Agreement, the following expressions shall have the meaning stated herein:

**"Agreement"** shall mean this agreement executed between APSSDC and College and shall include any written modifications thereof and the schedules attached hereto.

**"Applicable Law"** shall mean all the laws national and international, enacted or brought into force as the case may be and enforced by the GoI or GoAP as the case may be, and the regulations and notifications made there under and judgments, decrees, injunctions, writs and orders of any court of record, as may be in force and effect.

**"CM's Skill Excellence Centre - ICT Lab"** shall mean multi-skill focused Centres of Excellence (CoE) at reputed Engineering Colleges in CSE, IT, ECE, EEE, Mechanical and Civil streams. These **CM's Skill Excellence Centers - ICT Labs** will be selected,



established and implemented by APSSDC in active collaboration and assistance from the host College, as per the terms of this Agreement.

“GoAP” means the Government of Andhra Pradesh and its concerned department, Skill Development Entrepreneurship & Innovation.

“Equipment” means/includes Laptops, Projector, Wi-Fi routers, Audio system

### 3. SCOPE OF SERVICES / PROJECT

- a. To make qualitative improvements in imparting Technical Skills by setting up or providing:
  - Infrastructure in college laboratories by adopting latest technologies in engineering streams of CSE, IT, ECE, EEE, Mechanical and Civil to serve the needs of the industry;
  - Skill up-gradation of faculty by imparting training;
  - **CM’s Skill Excellence Centre - ICT Labs** to focus on training students in line with the latest Industry needs and make them more employable
- b. **Promote Industry** – Academia interfacing to make improvements in Technical Skills sustainable and in line with Industry requirements.
- c. **Train students to improve employability** - Improved placements of students in colleges and enable the students to compete and succeed in national employment market with better remuneration and professional growth.
- d. Create a pool of skilled manpower to cater to the current and future industrial and service sector needs.
- e. Follow Guidelines and procedures prescribed / as may be prescribed from time to time by APSSDC for implementation.

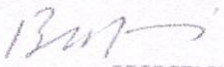
### 4. SCOPE OF THE FIRST PARTY

The APSSDC shall

- Select reputed academic/Industrial Training Institutions through a stipulated procedure;
- Provide a platform for registration of trainees online and mapping of institutions and students;



For S.R.K. INSTITUTE OF TECHNOLOGY

  
SECRETARY.

- Provide equipment with latest technology to fill up the gap required to suit the skill development training requirements –laptops (as per the configuration given in Annexure I);
- Prepare over all calendar programs and communicate to Second Party;
- Train the faculty in the requisite and relevant skill;
- Exercise its right to cancel the permission now granted to the institutions in the event of not fulfilling their obligations.

## 5. SCOPE OF THE SECOND PARTY

The College shall:

- Provide a minimum of 750 sq.ft area for setting up the lab;
- Make available the necessary infrastructure as per the project specifications including electrical fittings, electricity and Power backup, water, furniture and fixtures and Air-conditioning;
- Provide adequate security: The College is responsible and accountable for the safety of the lab equipment;
- Ensure internet connectivity of 150Mbps bandwidth;
- Mobilize faculty and students of the college/institution for trainings and Certification;
- Make necessary efforts and ensure maximum participation of students belonging to Scheduled Caste (SC) and Scheduled Tribe (ST) Categories
- Appoint a Centre Coordinator as Single point of contact person (SPOC) for handling all administrative and programme related activities for smooth functioning of the Centre;
- Ensure to mark the daily attendance of candidates in the suggested mode (manual or bio metric or iris scan );
- Make a commitment on the count of faculty and students for APSSDC Training programs as mentioned - **50% of annual intake / students on rolls** – for participation in APSSDC programs like Workshops, online programs, Certification programs, any other programs announced by APSSDC from time to time out of which 50% students are to get certified from the Globally recognized MOOCs;



- Allow at least 50% of intake capacity to students of other colleges with residential facilities **(100 boys & 50 girls at nominal cost)** i.e., food & accommodation.
- *Provide Food and accommodation for 5 mentors (boy / girl) deputed by APSSDC to the college to co-ordinate and execute the APSSDC programs without any charges;*
- Setup one Skill Development Center lab and equip it on the lines of CM's SEC for APSSDC training exclusively;
- Have to bear the maintenance cost of equipment at the college after the warranty lapses

**Compliances:**

- **KPIs** – Key Performance Indicators (KPIs) will be developed in mutual consultation with colleges and APSSDC.
- **Monitoring:** The activities of CM's Skill Excellence Centers - ICT Labs shall be regularly monitored through an IT monitoring system at APSSDC on a real time basis and also through the monitoring committee of APSSDC.
- **Management Information System:** All reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by "THE FIRST PARTY" are to be submitted through MIS.
- Details of Data of Number of students passed out, placed (Trained for Employability), and unplaced on year-on-year basis.
- Institutions will face punitive action amounting to withdrawal of allotment of Centre given under this Project if it is found that the college:
  - ❖ Is Charging capitation fee or indulging in any other malpractice
  - ❖ Provided false data in their reports
  - ❖ Is Unable to achieve targets set by APSSDC/themselves in Proposals consistently
  - ❖ Violated any of the terms and conditions of this Agreement



For S.R.K. INSTITUTE OF TECHNOLOGY

*[Handwritten Signature]*  
SECRETARY.

## 6. REVENUE GENERATED

The Revenue generated from the programs being implemented by APSSDC will be the sole income of APSSDC as per the Course wise fee structure provided at Annexure -II which may be periodically updated as and when required.

## 7. BREACH OF AGREEMENT & REMEDIAL PERIOD

APSSDC shall have the right to terminate this Agreement without assigning any reasons by giving prior written notice of 60 (Sixty) days through its authorized signatory. Without prejudice to the above, either Party may terminate this Agreement by giving 30 (Thirty) days' written notice through its authorized signatory in the event of any material breach of any of the material terms of this Agreement by the other Party. The non-defaulting party shall first serve a written notice of its intention to terminate this Agreement to the defaulting party highlighting the material breach and giving the defaulting party a period of 30 days or such extended period as may be mutually agreed to within which to remedy the material breach. If such event of a material breach remain unresolved/unrectified within the said notice period of 30 days or such extended period as may be mutually agreed to, the non-defaulting shall be able to terminate the Agreement forthwith.

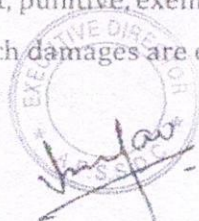
## 8. CONFIDENTIAL INFORMATION

Each Party may disclose Confidential Information:

- a) to the extent to which it is required to be disclosed pursuant to Applicable Law;
- b) to the extent to which it is specifically permitted by the other Party in writing;
- c) to the extent that the Confidential Information is publicly available and
- d) to its employees and professional advisors, but only to the extent necessary and subject to such employees and professional advisors accepting an equivalent confidentiality obligation to that set out in this Clause Confidentiality.

## 9. LIMITATION OF LIABILITY

Except as agreed and provided under this Agreement, neither of the Parties shall be liable to bear or pay any damages arising out of loss of income, loss of profit, special, incidental, indirect, punitive, exemplary or consequential, to any party including third parties, and all such damages are expressly disclaimed.





## 10. DISPUTE RESOLUTION

The Parties shall endeavor to resolve all or any dispute or difference arising out of or in connection with this Agreement, amicably within 30 days of notice in writing being issued by the non-defaulting party to the defaulting party indicating such dispute or difference. In case no amicable solution is arrived between the Parties within the said 30 days, then such dispute/s shall be settled through Arbitration as per the provisions of the Arbitration and Conciliation Act, 1996 as amended from time to time. The arbitration shall be done by Sole Arbitrator appointed by APSSDC. The written award of the Arbitrator shall be final and binding on all the Parties. The seat and venue for the arbitration proceedings shall be at Vijayawada, Andhra Pradesh.

## 11. FORCE MAJEURE

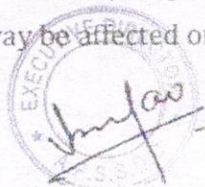
If the performance of any part of this Agreement by parties is prevented or delayed by acts of civil or military authority, flood, fire, epidemic, war or riot, or other acts beyond the reasonable control of either party, the party affected shall be excused from such performance only during the continuance of any such event.

Where a Party is claiming suspension of its obligations on account of Force Majeure, it shall promptly, but in no case later than five (5) days after the occurrence of the event of Force Majeure, notify the other Party in writing giving full particulars of the Force Majeure, the estimated duration thereof, the obligations affected and the reasons for its suspension.

The Party asserting the claim of Force Majeure shall have the burden of proving that the circumstances constitute valid grounds of Force Majeure under this clause and that such Party has exercised reasonable diligence and efforts to remedy the cause of any alleged Force Majeure. If the parties are unable in good faith agree that a Force Majeure event has occurred, the Parties shall submit the dispute for resolution pursuant to clause 10 hereof provided that the burden of proof as to whether a Force Majeure event has occurred shall be upon the Party claiming a Force Majeure event.

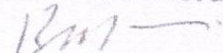
## 12. SEVERABILITY

If any provision or provisions of this Agreement shall be held to be illegal, invalid or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired there by and the parties hereto agree to



7

For S.R.K. INSTITUTE OF TECHNOLOGY

  
SECRETARY.

replace the illegal or unenforceable provisions with valid provisions which are as close as possible to the illegal or unenforceable provisions in their respective meaning, purpose, and commercial effect within reasonable time.

### 13. NOTICE

13.1. Any notice or other document to be given under this Agreement shall be in writing and shall be deemed to have been duly given if left at or sent by:

- (a) hand; or
- (b) registered posts; or
- (c) facsimile or other electronic media;

to the other party at the following addresses and/or telecommunication number or such other addresses as the party may from time to time designate by written notice to the other(s):

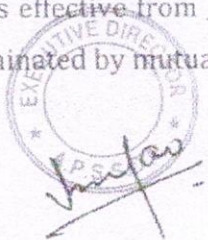
APSSDC	<b>Andhra Pradesh State Skill Development Corporation</b> <b>Door No. 78/2, G&amp;J Infra Infosight Building,</b> <b>Near Pathuru Junction, Tadepalli - 522501</b>
--------	--

College/ Institution	<b>SRK INSTITUTE OF TECHNOLOGY</b> <b>NH16, Enikepadu, Vijayawada, Krishna, Andhra Pradesh 521108</b>
-------------------------	--

13.2. All such notices and documents shall be in the English language. All notices or other documents shall be deemed to have been received by the addressee in the case of dispatch by post, five (5) working days following the date of dispatch of the notice or document and in the case of dispatch by hand or by facsimile or other electronic media, simultaneously with the delivery or transmission (as the case may be). To prove the giving of a notice or other document it shall be sufficient to show that it was dispatched in accordance with the provisions of Clause 13.1 hereof.

### 14. PERIOD OF VALIDITY

This Agreement is effective from \_\_\_\_\_ and shall be in force for a period of three years, unless terminated by mutual consent of the parties.



For S.R.K. INSTITUTE OF TECHNOLOGY

SECRETARY.

## 15. GOVERNING LAW AND JURISDICTION

This Agreement shall be governed and construed in accordance with the laws of India and subject to the arbitration clause mentioned above, the courts of Andhra Pradesh shall have the jurisdiction to entertain any dispute or suit arising out of or in relation to this Agreement.

## 16. PUBLICITY

Neither party shall make any public disclosure, except as may be required by applicable law, relating to discussions and or terms related to this Agreement, without obtaining the prior written consent of the other party. Either party shall not use and shall not let their employees, agents and subcontractors from using the name, trademark or logo of other party in any sale, marketing publication, advertisement, or other publication. Either party shall not make, or let its employees, agents or subcontractors make, any public statement relating to the other party.

## 17. RELATION OF THE PARTIES

Nothing herein shall be construed to neither constitute a partnership between the parties hereto nor to authorize the College save and except as provided herein or with the APSSDC's prior consent in writing, for making any representation.

## 18. MODIFICATION, AMENDMENT, SUPPLEMENT OR WAIVER

No modification, amendment, supplement to or waiver of this Agreement or any of its provisions shall be binding upon the parties hereto unless made in writing and duly signed by the authorized representative of the party against whom enforcement thereof is sought. Any failure or delay of any party to this Agreement to enforce at any time any of the provisions of this Agreement or to exercise any option which is herein provided, or to require at any time performance of any of the provisions hereof, shall in no way be construed to be a waiver of such provisions of this Agreement.

## 19. ENTIRE AGREEMENT

This Agreement together with all Appendices, Attachments and Addenda attached hereto constitute the entire agreement between the parties and supersedes all previous agreements, promises, representations, understandings and negotiations, whether written or oral, between the parties with respect to the subject matter hereof.



**20.ASSIGNMENT**

The Second Party shall not be entitled to, nor shall it purport to, assign this Agreement, without prior consent of the First Party.

This Agreement is prepared in two originals and each party shall retain one copy. Each copy shall be treated as original when taken separately and shall constitute as one when taken together.

In token of agreement and acceptance hereof by the two parties the authorized representatives of the two parties hereto have affixed their signatures herein below in the presence of witnesses as under:

**SIGNED ON BEHALF OF**

**ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION**

Signature: \_\_\_\_\_



(Name: **Dr. B Nageswara Rao**)

Designation: **Executive Director**

**SRK INSTITUTE OF TECHNOLOGY ,**

**NH16, Enikepadu, Vijayawada, Krishna, Andhra Pradesh 521108**

Signature: \_\_\_\_\_

For S.R.K. INSTITUTE OF TECHNOLOGY

Name: \_\_\_\_\_

Designation: **CHAIRMAN**

*Signature*  
SECRETARY.

**Witness**

Name: \_\_\_\_\_

Name : \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Designation: \_\_\_\_\_

Designation: \_\_\_\_\_

ANNEXURE-I

<b>Laptops</b>	<b>: 37 No.</b>
<b>Make and Model</b>	<b>: Acer TMP 249-G2-M</b>
<b>Technical Specifications</b>	
Processor	Intel Core i5-7200U Processor @ 2.5 GHz(Turbo Boost Upto 3.1 Ghz), 3MB Cache, 2-cores
Memory	16 GB DDR4 Memory, 2133 MHz
Internal Storage	500 GB SATA
Wireless Connectivity	Integrated wireless & Integrated Blue tooth.
Display Size	14"
Display Resolution	1366 x768
Webcam	Built-in Webcam.
Battery	5 Hrs Backup
VGA Port	Yes
HDMI Port	Yes
USB 2.0 port	1
USB 3.0 port	2
Operating System	BOSS Linux
Keyboard	External;
Mouse	External;

Annexure - II

**Details of course wise fee**

S No	Programs Offered for ECE, EEE & EIE	Duration	Fee
1	Embedded systems Fundamentals ( Embedded C ,8051)	6 Days	150
2	Embedded Systems Advanced ( ARM )	3 Days	300
3	Internet of Things ( IoT )	1 Week	300
4	PCB ( Software )	3 Days	100
5	PCB ( Hardware )	3 Days	100
6	Arduino With Scratch	3 Days	100
7	Mathematical Operations With scilab for Engineering Applications	3 Days	100
8	SciLab	3 Days	100
9	PLC	6 Days	300
10	SCADA	6 Days	300

S No	Programs Offered for Mechanical Engineering students	Duration	Fee
1	AUTOCAD	6 days	250
2	CATIA Phase -I (Modelling)	6 days	250
3	CATIA Phase - II (Surfacing)	6 days	250
4	Solid Edge	6 days	250

S No	Programs Offered for Civil Engineering students	Duration	Fee
1	AutoCAD	6 days	250
2	Revit Architecture	6 days	250
3	Revit Structure	6 days	250
4	ETABS	6 days	250

S No	Programs Offered in Gaming : ( Computer Engg/ECE students	Duration	Fee
1	Game Development using Buildbox	3 days	100
2	Fundamentals in Game Development using Unity3D & C#	6 days	250

S No	Programs Offered in Amazon Web Services( AWS) for Computer ENGG/ECE students	Duration	Fee
1	Cloud Literacy	1 Day	Free
2	Cloud Computing_101	2 Days	Free
3	ALEXA SKILLS	5 days	100
4	Associate Cloud Architect	5 days	100

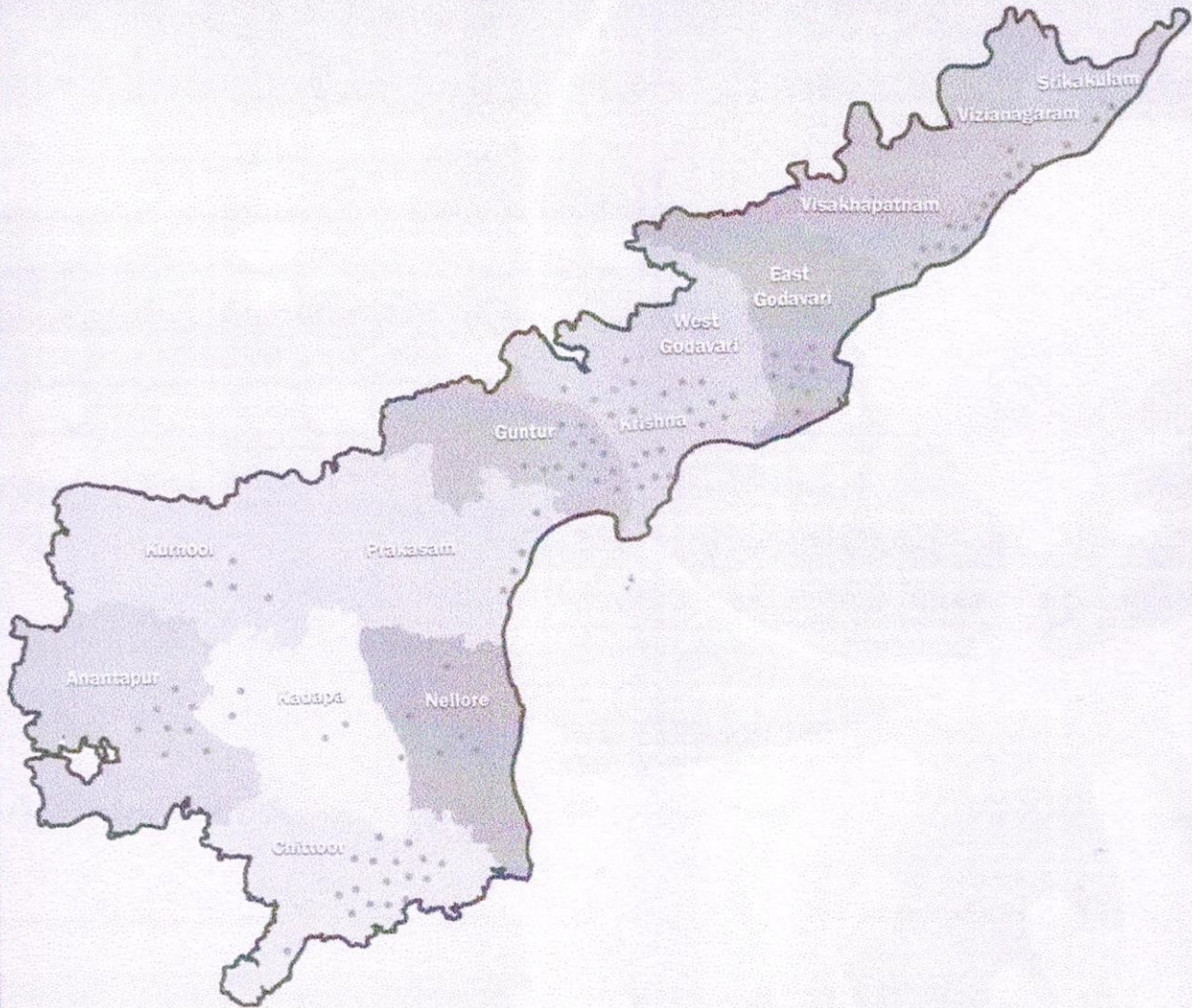
S No	Programs Offered in Python for all Engg. Students	Duration	Fee
1	Python Basics	3 Days	150
2	Advanced Python	3 Days	150
3	Applied Data Science foundations	3 Days	150
4	Web Development with Python	6 Days	300

S No	Programs Offered in Problem Solving & Programming	Duration	Fee
1	Raptor	3 Days	100
2	Data Structures and Algorithms	6 Days	250
3	Problem Solving Skills Using C	6 Days	250
4	Programming Content & Challenges(Coding Training)	6 Days	250

S No	Programs Offered in Coursera Certifications:	Duration	Fee
1	1. An Introduction to Programming the Internet of Things (IOT) Specialization- Coursera	18 Days	2800
2	2.Development of Secure Embedded Systems Specialization - Coursera	12 Days	
3	Python for Everybody	14 Days	2800
4	Applied Data Science with Python	1 Month	
5	Introduction to C# Programming and Unity , More C# Programming and Unity	12 days	2800



# CHIEF MINISTER'S SKILL EXCELLENCE CENTER



**Andhra Pradesh State Skill Development Corporation**

Department of Skill Development, Entrepreneurship & Innovation, Govt. of Andhra Pradesh  
3<sup>rd</sup> floor, G&J Infra Building, Tadepalli, Andhra Pradesh-522501



Website: [www.apsdc.in](http://www.apsdc.in)

Toll Free: 1800-425-2422





AN ISO 9001 : 2015 QMS CERTIFIED COMPANY  
**PUMPS & MOTORS**  
SUPERIOR QUALITY • SUPERIOR VALUE

## SRI LAKSHMI GANAPATHI ENGG. WORKS

Plot Nos. 9 to 14 & 17 to 24, Industrial Estate, Sultanabad,  
TENALI – 522 202. Guntur District  
Andhra Pradesh, INDIA  
GSTIN: 37ACRPK4578J1ZT

### MEMORANDUM OF UNDERSTANDING

Between

SRK INSTITUTE OF TECHNOLOGY,  
ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

SRI LAKSHMI GANAPATHI ENGG WORKS, TENALI,  
INDUSTRIAL ESTATE, SULTANABAD, TENALI- 522202, ANDHRA PRADESH.

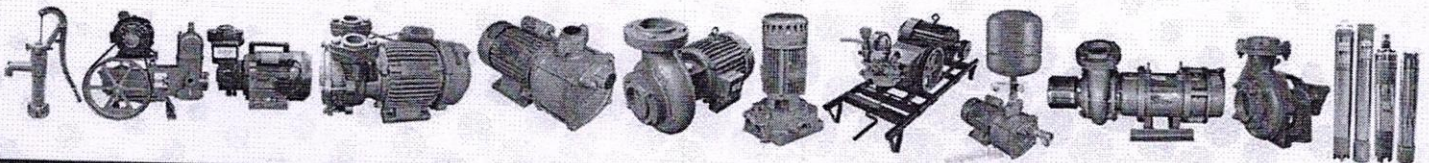
This AGREEMENT made and entered into on 04<sup>th</sup> day of June, 2019 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

Kumar Pumps & Motors, An ISO 9001: 2015 QMS Certified Company, Kumar pumps, the undisputed leader, is the pioneer in the manufacturer of Pumpsets & Electric Motors in the country. A true frontrunner, the company has been at the forefront of performance for a successful span of over 4 decades., having its office at Industrial Estate, Sultanabad, Tenali- 522202, Andhra Pradesh. (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

#### Scope & Objectives

- To provide the opportunities to Electrical & Electronics Engineering Students of the Institution to do mini academic projects & internship in the associate.
- To provide campus placements to the students of the colleges if any suitable vacancies arise in the associate.
- To allow the Electrical & Electronics Engineering Students of the Institution to visit the Associate for acquiring practical knowledge.
- Working closely with industry for establishing the desired skills as per its requirements and also with academia in order to enhance the quality of Management education.



**Authorised officials to execute the MOU**

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Mr. K. Krishna Kumar, Managing Director, Kumar Pumps & Motors, Industrial Estate, Sultanabad, Tenali represents the Associate.

**Funding**

This MOU does not require any commitment of funds on either side.

**Duration**

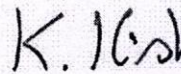
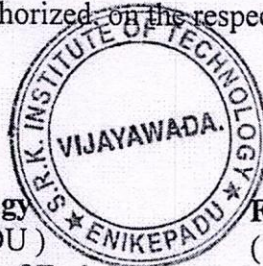
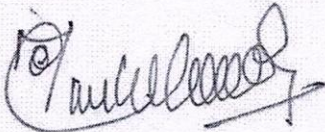
This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year.

**Steering Committee**

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

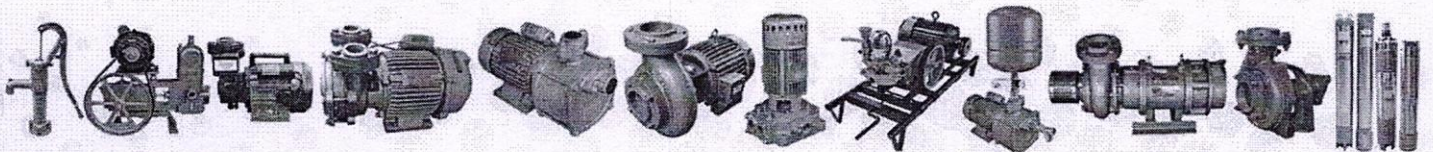
- |  |   |          |
|--|---|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada | - | Chairman |
| (2) MD of Kumar Pumps & Motors                         | - | Member   |
| (3) Head of the Department, EEE, SRKIT                 | - | Member   |

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized on the respective dates hereinafter mentioned.



**For SRK Institute of Technology**  
( Dr. M. EKAMBARAM NAIDU )  
Institution Name: SRK Institute of Technology  
Institution Representative: Dr. M. Ekambaram Naidu  
Position: Principal  
**Address:** SRK Institute of Technology,  
Enikepadu, Vijayawada- 521 108,  
Andhra Pradesh.  
Ph: 0866-2843839  
Email: principalsrk@gmail.com

**For Sri Lakshmi Ganapathi Engg. Works**  
( Mr. K. KRISHNA KUMAR )  
Associate Name: Sri Lakshmi Ganapathi Engg works.  
Associate Representative: Mr. K. Krishna Kumar  
Position: G.M, Purchase Dept.  
**Address:** Sri Lakshmi Ganapathi Engg Works,  
Industrial Estate, Sultanabad, Tenali -522202,  
Andhra Pradesh.  
Ph: 94907 59548  
Email: support@kumarpumps.co.in





# S.R.K. Institute of Technology

Approved by AICTE & Affiliated to JNT University, Kakinada  
An ISO 9001:2008 Certified Institute

Enikepadu, VIJAYAWADA- 521 108.  
Telephone No. : 0866-2843839  
Fax : 0866-2843536  
E-mail : srktech@gmail.com

Ref :

Date :

**To**  
**Sri T. Anil Kumar,**  
Executive Director,  
APSSDC,  
3rd Floor;  
Infosight Building  
Service Road ; NH-16,  
Near Pathooru Jn,  
Tadepalle,  
Vijayawada.

04-10-2018

**Sir,**

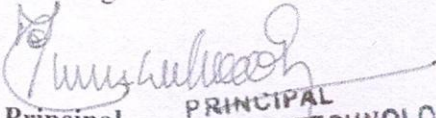
**Sub:** Submission of MOA for Dassault Systems – Reg.

\*\*\*\*\*

As per your requirements, we are submitting the two sets of MOA for Dassault Systems Lab except the witness sign of our Management representative. My chairman and secretary are out of country at this movement, they will sign after coming to India or at the time of Inauguration of LAB.

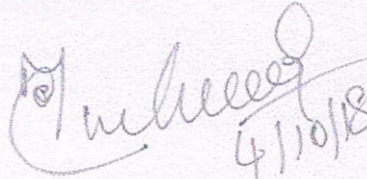
Thanking you.

Best Regards

  
Principal  
SRK INSTITUTE OF TECHNOLOGY  
ENIKEPADU, VIJAYAWADA  
Vijayawada

## WHEREAS

- (a) APSSDC is a unique organization formed as a public private partnership (PPP) corporation to promote skill-development & entrepreneurship in the state of Andhra Pradesh. APSSDC is the Executive Agency for the Department of Skill Development, Entrepreneurship and Innovation, Govt. of Andhra Pradesh (GoAP) serving the important task of providing high quality skilled manpower as part of the knowledge and Skills Mission of GoAP. The main objective of the Corporation is to implement a structured and pragmatic solution to skill & upskill the workforce in the State of Andhra Pradesh and to increase employability and promote entrepreneurship in sync with Industrial growth of the State.
- (b) APSSDC has signed a Memorandum of Understanding (MoU) with Dassault Systems India Private Limited to set up a 3D-experience center (3D-EC) for skill development in the State of Andhra Pradesh in the domains of Aerospace, Automotive and Ship-building and also provide skill development/ training for estimated 1 Lakh students in various certification courses in the next three (3) years starting from academic year 2018-19.
- (c) In its endeavours to enhance the Employability Skills of Diploma/Under Graduate and Post Graduate course perusing students, the first party (APSSDC) has selected some of the leading Engineering Colleges for providing the infrastructural facilities additionally required for running the Skill Development programs. In this direction, through this MoA, the First party (APSSDC) intends to associate with SRK Institute of Technology to train different segments of students and Job seeking youth in systematic enhancement of Employability Skills towards gainful employment for students / Job seekers;
- (d) The Second Party having been into Educational services through its College by name << name of the college >> submitted a proposal to the first party, upon understanding the requirements and functions of proposed 3D-experience Centres (3D-EC). As the second party has intention and requirements as per criterion and agreed to provide services to the first party on the terms and conditions as set forth in this MoA.
- (e) In pursuance thereof, the parties have agreed to enter into this Agreement.

  
4/10/18

**A. PURPOSE:**

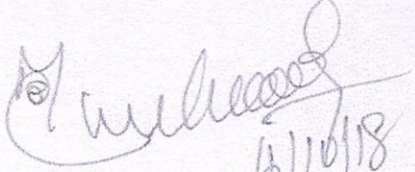
The purpose of this MoA is to sort out the roles and responsibilities of both parties in establishing and managing 3D-Experience Center (3D-EC) for Diploma/ UG/ PG studying candidates in various Polytechnics/Engineering Colleges/University Campuses to enhance employability of students.

**ROLES AND RESPONSIBILITIES:**

**B. FIRST PARTY**

The APSSDC shall

- select reputed engineering colleges/Universities through a stipulated procedure;
- provide a platform for registration of trainees online and mapping of institutions and students;
- identify and provide course curriculum to suit latest and future technologies;
- prepare over all calendar of programs and communicate to Second Party;
- organize Training Programs for all Diploma/ Under Graduate and Post Graduate students. The programs would be of nature, common core (for all students) and modular (elective in nature);
- depute required manpower to manage and co-ordinate Trainings in 3D-EC;
- Install requisite IT infrastructure as listed in Schedule -1 in the 3D-experience Centers (3D-EC) in the earmarked rooms by the second party;
- prepare operational guidelines for 3D-EC to be followed by both the parties;
- will take care of insurance and regular maintenance pertaining to Hardware provided;
- promote Research & Development and Innovation for existing Industries;

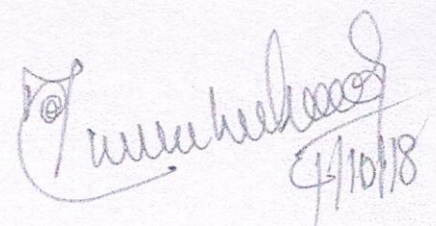
  
4/10/18

- have right on any undefined business and activity that falls under purview of this MoA;
- exercise its right to cancel the permission now granted to the institutions in the event of not fulfilling their obligations.

### C. SECOND PARTY

The Academic Institution shall

- provide the building space in terms of Two (2) Computer Labs and One (1) E-Class room with a minimum seating capacity of 60 each room space at the College premises to the First Party for establishing the 3D-experience center allocated to the Second Party. The second party shall ensure adequate furniture, electrical fixtures and Power backup in the class rooms and labs;
- be responsible for ensuring proper physical security of the IT & other electronic items as per schedule-1. Towards security, the second party shall do necessary arrangements and ensure the security for the items;
- ensure internet connectivity of at least 150Mbps bandwidth;
- mobilize faculty and students of the college/institution for trainings and Certification;
- facilitate trainings for different segments namely students within campus, students from other colleges and job seeking youth and the college shall allow its students to attend programs, take assessments and interviews as per schedule communicated by first party;
- provide separate Toilets to the boys and girls, who undergone training at the 3D-experience Center;

  
4/10/18

- put necessary efforts and ensure maximum participation of students belonging to Scheduled Caste (SC) and Scheduled Tribe (ST) Categories in the college;
- appoint a Centre Coordinator as Single point of contact person (SPOC) for all admin and programme related activities with the Second Party at the 3D-experience Centre for smooth running of the 3D-EC;
- actively participate in the 3D-EC Programs, communicate feedback from the college and students, suggesting for betterment of 3D-EC programs towards maximizing reach;
- arrange for common facilities of housekeeping, security, electrical supply, Drinking and usage water to the Toilets for the students;
- mark the daily attendance in the suggested mode (manual or bio metric or iris scan or so) by the SPOC of Second Party in coordination with 3D-EC Coordinator;
- facilitate in collecting the registration fee as communicated by the First Party, from the candidates provided by the Second Party;
- ensure that the software supplied by the first party should not be used other than for the training programs as mentioned in this MoA;
- follow Operational Guidelines as issued by first party from time to time in maintaining activities in 3D-EC.

**Compliances:**

- **KPIs** – Key Performance Indicators (KPIs) will be developed in mutual consultation with colleges and APSSDC.
- **Monitoring:** The activities of 3D-EC shall be regularly monitored through an IT monitoring system at APSSDC on a real time basis and also through the monitoring committee of APSSDC.

*(Handwritten signature)*  
4/10/18

- **Management Information System:** To submit all reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by APSSDC.
- Details of Data of Number of students passed out, placed (Trained for Employability), and unplaced on year-on-year basis.
- Institutions will face punitive action if found to be:
  - ❖ Charging capitation fee or indulging in any other malpractice
  - ❖ Provided false data in their reports
  - ❖ Unable to achieve targets set by APSSDC/themselves in Proposals consistently
  - ❖ Any non-compliance with the terms and conditions of this Agreement

#### **D Responsibilities of both the Parties**

Both the Parties agree that:

D.1. The Parties shall diligently perform their respective obligation under the Agreement as per the procedure set forth above.

D.2. To get the evaluation of the programs done by third party for assessing the impact with respect to quality and quantitative placements.

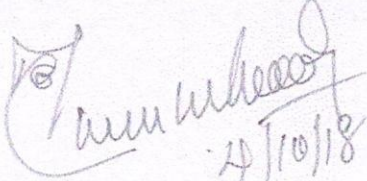
D.3. Neither Party shall share any Confidential Information with any other party. The sharing of such database by each other will be on trust that it will not be used by either Party for providing any kind of information to any third party.

D.4. The Parties agree to use the Confidential Information only for the purposes of this Arrangement and only as permitted herein under this MoA.

D.5. The 3D-EC shall exclusively be used for in program to be assigned by the First Party to Second Party.

#### **E: Ownership of Assets:**

The Second Party irrevocably and unconditionally agrees that the assets provided by the First Party shall not be used for other purposes. The ownership of the IT infrastructure/assets shall lie with APSSDC whereas the second party, would be the custodian of the installed assets.

  
20/10/18



**F. Arbitration:**

The Parties shall endeavour to resolve all or any dispute or difference arising out of or in connection with this Agreement, amicably within 30 days of notice in writing being issued by the non-defaulting party to the defaulting party indicating such dispute or difference. In case no amicable solution is arrived between the Parties within the said 30 days, then such dispute/s shall be settled through arbitration as per the provisions of the Arbitration and Conciliation Act, 1996 as amended from time to time. The arbitration shall be done by Sole Arbitrator appointed by APSSDC. The written award of the Arbitrator shall be final and binding on all the Parties. The seat and venue for the arbitration proceedings shall be at Vijayawada, Andhra Pradesh.

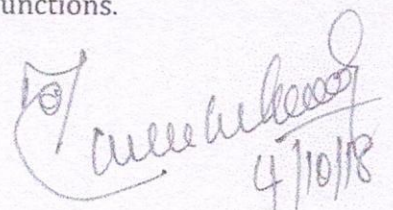
**G. Termination of MoA:**

The first (APSSDC) party shall have the right to terminate this MoA without assigning any reasons by giving prior written notice of 60(Sixty) days through its authorized signatory. Without prejudice to the above, either Party may terminate this MoA by giving 30 (Thirty) days' written notice through its authorized signatory in the event of any material breach of any of the material terms of this MoA by the other Party. The non-defaulting party shall first serve a written notice of its intention to terminate this MoA to the defaulting party highlighting the material breach and giving the defaulting party a period of 30 days or such extended period as may be mutually agreed to within which to remedy the material breach. Should such event of a material breach remain unresolved/unrectified within the said notice period of 30 days or such extended period as may be mutually agreed to, the non-defaulting shall be able to terminate the MoA forthwith.

**H. Representations and Warranties by the Parties**

In addition to the above, the Parties hereto represent and warrants to other Parties as under:

- a) That it is duly organized and validly existing under the laws of the jurisdiction in which it was incorporated and has the necessary corporate power and authority under applicable Laws to carry on its business and or perform its functions.
- b) That this MoA

Handwritten signature and date: 4/10/18

- I. is within its powers and has been duly authorized by it; and
  - II. does not conflict in any material respect with any law or regulation or its constitutional documents or any document binding on it and that it has obtained all necessary consents for the performance by it under this MoA.
- c) That all information set forth in this MoA is true and correct and is not misleading in letter and spirit.

**I. PERIOD OF VALIDITY:**

This MoA shall become effective from the date hereof and shall be in force for a period of **three years**, unless terminated by mutual consent of the parties.

**J. LIMITATION OF LIABILITY**

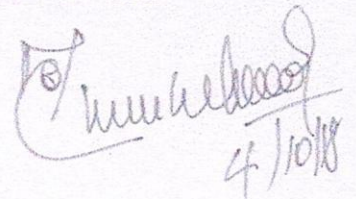
Except as agreed and provided under this Agreement, neither of the Parties shall be liable to bear or pay any damages arising out of loss of income, loss of profit, special, incidental, indirect, punitive, exemplary or consequential, to any party including third parties, and all such damages are expressly disclaimed.

**K. NOTICES:**

Unless otherwise provided herein, all notices or other communications under or in connection with this MoA shall be in English, will be issued in writing and shall be signed by the authorized representative of the issuing / serving Party and may be sent by personal delivery or post or courier or facsimile to the address given above. Any such notice or other communication will be deemed to be effective if sent by personal delivery, when delivered, if sent by post, three days after being deposited in the post and if sent by courier, two days after being deposited with the courier.

**L. COMMUNICATIONS AND PUBLICITY:**

The Second Party shall ensure that the name and logo of the first party should appear in all publication material. The Second Party shall ensure that the sign board depicting the name of the First Party be affixed outside the college. The Parties shall consult and agree on all and any intended communications, publications, presentations and documentations relating to this Arrangement/ MoA(jointly the "Communication(s)") in advance prior to the intended release. If a MoA cannot be reached, a Party shall have the right to disclaim endorsement and/or dissociate itself

  
4/10/18

from that Communication(s). No party shall use logo/trade mark etc. of each of the parties without obtaining its prior written concurrence to that effect.

**M. IT IS MUTUALLY UNDERSTOOD AND AGREED BY AND BETWEEN THE PARTIES THAT:**

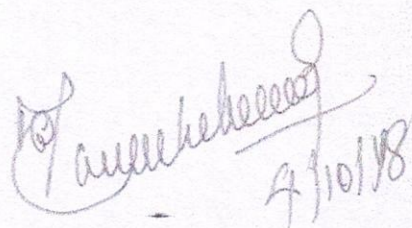
AMENDMENT: Amendment within the scope of the instrument shall be made by mutual consent of the parties, by the issuance of a written modification, signed, and dated by all parties, prior to any changes being performed but all rights reserved by First Party can change any point of time needed.

INFORMATION OWNERSHIP: All information provided by First Party shall only be utilized for conducting training and placement assistance and First Party holds no ownership over the content prepared by Second party. First Party will in no way share or distribute any information received with other public or private agencies, organizations, and individuals.

PARTICIPATION IN SIMILAR ACTIVITIES: This instrument in no way restricts First Party from participating in similar activities with other public or private agencies, organizations, and individuals.


NON-FUND OBLIGATING DOCUMENT: This instrument is neither a fiscal nor a funds obligation document.

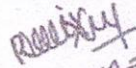
ESTABLISHMENT OF RESPONSIBILITY: This MoA is not intended to, and not create any right benefit or trust responsibility, substantive or procedural, enforceable at law, by a party against First Party or Second Party.

  
9/10/18

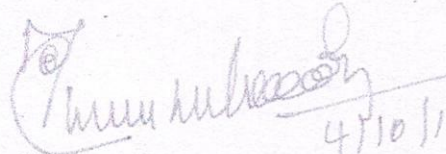
The parties hereto have executed this agreement as of the last written date below.

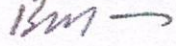
**For Andhra Pradesh State Skill  
Development Corporation**

  
**T. Anil Kumar**  
**Executive Director - I**

Executive Director  
Andhra Pradesh State Skill Development Corporation  
Witness: Skill Development,  
Entrepreneurship & Innovation  
Govt. of A.P. Vijayawada, A.P.  
  
CGM-T

**For SRK Institute of Technology**

  
**Dr M. Ekambaram Naidu**  
**Principal, SRK Institute of Technology**  
4/10/18

**PRINCIPAL**  
**SRK INSTITUTE OF TECHNOLOGY**  
( With stamp )  
**ENIKPADU, VIJAYAWADA**  
Witness:  
**For SRK INSTITUTE OF TECHNOLOGY**  
  
**Sri B. S. Sri Krishna**  
**Secretary**  
**SRK Institute of Technology**  
(with stamp )

**Schedule - I**

**Infrastructure**

Item	Product Specifications	Qty
Make & Model	HP Make - Z Book 15U G4	36 nos (Thirty Six only)
Processor	Intel Core i5-7200U Processor	
Chip set	Integrated Chipset	
RAM	16 GB (1x16GB) DDR4 nECC Memory	
HDD	1TB SATA HDD	
Graphic Card	Dedicated Graphics with 2 GB min 64gb/s memory Bandwidth	
Display	HP LCD 15.6" Full HD LED Display	
Display Resolution	1900x1080 Full HD Pixel	
ODD	No Optical Drive	
Keyboard & Mouse	HP Keyboard and Mouse Combo pack	
Security	cable with suitable Lock	
Network Interface	Integrated 10/100/1000 Gigabit Nic Card	
Wi-Fi	Dual Band 802.11a/b/g/n/ac	
Display Port	DP port with 4k resolution	
VGA Port	VGA port with HD audio with internal speakers	
Ports	USB 3.0 - 3 nos, RJ 45	
Power	3 cell Li-ion with Fast Charge, 65W Power Adapter	
Operating System	Windows 10 Professional	
Warranty	Three Years Warranty	

*[Handwritten Signature]*  
2/10/18

# **MEMORANDUM OF UNDERSTANDING**

Between

SRK INSTITUTE OF TECHNOLOGY,  
ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

SRI LAKSHMI GANAPATHI ENGG. WORKS,  
INDUSTRIAL ESTATE, SULTANABAD, TENALI- 522202, ANDHRA PRADESH.

This AGREEMENT made and entered into on 04<sup>th</sup> day of April, 2019 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

SRI LAKSHMI GANAPATHI ENGG WORKS, An ISO 9001: 2015 QMS Certified Company, Kumar pumps, the undisputed leader, is the pioneer in the manufacturer of Pumps & Electric Motors in the country. A true frontrunner, the company has been at the forefront of performance for a successful span of over 4 decades., having its office at Industrial Estate, Sultanabad, Tenali- 522202, Andhra Pradesh. (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

## **Scope & Objectives**

- To provide the opportunities to MBA Students of the Institution to do mini academic projects & internship in the associate.
- To provide campus placements to the students of the colleges if any suitable vacancies arise in the associate.
- To allow the MBA Students of the Institution to visit the Associate for acquiring practical knowledge.
- The Institution faculty organize the training programmes to the newly recruited employees of the associate.
- The senior faculty of the institution conduct development programmes for the existing employees of the company.
- Working closely with industry for establishing the desired skills as per its requirements and also with academia in order to enhance the quality of Management education.

## Authorised officials to execute the MOU

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Erikepadu, Vijayawada represents the Institution. Mr. K. Krishna Kumar, Director, SRI LAKSHMI GANAPATHI ENGG. WORKS, Industrial Estate, Sultanabad, Tenali represents the Associate.

## Funding

This MOU does not require any commitment of funds on either side.

## Duration

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year.

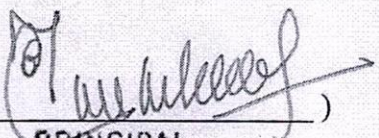
## Steering Committee

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

- |  |   |          |
|--|---|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada | - | Chairman |
| (2) DIRECTOR, SLGEW                                    | - | Member   |
| (3) Head of the Department, MBA, SRKIT                 | - | Member   |

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

## For SRK Institute of Technology

()  
PRINCIPAL  
Institution Name: SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA  
Institution Representative: Dr. M. Ekambaram

Position: Principal

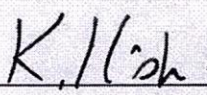
Address: SRK Institute of Technology,  
Erikepadu, Vijayawada-521 108  
Andhra Pradesh.

Ph: 0866-2843839

Email: principalsrk@gmail.com



## For SRI LAKSHMI GANAPATHI ENGG.WORKS

()  
Associate Name: Kumar Pumps & Motors

Associate Representative: Mr. K. Krishna Kuma

Position: Director

Address: Kumar Pumps & Motors,  
Industrial Estate, Sultanabad, Tenali -522202,  
Andhra Pradesh.

Ph: 94907 59548

Email: support@kumarpumps.co.in



## MEMORANDUM OF UNDERSTANDING

Between

SRK INSTITUTE OF TECHNOLOGY,  
ENIKEPADU, VIJAYAWADA-521108, ANDHRA PRADESH.

And

INDIRAA FOODS

KARMILINAGAR, GUNADALA, VIJAYAWADA, KRISHNA, AP-520004

This AGREEMENT made and entered into on 24<sup>th</sup> day of April, 2019 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

INDIRAA FOODS KARMILINAGAR, GUNADALA, VIJAYAWADA, KRISHNA, AP-520004 (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

### Scope

To allow the students of MBA & INTEGRATED MBA of the Institution to visit the Associate for acquiring practical knowledge.  
To provide the opportunities to MBA & INTEGRATED MBA Students of the Institution to do mini academic projects & internship in the associate.  
To provide campus placements to the students of the colleges if any suitable vacancies arise in the associate.  
The Institution faculty organize the training programmes to the newly recruited employees of the associate.

### Authorised officials to execute the MOU

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Vishal Mandava MD, M/s INDIRAA FOODS represents the Associate.

### Funding

This MOU does not require any commitment of funds on either side.

### Duration



*fssa*  
Certified Company



## Duration

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year. It shall automatically be renewed for next one year until & unless discontinued by either party.

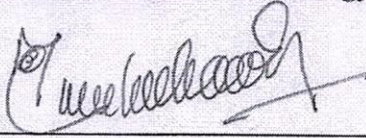
## Steering Committee

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

- |  |   |          |
|--|---|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada | - | Chairman |
| (2) MD of INDIRAA FOODS                                | - | Member   |
| (3) Head of the Department, MBA, SRKIT                 | - | Member   |

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

## For SRK Institute of Technology

()

Institution Name: SRK Institute of Technology

Institution Representative: Dr. M. Ekambaram  
PRINCIPAL

SRK INSTITUTE OF TECHNOLOGY  
ENIKEPADU, VIJAYAWADA

Position: Principal

Address: SRK Institute of Technology,

Enikepadu, Vijayawada- 521 108,

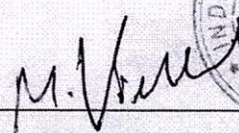

Andhra Pradesh.

Ph: 0866-2843839

Email: principalsrk@gmail.com



## For INDIRAA FOODS

( )

Associate Name: MD of INDIRAA FOODS

Associate Representative: Vishal Mandava

Position: MD

Address: KARMILINAGAR, GUNADALA,  
VIJAYAWADA, KRISHNA, AP-520004

Ph: 9010903333

Email: indiraafoods.ulavacharu@gmail.com



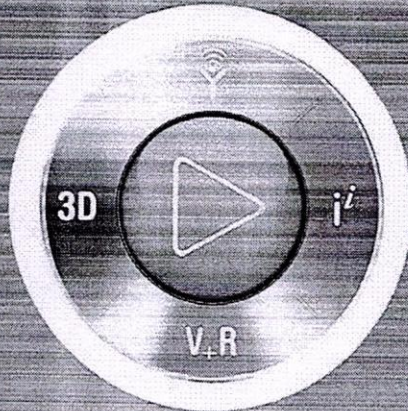


20

# ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION



## DASSAULT SYSTEMS 3D EXPERIENCE CENTRE



## 3D EXPERIENCE

# MEMORANDUM OF AGREEMENT

Institution Code: 20-KR1

**MEMORANDUM OF AGREEMENT**

**BETWEEN**

**ANDHRA PRADESH STATE SKILL DEVELOPMENT  
CORPORATION (First Party)**

**AND**

**SRK INSTITUTE OF TECHNOLOGY  
(Second Party)**



ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH  
Serial No. 7429 Denomination: 100 Date 30-11-2017 Stamp S. no BZ 259403  
Purchased By: K.ASHOK For: SRK FOUNDATION  
S/O.K.RAMADAS ENIKEPADU  
VIJAYAWADA Sub Registrar  
Ex. Office Stamp Vendor  
SRO Patamata

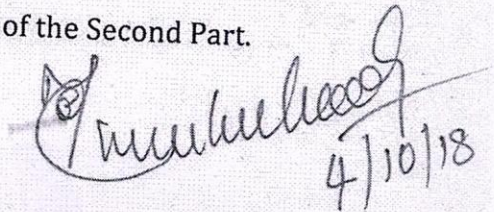
### MEMORANDUM OF AGREEMENT

This Memorandum of Agreement (MoA) is entered into on 4<sup>th</sup> day of October, 2018:

**Andhra Pradesh State Skill Development Corporation**, a Section 8 Company registered under the Companies Act, 2013 having its Corporate Office at G&J Infra Building, 3<sup>rd</sup> Floor, D No.78/2, Near NH-5, Near Pathuru Road, Tadepalli, Guntur District, Andhra Pradesh represented by Executive Director-I (hereinafter referred to as "APSSDC" or First Party, which expression shall unless repugnant to this context or meaning thereof, includes its successor in office, legal representatives and permitted assigns) of the First Part.

And

**SRK Foundation** an Educational Society, having its office at Enikepadu, NH-5, Vijayawada, Krishna District, Andhra Pradesh represented by **Dr M. Ekambaram Naidu**, Principal, **SRK Institute of Technology** (hereinafter referred to as Second Party, which expression shall unless repugnant to this context or meaning thereof, includes its successor in office, legal representatives and permitted assigns) of the Second Part.

  
4/10/18

## MEMORANDUM OF UNDERSTANDING

between

SRK INSTITUTE OF TECHNOLOGY (SRKIT)

and

gcGEMS – GC German Center for Engineering and Management Studies UG Aachen

and

European Center for Mechatronics APS GmbH Aachen

This Memorandum of Understanding ('MOU') is executed on the 15<sup>th</sup> day of February 2019, between:

SRK INSTITUTE OF TECHNOLOGY (SRKIT) having its principal address at Enikepadu, Vijayawada, Krishna Dt – 521108, AP, India. (hereinafter referred to as "INDIAN UNIVERSITY", which expression shall unless repugnant to the meaning thereof, mean and include its successors and permitted assigns) of the FIRST PARTY,

AND

GC German Center for Engineering and Management Studies, having its principal address at Kapuzinergraben 38, Aachen 52062 Germany (hereinafter referred to as "GEMS", which expression shall unless repugnant to the meaning thereof, mean and include its successors and permitted assigns) of the SECOND PARTY,

AND

European Center for Mechatronics APS GmbH Aachen, having its principal address at vaalserstrasse 460, 52072 Aachen, Germany (hereinafter referred to as "APS", which expression shall unless repugnant to the meaning thereof, mean and include its successors and permitted assigns) of the THIRD PARTY,

APS and GEMS collectively referred as European Center for Mechatronics and Manufacturing. (hereinafter referred to as "ECMM", which expression shall unless repugnant to the meaning thereof, mean and include its successors and permitted assigns)

INDIAN UNIVERSITY and ECMM are individually referred to as "Party" and collectively as the "Parties".

WHEREAS:

- A. INDIAN UNIVERSITY is conducting academic courses (B.Tech, M.Tech., MBA) to students and management courses to professionals in reputed institutions, organizations and individuals in order to train management skills.

- B. GEMS is supporting international research, trainings and academic programs between Germany and India
- C. APS is actively supporting conceptual research, industrial research and academic programs in Germany and globally.
- D. INDIAN UNIVERSITY, GEMS and APS intend to collaborate by entering into an MOU as part of establishing the "European Center for Mechatronics and Manufacturing", in its academic and research part as "Advanced Robotics Labs at Academia": here in after mentioned as "ARC"

In pursuance of the aforesaid, the Parties hereto wish to record under this MOU, the terms of their mutual understanding in order to establish a framework for initiating innovative models of industry based and cutting edge technical education.

NOW THE PARTIES HERETO AGREE AS UNDER:

#### ARTICLE 1: SCOPE OF THE MOU

1.1 The objective of this MOU is to set out the scope within which INDIAN UNIVERSITY, GEMS and APS will jointly explore and work towards achieving the objectives and matters described in this MOU. Each Party shall have the right, in its sole discretion, to determine how it will fulfill its obligations hereunder.

- ECMM is co-funding the INDIAN UNIVERSITY for establishing the ARC lab and student trainings along with industry partners and government partners.
- ECMM is providing knowledge transfer, training and industrial connect
- ECMM is executing the faculty training and student training in cooperation with INDIAN UNIVERSITY and Andhra Pradesh Skill Development Corporation (APSSDC)
- ECMM will be providing the course content and execution plan in consultation with APSSDC
- INDIAN UNIVERSITY is a partner to be part of establishing the Indo-European cluster for Mechatronics and Manufacturing
- INDIAN UNIVERSITY to be resource partner in India for ECMM for mutually agreed programs by providing two faculties for this process of ARC labs
- INDIAN UNIVERSITY is assigning the minimum 2 faculties for executing this program in India.
- INDIAN UNIVERSITY will be mobilizing the students and organizing the infrastructure recommended by the ECMM and APSSDC
- Conduct Mechatronics and Manufacturing courses and lab work
- Exchange of researchers and students
- To apply and manage international research projects with Indian and German companies/organizations.
- Establish of a common research location/representation for transnational research projects between German and Indian partners in Andhra Pradesh

- Collaborate for dissemination of knowledge on cutting edge technologies to faculty and research programs
- GEMS will be the organizing body for the process of this cooperation activity

1.2 If INDIAN UNIVERSITY, GEMS and APS mutually agree to pursue any specific objectives and undertakings, the terms and conditions for pursuing such objectives shall be documented on a case-to-case basis.

#### ARTICLE 2: ADVISORY GROUP

- 2.1 An "advisory board" is proposed in order to keep up with the rapidly changing trends in technology and academic requirements and to review the working and progress of the collaboration activities.
- 2.2 The board consists of one member from INDIAN UNIVERSITY, GEMS and APS and accomplished academic & industry representatives.
- 2.3 INDIAN UNIVERSITY, GEMS and APS can recommend the names of such representatives.
- 2.4 This board will meet on if needed at a mutually agreed location and will also discuss more frequently through email/electronic media as required to address the aspects related to the collaboration. Meeting are also possible with online conferences.

#### ARTICLE 3: COMMERCIAL TERMS

3.1 There are two commercial aspects involved in process of establishing the Advanced Robotic Controllabs and skill development process through training of students and faculty.

- The process of lab establishment at the INDIAN UNIVERSITY funded 66.66 % by INDIAN UNIVERSITY AND 33.33% by GEMS and APS ECM.
  - INDIAN UNIVERSITY need to pay the 25% of their part of the payment prior to the MOU signing and remaining amount need be processed within 15 working days after the MOU signing.
- Skill development aspect: Student training fund will be allocated as 45% by APSSDC (Andhra Pradesh Skill Development Corporation), 45% by ECM and 10% by student. Payment process terms with APSSDC defined in a separate agreement between APSSDC, APS ECM and Indian University.

With respect to the travel, accommodation and any other related expenses of the Indo-German faculties and students will be taken care by respective parties.

#### ARTICLE 4: CONFIDENTIALITY

**Confidentiality** - It is envisaged that the Parties or any members of their respective Groups or any of their respective Agents may from time to time disclose Confidential Information relating to its current or proposed business to each other. In consideration of such Confidential information being made available to all parties, the first party, the second party and the third party agree that any disclosure or dealings between the Parties will be subject to the terms and conditions of this Agreement. All Parties will treat and keep all Confidential Information confidential and will not, without the Disclosing Party's prior written consent, directly or indirectly communicate or disclose (whether in writing or orally or in any other manner) Confidential Information to any other person other than in accordance with the terms of this Agreement (for the avoidance of doubt, this will also prohibit discussing the same with any Disclosing Party Group employees other than those involved in connection with the Project).

- Nothing in this Agreement will constitute the creation of a partnership, joint venture or agency between the parties.
- Intellectual Property and Trademarks - Both the parties will continue with their respective trademarks including that of any improvements or work done at its own cost for this AGREEMENT.

#### ARTICLE 5: ANNOUNCEMENT

From the date of signature, all parties, can announce the existence of this MoU. All the parties can submit the MoU for any regulatory or Government related purposes.

All parties can announce about the MoU on its' website of ECMM and INDIAN UNIVERSITY can mention the others as resource partner on its Masters and Research Programs conducted with the help of Industry Partners.

#### ARTICLE 6: TERM AND TERMINATION

This AGREEMENT will come into effect on the date of signature and will remain in force for three years until either of the two parties serves a written notice to the other at their addresses mentioned as above by registered post of its intention to terminate the Agreement in which case it will terminate one month after the receipt of such a notification. The agreement can be renewed on expiry on mutually agreed terms and conditions.

Notwithstanding anything in this MoU, neither Party shall be liable to the other for any failure to achieve any of the objectives and undertakings herein.

However, commitments made by either party in respect of personnel hired, equipment ordered, for any industry research project under this MoU would be honored by respective parties.



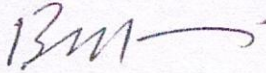
### ARTICLE 7: MODIFICATIONS

The AGREEMENT may be amended by mutual consent through an exchange of correspondence between the two Parties.

Such amendments come into existence only by a written agreement duly signed by persons authorized on behalf of each party.

#### Signatures

For SRK INSTITUTE OF TECHNOLOGY (SRKIT)

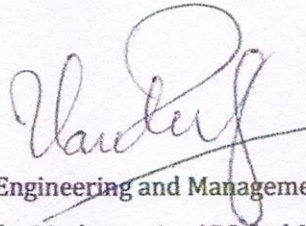


Mr. Boyapati Srinivasa Srikrishna

Secretary

Date: 15-02-2019

For ECMM



Mr. Vangapandu Venkata Nagaraju

Founder/President - GC German Center for Engineering and Management Studies

President Indian Affairs – European Center for Mechatronics APS GmbH

Date: 15-02-2019

For ECMM



APS GmbH  
Europäisches Zentrum  
für Mechatronik  
Vaubser Straße 460  
52074 Aachen (Germany)

Dr. Till Quadflieg

Managing Director - European Center for Mechatronics APS GmbH

Date: 15-02-2019

For ECMM



APS GmbH  
Europäisches Zentrum  
für Mechatronik  
Vaubser Straße 460  
52074 Aachen (Germany)

Dr. Christoph Greb

Managing Director - European Center for Mechatronics APS GmbH

Date: 15-02-2019

## MEMORANDUM OF UNDERSTANDING

between

SRK INSTITUTE OF TECHNOLOGY (SRKIT)

and

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- Collaborate for dissemination of knowledge on cutting edge technologies to faculty and research programs
- GEMS will be the organizing body for the process of this cooperation activity

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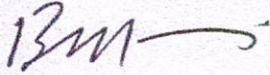
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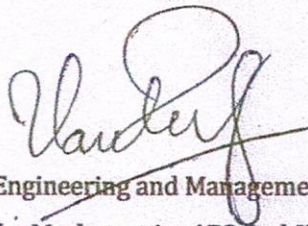


Mr. Boyapati Srinivasa Srikrishna

Secretary

Date: 15-02-2019

For ECMM



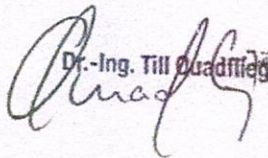
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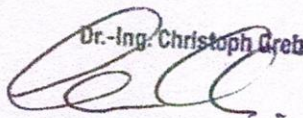
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52074 Aachen (Germany)

Dr. Till Quadflieg

Managing Director - European Center for Mechatronics APS GmbH

Date: 15-02-2019

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Vaalser Straße 460  
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Managing Director - European Center for Mechatronics APS GmbH

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between

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and

gcGEMS – GC German Center for Engineering and Management Studies UG Aachen

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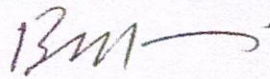
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Signatures

For SRK INSTITUTE OF TECHNOLOGY (SRKIT)



Mr. Boyapati Srinivasa Srikrishna

Secretary

Date: 15-02-2019

For ECMM

Mr. Vangapandu Venkata Nagaraju

Founder/President - GC German Center for Engineering and Management Studies

President Indian Affairs – European Center for Mechatronics APS GmbH

Date: 15-02-2019

For ECMM

Dr. Till Quadflieg

Managing Director - European Center for Mechatronics APS GmbH

Date: 15-02-2019

For ECMM

Dr. Christoph Greb

Managing Director - European Center for Mechatronics APS GmbH

Date: 15-02-2019



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MOU) entered on the 10th day of Aug 2018

By and Between

CADD Centre Training Services, Ameerpet, Hyderabad having its office at # 3<sup>rd</sup> floor, 301, Naga's Hafeez Plaza, Opp: Eenadu, Benz circle, Vijayawada- 520010 (hereinafter referred as "CADD Centre" for the sake of brevity) and represented by its Business Head, Mr. Jagadish Kumar Gajam (which expression shall mean and include its successors in office and assigns)

And

SRK Institute of Technology, located in Vijayawada in the heart of Andhra Pradesh Capital Region Suburbs, is one of the pioneering professional institutes affiliated to JNTU Kakinada. Since its inception in 2007, SRKIT has been dedicated to impart quality education to professional students and to prepare students for innovations and leadership in a global competitive village. The Vision and Mission of SRK Institute of Technology is as follows:

**Vision:** To emerge quickly as a force to reckon with in our region for imparting quality engineering and technical education and aspire to earn eventually national and international recognition as a premier education institute with academic excellence.

**Mission:**

- The academy is devoted to academic distinction, research, scholarship and service.
- The Academy's hallmark is a cultural engagement that bridges theory with practice extends the learning process beyond the classroom and promotes student's growth and culture.
- To sustain intellectually challenging environment, which empowers the students to perform benchmarking on a continual basis for evolving the right culture in the institute. To develop efficient knowledge systems with emphasis on the problem-solving capabilities of the students.

**CADD Centre Training Services Private Limited**

  
PRINCIPAL

SRK Institute of Technology

Office:

Prathibha Technologies  
# 3<sup>rd</sup> floor, 301, Naga's Hafeez Plaza,  
Opp: Eenadu, Benz circle, Vijayawada-  
520010, A.P, India.

Phone: +91 - 90304 31333

Email: ap.vijayawadamgroad@caddcentre.com

www.caddcentre.com

**Objectives of the Collaboration:**

1. To provide employable skills to civil engineering students during their course at the college.
2. To make the student aware of the latest tools and techniques at an affordable fee in order to keep them industry ready at the end of their course.
3. To maximize placement opportunities for the said students.
4. To build the confidence level of the student to face the challenges of the real time.

This Memorandum of Understanding is to conduct a Unique, Systematic and Employable Skills Development Program for the civil engineering students of the college towards achieving the objective of maximizing the employable opportunities for students of the college.

This Memorandum of Understanding states the terms and conditions under which the Trainings shall be conducted by CADD Centre at the College premises and lists herein the respective responsibilities of both parties.

**PREAMBLES:**

For a student to be recruited by a good company, over and above the curriculum subject knowledge, he/she is expected to have following.

1. Strong Fundamentals in Civil Engineering Knowledge.
2. Engineering related Multiple Technical Skills – Develop skills that adds value.
3. Project Management & Operational excellence – Learn & Acquire the skills.
4. Communication & other soft skills.

While subject knowledge would be provided by the college, CADD Centre will equip the students with required industry specific technical, project management and people skills.

On one hand, thousands of unemployed engineering graduates are not finding suitable jobs, while on the other hand, Industry requires millions of young minds in all levels but unable to find the right candidates. This is because of the skill gap that exists between academic institutions and industry requirements. This skill gap is sought to be minimized for the students of the "college" by facilitating them to acquire the appropriate and relevant skills at the college itself.

Through this collaboration, CADD Centre will prepare the students of the "College" to be ready for industry by the time they enter the final semester and for this the students have to be nurtured and trained in different areas from the very beginning. Keeping in mind the academic program and the progressive skill development cycle in mind, the programs are spread across their semesters.

**CADD Centre Training Services Private Limited**

  
PRINCIPAL

SRK Institute of Technology

Office:

Prathibha Technologies

# 3<sup>rd</sup> floor, 301, Naga's Hafeez Plaza,

Opp: Eenadu, Benz circle, Vijayawada-

520010, A.P, India.

Phone: +91 - 90304 31333

Email: ap.vijayawadamgroad@caddcentre.com

**CADD Centre Shall Provide:**

- The required trainer and lab coordinators (if required) for the course/training program shall be provided.
- Comprehensive CADD Centre reference books to all students for each course as part of the course.
- At least two periodical assessments/tests on the progress of the students shall be conducted for students for further interest/improvements.
- A collaborative 'Certificate of Completion' to every students who successfully completes the training program.
- Provide Permission to use CADD Centre logo as the Skill Development Partner.
- Organize Campus and off-campus interviews for the final year civil students based on the requirements for CADD Centre and its clients, Minimum 30% students will be placed in jobs depend upon the market requirement and also if necessary in CADD Centre Training Services as Technical Trainer/Marketing Manager which may suits to them. The recruitment process will be in this academic year 2018-19.
- The trained civil engineering students can use CADD Centre, strategically based on the need.
- CADD Centre will conduct Training Program @ of Rs. 5,500/- per each student for three software trainings conducted at college for 4<sup>th</sup> year students are Quantity takeoff (Building cost and estimation), Revit Architecture and STAAD-Pro.
- At the end of the course the student shall satisfy with the knowledge attained and shall be expressed by the student in feedback form

**The College Shall Provide:**

- The required number of computer systems in the lab and other required infrastructure for the practice and its maintenance.
- The Classrooms with LCD projector for the theory classes.
- The Schedule with the classes for this training during normal hours of the college.
- The support to ensure, all students in a class, attends the training programs scheduled for them.
- Disciplinary support for the smooth conduct and timely completion of the entire course.

**CADD Centre Training Services Private Limited**

**Office:**

Prathibha Technologies  
# 3<sup>rd</sup> floor, 301, Naga's Hafeez Plaza,  
Opp: Eenadu, Benz circle, Vijayawada-  
520010, A.P, India.

Phone: +91 - 90304 31333

Email: ap.vijayawadamgroad@caddcentre.co

**PARTICIPANTS:**

The participants would be the Students from Civil branch 4<sup>th</sup> year on all required software training programs like Quantity takeoff (Building cost and estimation), Revit Architecture and STAAD-Pro which is effective from 16<sup>th</sup> Aug 2018 to till the programs ends. Number of students will be around 30 per batch.

**COURSE CONTENTS**

CADD Centre in consultation with the College shall finalize the course contents for the skill development program.

**TIME SCHEDULE**

The program(s) will be conducted during the college working hours. The students will be divided in to batches, depending on the total strength based on requirements.

**LINK OFFICER**

The Principal of the College shall appoint a Link Officer from respected department for the duration of the program, who shall liaise with CADD Centre and make the training process learner-friendly and effective. CADD Centre shall work in close relationship with the Link Officer, who in-turn shall keep a close touch with the students. In the event of any difference of opinion between CADD Centre and the Link Officer, the matter should be referred to the Principal of the College, whose decision thereon shall be final and binding on both the parties.

**COURSE FEE & PAYMENT PATTERN**

The course fees per student for each course offered is decided and mutually agreed upon by both the parties. The College shall collect the course fee from the students and pay to CADD Centre.

Payments made in 2 attempts, half payment in a week of program starts and remaining half before finishing the program.

**VALIDITY**

This Memorandum of Understanding shall come into effect from 16<sup>th</sup> Aug 2018 and valid up to 30<sup>th</sup> Jul 2019.

For **SRK INSTITUTE OF TECHNOLOGY**  
For: SRK Institute of Technology

Name: [Signature]

Designation: **PRESIDENT**

Date: \_\_\_\_\_

For: CADD Centre Training Services  
Ph: 90304 31333

Name: [Signature]  
Designation: Centre Head

Date: 29/9/18



**CADD Centre Training Services Private Limited**

[Signature]  
PRINCIPAL

SRK Institute of Technology  
ENKEPABO...

Office:  
Prathibha Technologies  
# 3<sup>rd</sup> floor, 301, Naga's Hafeez Plaza,  
Opp: Eenadu, Benz circle, Vijayawada-  
520010, A.P, India.  
Phone: +91 - 90304 31333  
Email: ap.vijayawadamgroad@caddcentre.com

## MEMORANDUM OF UNDERSTANDING

Between

**SRK INSTITUTE OF TECHNOLOGY**

ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

**SAI SWARNA HYUNDAI,**

DR.NO-128/13B, RAMAVARAPPADU RING, BESIDE HP PETROL PUMP,  
VIJAYAWADA, ANDHRA PRADESH 521108.

This AGREEMENT made and entered into on 03<sup>rd</sup> day of August, 2018 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

Sai Swarna Hyundai, Car buying is always everybody's dream and it is very special occasion, as a premium Hyundai car dealership always endeavor to achieve highest level of customer satisfaction and improving the buying experience for our customers. The company have best of the sales staff to cater all your car buying needs and also have the skilled professional to take care for your car services and other requirements. Sai Swarna Hyundai not only sells Hyundai car, also deals in Used Cars, Insurance, Finance, Accessories, having its office at DR.No-128/13B, Ramavarappadu Ring, beside HP Petrol Pump, Vijayawada- 521 108. (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

### **Scope & Objectives**

- To provide the opportunities to MBA Students of the Institution to do mini academic projects & internship in the associate.
- To provide campus placements to the students of the colleges if any suitable vacancies arise in the associate.
- To allow the MBA Students of the Institution to visit the Associate for acquiring practical knowledge.
- The senior faculty of the institution conduct development programmes for the existing employees of the company.
- To Extend Cooperation for Workshops / Seminars/ Conferences conducted by the Institution in the area of Marketing of Automobiles.

### Authorised officials to execute the MOU

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Dr. V. Srinivas, CEO, SAI SWARNA HYUNDAI, Vijayawada represents the Associate.

### Funding

This MOU does not require any commitment of funds on either side.

### Duration

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year.

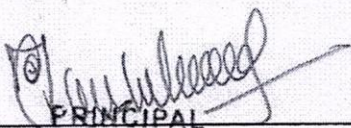
### Steering Committee

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

- |  |   |          |
|--|---|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada | - | Chairman |
| (2) CEO of Sai Swarna Hyundai, Vijayawada              | - | Member   |
| (3) Head of the Department, MBA, SRKIT                 | - | Member   |

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

### For SRK Institute of Technology

(  
PRINCIPAL)  
SRK INSTITUTE OF TECHNOLOGY  
Institution Name: SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA

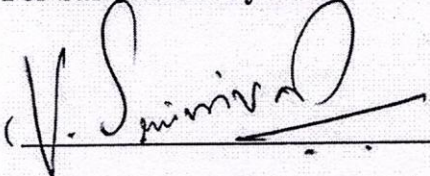
Institution Representative: Dr. M. Ekambaram  
Naidu

Position: Principal

Address: SRK Institute of Technology,  
Enikepadu, Vijayawada- 521 108,  
Andhra Pradesh.  
Ph: 0866-2843839  
Email: principalsrk@gmail.com



### For Sai Swarna Hyundai

(  
Associate Name: Sai Swarna Hyundai

Associate Representative: Dr. V. Srinivas

Position: CEO

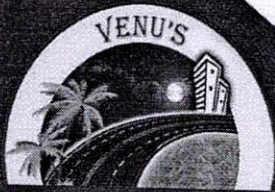
Address: Sai Swarna Hyundai,  
Dr.no-128/13b, Ramavarappadu Ring, Beside H  
petrol pump, Vijayawada, Andhra Pradesh  
521108.  
Ph: 95815 41234



Email: ceo.saiswarnahyundai@gmail.com

(A Unit of Sai Swarna Automobiles Pvt. Ltd.)

Beside HP CNG Petrol Bunk, Ramavarappadu Ring, VIJAYAWADA - 521 108.  
Tel : 0866 -2844123. Fax : 0866 - 2844777, E-mail : saiswarnahyundai@gmail.com



Raki Avenues Pvt. Ltd.

## RAKI AVENUES Pvt. Ltd.

Corporate Office :

D.No. 73-22-4/A, Behind GAIL Office, Balaramakrishnaraju Nagar,  
Near A. V. Apparao Road, RAJAMAHENDRAVARAM -533 103.

CIN : U70100AP2014PTC095143

Phone : 7093702337, Web : [www.rakiavenues.com](http://www.rakiavenues.com), E-mail : [info@rakiavenues.com](mailto:info@rakiavenues.com)

### MEMORANDUM OF UNDERSTANDING

Date:.....

Between

**SRK INSTITUTE OF TECHNOLOGY,**

ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

**RAKI AVENUES PVT LTD,**

VIDHYA NAGAR, NH-5 MAIN ROAD, GANNAVARAM- 521 101, ANDHRA  
PRADESH.

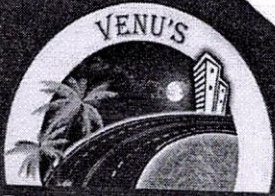
This AGREEMENT made and entered into on 23<sup>rd</sup> day of June, 2018 between the **SRK Institute of Technology**, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "**INSTITUTION**") which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

**Raki Avenues Pvt Ltd**, - RAKI group is the emerging leader in AP state in real estate and Construction sector with over 25 years, having its office at Vidhya Nagar, NH-5 Main Road, Gannavaram- 521 101, Andhra Pradesh (hereinafter referred to as "**ASSOCIATE**") which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

#### Scope & Objectives

- To provide the opportunities to MBA Students of the Institution to do mini academic projects & internship in the associate.
- To provide campus placements to the students of the colleges if any suitable vacancies arise in the associate.
- The Institution faculty organize the training programmes to the newly recruited employees of the associate.
- The senior faculty of the institution conduct development programmes for the existing employees of the company against request from the associate.
- The Institution shall help to develop market through its existing established network and would support in marketing exercise.
- The associate will extend cooperation to the Institution for the uplift of students career.
- Working closely with industry for establishing the desired skills as per its requirements and also with academia in order to enhance the quality of Management education.



Raki Avenues Pvt. Ltd.

# RAKI AVENUES Pvt. Ltd.

Corporate Office :

D.No. 73-22-4/A, Behind GAIL Office, Balaramakrishnaraju Nagar,  
Near A. V. Apparao Road, RA JAMAHENDRAVARAM -533 103.

CIN : U70100AP2014PTC095143

Phone : 7093702337, Web : www.rakiavenues.com, E-mail : info@rakiavenues.com

## Authorised officials to execute the MOU

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Ms. Ragini Venu, CEO- Raki Avenues Pvt Ltd, Gannavaram, Andhra Pradesh represents the Associate. Date:.....

## Funding

This MOU does not require any commitment of funds on either side.

## Duration

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of **One Year**.

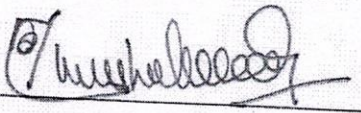
## Steering Committee

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

- |  |   |          |
|--|---|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada | - | Chairman |
| (2) CEO of Raki Avenues Pvt Ltd                        | - | Member   |
| (3) Head of the Department, MBA, SRKIT                 | - | Member   |

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

### For SRK Institute of Technology



Institution Name: SRK Institute of Technology

Institution Representative: Dr. M. Ekambaram

**SRK INSTITUTE OF TECHNOLOGY**  
**ENIKEPADU, VIJAYAWADA**

Position: Principal

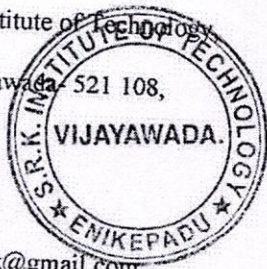
Address: SRK Institute of Technology

Enikepadu, Vijayawada - 521 108,


Andhra Pradesh.

Ph: 0866-2843839

Email: principalsrk@gmail.com



### For Raki Avenues Pvt Ltd

  
()

Associate Name: Raki Avenues Pvt Ltd

Associate Representative: Ms. Ragini Venu

Position: CEO

Address: Raki Avenues Pvt Ltd,

Vidhya Nagar, NH-5 Main road, Gannavaram-  
521 101, Andhra Pradesh.

Ph: 70938 77257

Email: info@rakiavenues.com



# NVIDIA-BENNETT RESEARCH CENTRE FOR ARTIFICIAL INTELLIGENCE

**Prof. Deepak Garg**

Head : NVIDIA-Bennett Research Centre for Artificial Intelligence  
[www.gdeepak.com](http://www.gdeepak.com)



**BENNETT  
UNIVERSITY**  
VISHAKHAPATNAM

Date : 21-04-2018

Dear Dr. M. Ekambaram Naidu  
Principal  
SRK Institute of Technology, Vijaywada  
Andhra Pradesh, India

It is my pleasure to inform that Royal Academy of Engineering, UK has sanctioned a project titled "Making Deep Learning and AI skills mainstream in India to fulfil trilateral needs of entrepreneurship, Industry-academia partnership and application-inspired Engineering Research" worth £ 3,39,000 GBP. The project start date is 02 April, 2018 and end date is 30 April, 2020.

University College London and Brunel University are our UK partners. NVIDIA, Videoken, Edvantics and AWS Educate unit of Amazon are our Industry Partners.

As per the project structure there are Zonal Partners spread across different states of India, who will be lead institution for 10 more institutions in their surrounding geographical area. As part of this Initiative a five member research group on AI will be established with planned and defined outcomes.

We appreciate the letter of support given by your institution. The obligations and benefits of each Zonal partner are being circulated in a separate sheet.

This document notifies your institution as a Zonal Partner and Dr. D. Haritha as Lead Contact from your institution.

Any change in Lead Contact should be duly informed. Any defaulting behaviour on key aspects of the projects may lead to the cancellation of Zonal Partner status.

We are continuously trying to further upscale the project in terms of funding, partners and resources. Your continuous involvement will be key to making this project as a key milestone in Artificial Intelligence Revolution in India and also enable your institution to excel.

With sincere regards

Prof. Deepak Garg

PRINCIPAL

**SRK Institute of Technology**  
ENIKEPADU, VIJAYAWADA-521 108

Plot Nos 8-11, TechZone II, Greater Noida 201310, Uttar Pradesh, India.  
Phone : +91 9815599654, [deepak.garg@bennett.edu.in](mailto:deepak.garg@bennett.edu.in) [www.bennett.edu.in](http://www.bennett.edu.in)

## NVIDIA-BENNETT RESEARCH CENTRE FOR ARTIFICIAL INTELLIGENCE

*Prof. Deepak Garg*

Head : NVIDIA-Bennett Research Centre for Artificial Intelligence

[www.gdeepak.com](http://www.gdeepak.com)



**BENNETT**  
UNIVERSITY  
TIMES OF INDIA GROUP

Date : 21-04-2018

Dear Dr. G.Durga Sukumar  
Principal Vignan Institute of Technology and Science  
Pochampally Mandal, Nalgonda, Telangana (India)

It is my pleasure to inform that Royal Academy of Engineering, UK has sanctioned a project titled "Making Deep Learning and AI skills mainstream in India to fulfil trilateral needs of entrepreneurship, Industry-academia partnership and application-inspired Engineering Research" worth £ 3,39,000 GBP. The project start date is 02 April, 2018 and end date is 30 April, 2020.

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As per the project structure there are Zonal Partners spread across different states of India, who will be lead institution for 10 more institutions in their surrounding geographical area. As part of this Initiative a five member research group on AI will be established with planned and defined outcomes.

We appreciate the letter of support given by your institution. The obligations and benefits of each Zonal partner are being circulated in a separate sheet.

This document notifies your institution as a Zonal Partner and Dr. Kamaluddin Syed as Lead Contact from your institution.

Any change in Lead Contact should be duly informed. Any defaulting behaviour on key aspects of the projects may lead to the cancellation of Zonal Partner status.

We are continuously trying to further upscale the project in terms of funding, partners and resources. Your continuous involvement will be key to making this project as a key milestone in Artificial Intelligence Revolution in India and also enable your institution to excel.

With sincere regards

Prof. Deepak Garg

PRINCIPAL

Plot Nos 8-11, TechZone II, Greater Noida 201310, Uttar Pradesh, India  
Phone : +91 9815599654, [deepak.garg@bennett.edu.in](mailto:deepak.garg@bennett.edu.in) [www.bennett.edu.in](http://www.bennett.edu.in)

**SRK Institute of Technology**  
ENKEPADA, VIJAYAWADA-521 108.

# NVIDIA-BENNETT RESEARCH CENTRE FOR ARTIFICIAL INTELLIGENCE

*Prof. Deepak Garg*

Head : NVIDIA-Bennett Research Centre for Artificial Intelligence  
[www.gdeepak.com](http://www.gdeepak.com)



**BENNETT**  
UNIVERSITY  
TIMES OF INDIA GROUP

Date : 21-04-2018

Dear Prof M Sreenivasa Reddy  
Principal Adithya Engineering College  
Aditya Nagar, Surampalem, Andhra Pradesh (India)

It is my pleasure to inform that Royal Academy of Engineering, UK has sanctioned a project titled "Making Deep Learning and AI skills mainstream in India to fulfil trilateral needs of entrepreneurship, Industry-academia partnership and application-inspired Engineering Research" worth £ 3,39,000 GBP. The project start date is 02 April, 2018 and end date is 30 April, 2020.

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We appreciate the letter of support given by your institution. The obligations and benefits of each Zonal partner are being circulated in a separate sheet.

This document notifies your institution as a Zonal Partner and Prof M Sreenivasa Reddy as Lead Contact from your institution.

Any change in Lead Contact should be duly informed. Any defaulting behaviour on key aspects of the projects may lead to the cancellation of Zonal Partner status.

We are continuously trying to further upscale the project in terms of funding, partners and resources. Your continuous involvement will be key to making this project as a key milestone in Artificial Intelligence Revolution in India and also enable your institution to excel.

With sincere regards

Prof. Deepak Garg

PRINCIPAL

Plot Nos 8-11, TechZone II, Greater Noida 201310, Uttar Pradesh, India  
Phone : +91 9815599654, [deepak.garg@bennett.edu.in](mailto:deepak.garg@bennett.edu.in)  
www.bennett.edu.in

RIK Institute of Technology  
WAWADA-521 108.

## NVIDIA-BENNETT RESEARCH CENTRE FOR ARTIFICIAL INTELLIGENCE

**Prof. Deepak Garg**

Head : NVIDIA-Bennett Research Centre for Artificial Intelligence

[www.gdeepak.com](http://www.gdeepak.com)



**BENNETT  
UNIVERSITY**  
TRUSTS OF INDIA GROUP

Date : 21-04-2018

Dear Dr. G. Srinivasa Rao  
Principal Sri Vishnu College of Engineering for Women  
West Godavari District, Bhimavaram, Andhra Pradesh (India)

It is my pleasure to inform that Royal Academy of Engineering, UK has sanctioned a project titled "Making Deep Learning and AI skills mainstream in India to fulfil trilateral needs of entrepreneurship, Industry-academia partnership and application-inspired Engineering Research" worth £ 3,39,000 GBP. The project start date is 02 April, 2018 and end date is 30 April, 2020.

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We appreciate the letter of support given by your institution. The obligations and benefits of each Zonal partner are being circulated in a separate sheet.

This document notifies your institution as a Zonal Partner and Prof. P. Venkata Rama Raju as Lead Contact from your institution.

Any change in Lead Contact should be duly informed. Any defaulting behaviour on key aspects of the projects may lead to the cancellation of Zonal Partner status.

We are continuously trying to further upscale the project in terms of funding, partners and resources. Your continuous involvement will be key to making this project as a key milestone in Artificial Intelligence Revolution in India and also enable your institution to excel.

With sincere regards

Prof. Deepak Garg

PRINCIPAL

SRK Institute of Technology

Plot Nos 8-11, TechZone II, Greater Noida 201310, Uttar Pradesh India  
Phone : +91 9815599654, [deepak.garg@bennett.edu.in](mailto:deepak.garg@bennett.edu.in) [www.bennett.edu.in](http://www.bennett.edu.in)

## NVIDIA-BENNETT RESEARCH CENTRE FOR ARTIFICIAL INTELLIGENCE

*Prof. Deepak Garg*

Head : NVIDIA-Bennett Research Centre for Artificial Intelligence  
[www.gdeepak.com](http://www.gdeepak.com)



BENNETT  
UNIVERSITY  
TIMES OF INDIA GROUP

Date : 21-04-2018

Dear Dr. G.Durga Sukumar  
Principal Vignan Institute of Technology and Science  
Pochampally Mandal, Nalgonda, Telangana (India)

It is my pleasure to inform that Royal Academy of Engineering, UK has sanctioned a project titled "Making Deep Learning and AI skills mainstream in India to fulfil trilateral needs of entrepreneurship, Industry-academia partnership and application-inspired Engineering Research" worth £ 3,39,000 GBP. The project start date is 02 April, 2018 and end date is 30 April, 2020.

University College London and Brunel University are our UK partners. NVIDIA, Videoken, Edvantics and AWS Educate unit of Amazon are our Industry Partners.

As per the project structure there are Zonal Partners spread across different states of India, who will be lead institution for 10 more institutions in their surrounding geographical area. As part of this Initiative a five member research group on AI will be established with planned and defined outcomes.

We appreciate the letter of support given by your institution. The obligations and benefits of each Zonal partner are being circulated in a separate sheet.

This document notifies your institution as a Zonal Partner and Dr. Kamaluddin Syed as Lead Contact from your institution.

Any change in Lead Contact should be duly informed. Any defaulting behaviour on key aspects of the projects may lead to the cancellation of Zonal Partner status.

We are continuously trying to further upscale the project in terms of funding, partners and resources. Your continuous involvement will be key to making this project as a key milestone in Artificial Intelligence Revolution in India and also enable your institution to excel.

With sincere regards

Prof. Deepak Garg

PRINCIPAL

Plot Nos 8-11, TechZone II, Greater Noida 201310, Uttar Pradesh, India  
Phone : +91 9815599654, [deepak.garg@bennett.edu.in](mailto:deepak.garg@bennett.edu.in) [www.bennett.edu.in](http://www.bennett.edu.in)  
SRK Institute of Technology  
ENIREPADU, VIJAYAWADA-521 108

# NVIDIA-BENNETT RESEARCH CENTRE FOR ARTIFICIAL INTELLIGENCE

*Prof. Deepak Garg*

Head : NVIDIA-Bennett Research Centre for Artificial Intelligence  
[www.gdeepak.com](http://www.gdeepak.com)



BENNETT  
UNIVERSITY  
TIMES OF INDIA GROUP

Date : 21-04-2018

Dear Dr. K.Subba Reddy  
Principal Srinivasa Ramanujan Institute of Technology  
B K Samudram Mandal, Anantapur, Andhra Pradesh (India)

It is my pleasure to inform that Royal Academy of Engineering, UK has sanctioned a project titled "Making Deep Learning and AI skills mainstream in India to fulfil trilateral needs of entrepreneurship, Industry-academia partnership and application-inspired Engineering Research" worth £ 3,39,000 GBP. The project start date is 02 April, 2018 and end date is 30 April, 2020.

University College London and Brunel University are our UK partners. NVIDIA, Videoken, Edvantics and AWS Educate unit of Amazon are our Industry Partners.

As per the project structure there are Zonal Partners spread across different states of India, who will be lead institution for 10 more institutions in their surrounding geographical area. As part of this Initiative a five member research group on AI will be established with planned and defined outcomes.

We appreciate the letter of support given by your institution. The obligations and benefits of each Zonal partner are being circulated in a separate sheet.

This document notifies your institution as a Zonal Partner and Dr. Hitendra Sarma as Lead Contact from your institution.

Any change in Lead Contact should be duly informed. Any defaulting behaviour on key aspects of the projects may lead to the cancellation of Zonal Partner status.

We are continuously trying to further upscale the project in terms of funding, partners and resources. Your continuous involvement will be key to making this project as a key milestone in Artificial Intelligence Revolution in India and also enable your institution to excel.

With sincere regards

Prof. Deepak Garg

PRINCIPAL

B K Institute of Technology

Plot Nos 8-11, TechZone II, Greater Noida 201310, Uttar Pradesh, India  
Phone : +91 9815599654, [deepak.garg@bennett.edu.in](mailto:deepak.garg@bennett.edu.in) [www.bennett.edu.in](http://www.bennett.edu.in)

# NVIDIA-BENNETT RESEARCH CENTRE FOR ARTIFICIAL INTELLIGENCE

**Prof. Deepak Garg**

Head : NVIDIA-Bennett Research Centre for Artificial Intelligence  
[www.gdeepak.com](http://www.gdeepak.com)



**BENNETT  
UNIVERSITY**  
TIMES OF INDIA GROUP

Date : 21-04-2018

Dear Dr.P. Bhaskar  
Principal Sri Venkateswara College of Engineering Technology  
Tirunelveli, Puliyangudi, Tamil Nadu (India)

It is my pleasure to inform that Royal Academy of Engineering, UK has sanctioned a project titled "Making Deep Learning and AI skills mainstream in India to fulfil trilateral needs of entrepreneurship, Industry-academia partnership and application-inspired Engineering Research" worth £ 3,39,000 GBP. The project start date is 02 April, 2018 and end date is 30 April, 2020.

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We appreciate the letter of support given by your institution. The obligations and benefits of each Zonal partner are being circulated in a separate sheet.

This document notifies your institution as a Zonal Partner and Dr T Sunilkumar Reddy as Lead Contact from your institution.

Any change in Lead Contact should be duly informed. Any defaulting behaviour on key aspects of the projects may lead to the cancellation of Zonal Partner status.

We are continuously trying to further upscale the project in terms of funding, partners and resources. Your continuous involvement will be key to making this project as a key milestone in Artificial Intelligence Revolution in India and also enable your institution to excel.

With sincere regards

Prof. Deepak Garg

PRINCIPAL  
SRK Institute of Technology  
ENIKERAPADU, VIJAYAWADA-521 103

# NVIDIA-BENNETT RESEARCH CENTRE FOR ARTIFICIAL INTELLIGENCE

*Prof. Deepak Garg*

Head : NVIDIA-Bennett Research Centre for Artificial Intelligence  
[www.gdeepak.com](http://www.gdeepak.com)



BENNETT  
UNIVERSITY  
TIRUPATI

Date : 21-04-2018

Dear Dr. P. C. Krishnamachary  
Principal Sree Vidyanikethan Engineering College  
Sree Sainath Nagar, Tirupati, Andhra Pradesh (India)

It is my pleasure to inform that Royal Academy of Engineering, UK has sanctioned a project titled "Making Deep Learning and AI skills mainstream in India to fulfil trilateral needs of entrepreneurship, Industry-academia partnership and application-inspired Engineering Research" worth £ 3,39,000 GBP. The project start date is 02 April, 2018 and end date is 30 April, 2020.

University College London and Brunel University are our UK partners. NVIDIA, Videoken, Edvantics and AWS Educate unit of Amazon are our Industry Partners.

As per the project structure there are Zonal Partners spread across different states of India, who will be lead institution for 10 more institutions in their surrounding geographical area. As part of this Initiative a five member research group on AI will be established with planned and defined outcomes.

We appreciate the letter of support given by your institution. The obligations and benefits of each Zonal partner are being circulated in a separate sheet.

This document notifies your institution as a Zonal Partner and Dr. M. Naresh Babu as Lead Contact from your institution.

Any change in Lead Contact should be duly informed. Any defaulting behaviour on key aspects of the projects may lead to the cancellation of Zonal Partner status.

We are continuously trying to further upscale the project in terms of funding, partners and resources. Your continuous involvement will be key to making this project as a key milestone in Artificial Intelligence Revolution in India and also enable your institution to excel.

With sincere regards

Prof. Deepak Garg

PRINCIPAL  
SRK Institute of Technology

Plot Nos 8-11, TechZone II, Greater Noida 201310, Uttar Pradesh, India.  
Phone : +91 9815599654, [deepak.garg@bennett.edu.in](mailto:deepak.garg@bennett.edu.in) [www.bennett.edu.in](http://www.bennett.edu.in)



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BENNETT  
UNIVERSITY  
TIMES OF INDIA GROUP

Date : 21-04-2018

Dear Dr. S Vljaya Mohan Rao  
Principal Siddhartha Institute of Engineering & Technology  
Vinobha Nagar, Ibrahimpatnam, R.R. District, Hyderabad (India)

It is my pleasure to inform that Royal Academy of Engineering, UK has sanctioned a project titled "Making Deep Learning and AI skills mainstream in India to fulfil trilateral needs of entrepreneurship, Industry-academia partnership and application-inspired Engineering Research" worth £ 3,39,000 GBP. The project start date is 02 April, 2018 and end date is 30 April, 2020.

University College London and Brunel University are our UK partners. NVIDIA, Videoken, Edvantics and AWS Educate unit of Amazon are our Industry Partners.

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We appreciate the letter of support given by your institution. The obligations and benefits of each Zonal partner are being circulated in a separate sheet.

This document notifies your institution as a Zonal Partner and Dr. S Vljaya Mohan Rao as Lead Contact from your institution.

Any change in Lead Contact should be duly informed. Any defaulting behaviour on key aspects of the projects may lead to the cancellation of Zonal Partner status.

We are continuously trying to further upscale the project in terms of funding, partners and resources. Your continuous involvement will be key to making this project as a key milestone in Artificial Intelligence Revolution in India and also enable your institution to excel.

With sincere regards

A handwritten signature in black ink, appearing to read 'Deepak Garg'.

Prof. Deepak Garg

A handwritten signature in black ink, appearing to be the signature of the Principal.

PRINCIPAL

SRK Institute of Technology  
ENIKERAPU, VIJAYAWADA-521 100

Plot Nos 8-11, TechZone II, Greater Noida 201310, Uttar Pradesh, India.  
Phone : +91 9815599654, [deepak.garg@bennett.edu.in](mailto:deepak.garg@bennett.edu.in) [www.bennett.edu.in](http://www.bennett.edu.in)

## NVIDIA-BENNETT RESEARCH CENTRE FOR ARTIFICIAL INTELLIGENCE

**Prof. Deepak Garg**

Head : NVIDIA-Bennett Research Centre for Artificial Intelligence

[www.gdeepak.com](http://www.gdeepak.com)



**BENNETT  
UNIVERSITY**  
TIMES OF INDIA GROUP

Date : 21-04-2018

Dear Prof.K.M.Ch.Appa Rao  
Principal Gandhi Institute of Technology and Management(GITAM)  
Gandhi Nagar, Rushikonda, Visakhapatnam, Andhra Pradesh (India)

It is my pleasure to inform that Royal Academy of Engineering, UK has sanctioned a project titled "Making Deep Learning and AI skills mainstream in India to fulfil trilateral needs of entrepreneurship, Industry-academia partnership and application-inspired Engineering Research" worth £ 3,39,000 GBP. The project start date is 02 April, 2018 and end date is 30 April, 2020.

University College London and Brunel University are our UK partners. NVIDIA, Videoken, Edvantics and AWS Educate unit of Amazon are our Industry Partners.

As per the project structure there are Zonal Partners spread across different states of India, who will be lead institution for 10 more institutions in their surrounding geographical area. As part of this Initiative a five member research group on AI will be established with planned and defined outcomes.

We appreciate the letter of support given by your institution. The obligations and benefits of each Zonal partner are being circulated in a separate sheet.

This document notifies your institution as a Zonal Partner and Prof. K. Thammi Reddy as Lead Contact from your institution.

Any change in Lead Contact should be duly informed. Any defaulting behaviour on key aspects of the projects may lead to the cancellation of Zonal Partner status.

We are continuously trying to further upscale the project in terms of funding, partners and resources. Your continuous involvement will be key to making this project as a key milestone in Artificial Intelligence Revolution in India and also enable your institution to excel.

With sincere regards

Prof. Deepak Garg

PRINCIPAL

~~SRK Institute of Technology~~

~~ENIREPABU, VIJAYAWADA-521 108.~~

Plot Nos 8-11, TechZone II, Greater Noida 201310, Uttar Pradesh, India  
Phone : +91 9815599654, [deepak.garg@bennett.edu.in](mailto:deepak.garg@bennett.edu.in) [www.bennett.edu.in](http://www.bennett.edu.in)

## NVIDIA-BENNETT RESEARCH CENTRE FOR ARTIFICIAL INTELLIGENCE

*Prof. Deepak Garg*

Head : NVIDIA Bennett Research Centre for Artificial Intelligence  
[www.gdeepak.com](http://www.gdeepak.com)



BENNETT  
UNIVERSITY  
TIMENOT UNDEGRADED

Date : 21-04-2018

Dear Dr. D. Gunasekaran  
Registrar SRM Institute of Science and Technology  
Guntur District, Mangalagiri, Andhra Pradesh (India)

It is my pleasure to inform that Royal Academy of Engineering, UK has sanctioned a project titled "Making Deep Learning and AI skills mainstream in India to fulfil trilateral needs of entrepreneurship, Industry-academia partnership and application-inspired Engineering Research" worth £ 3,39,000 GBP. The project start date is 02 April, 2018 and end date is 30 April, 2020.

University College London and Brunel University are our UK partners. NVIDIA, Videoken, Edvantics and AWS Educate unit of Amazon are our Industry Partners.

As per the project structure there are Zonal Partners spread across different states of India, who will be lead institution for 10 more institutions in their surrounding geographical area. As part of this Initiative a five member research group on AI will be established with planned and defined outcomes.

We appreciate the letter of support given by your institution. The obligations and benefits of each Zonal partner are being circulated in a separate sheet.

This document notifies your institution as a Zonal Partner and Dr. Sujith Kalluri as Lead Contact from your institution.

Any change in Lead Contact should be duly informed. Any defaulting behaviour on key aspects of the projects may lead to the cancellation of Zonal Partner status.

We are continuously trying to further upscale the project in terms of funding, partners and resources. Your continuous involvement will be key to making this project as a key milestone in Artificial Intelligence Revolution in India and also enable your institution to excel.

With sincere regards

Prof. Deepak Garg

PRINCIPAL  
SRM Institute of Technology

ENKEPADU, JAYAWADA-521 108  
Plot Nos 8-11, TechZone II, Greater Noida 201310, Uttar Pradesh, India.  
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**Cisco Academy Membership Agreement**

Welcome to the Cisco Networking Academy. This agreement governs your Academy's participation in the Cisco Networking Academy.

The Networking Academy Membership Guide for Cisco Academies ("NAMGCA") describes the benefits, roles and responsibilities of Cisco Systems, Inc. or its subsidiary responsible for distribution in the country in which you are located ("Cisco") and your Academy. The NAMGCA forms part of this agreement, and will be made available to your Academy by Cisco. Your Academy should review the NAMGCA carefully before agreeing to participate in the Cisco Networking Academy. By accepting this agreement your Academy agrees to comply with the NAMGCA. As the Cisco Networking Academy evolves, changes to the NAMGCA may be appropriate. Cisco will exercise reasonable efforts to provide advance notice to your Academy of any major changes to the NAMGCA.

Cisco provides all resources, course materials, services, websites or other deliverables "as is", without warranty of any kind (as far as Cisco is permitted to do so by law). Further details are set out in the NAMGCA.

The following provisions (a)-(c) govern your treatment of personal information of Academy and Cisco Networking Academy participants (i.e. employees, students, instructors, administrators, or any other of your Cisco Networking Academy participants) ("Cisco Networking Academy Participants") provided to or otherwise obtained by Cisco from your Academy in connection with the Cisco Networking Academy:

- (a) By entering into this agreement, your Academy will ensure that Cisco Networking Academy Participants have given their unambiguous consent, to the processing of their personal information by Cisco: (i) from within and outside of the European Economic Area and those countries deemed to have adequate data protection laws in connection with processing the personal information; and (ii) in accordance with Cisco Networking Academy Privacy Policy, as amended from time to time and located at <http://www.cisco.com/web/siteassets/legal/privacy.html>.
- (b) Your Academy agrees to comply with: (i) applicable data protection laws and regulations, including your Academy's obligations as data controller under those laws and regulations; and (ii) Cisco's Networking Academy Privacy Policy located at <http://www.cisco.com/web/siteassets/legal/privacy.html>.
- (c) To the maximum extent permitted by law, your Academy shall defend, indemnify and hold harmless Cisco and its officers, directors, employees, shareholders, customers, agents, successors and assigns from and against any and all loss, damages, liabilities, settlement, costs or expense (including legal expenses and the expenses of other professionals) as incurred, resulting from or arising out of your Academy's breach of applicable laws relating to the treatment of personal information including any claim for the unauthorized solicitation, collection, storage, forwarding, or use of personal information. As a condition to such defense and indemnification, Cisco will provide your Academy with prompt written notice of the claim and permit your Academy to control the defense, settlement, adjustment or compromise of any such claim. Cisco may employ counsel at its own expense to assist it with respect to any such claim; provided, however, that if such counsel is necessary because of a conflict of interest of either your Academy or your Academy's counsel or because your Academy does not assume control, your Academy will bear the expense of such counsel. Cisco shall have no authority to settle any claim on behalf of your Academy.

Your term of membership in the Cisco Networking Academy is three years (36 months), commencing on the date when Cisco executes this agreement. The term shall be automatically renewed for additional twelve (12) month terms unless (i) sixty (60) days prior to the end of the then-current term one party gives written notice to the other party of its election not to renew this agreement. Notwithstanding the foregoing, either Cisco or your Academy may terminate this agreement without any liability to the other party for any reason or for no reason by providing at least thirty (30) days' written notice to the other. Either party may refuse to extend or renew the three year- term for any reason or no reason.

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**SRK Institute of Technology**  
Page 1  
ENIKEPADU, VIJAYAWADA-521 108.



Cisco Networking Academy®  
Mind Wide Open™

By clicking "Accept", you represent that you are authorized to enter into this agreement (including the NAMGCA) on behalf of your Academy.

On behalf of the Cisco Networking Academy global community, Welcome! By signing this agreement your Academy is taking an important step in bringing new opportunities and knowledge to your students, the future architects of the networked economy!

By: \_\_\_\_\_

Name: **Shubhajit Jagadev**  
Head, Cisco Academy Support Center & ITC  
Associate Director, Trident Group

Date: 04-05-2018

Witnesses 1: -

Witnesses 2 :-

By: \_\_\_\_\_

Name: **Dr M. Ekambaram Naidu**  
Principal  
SRK Institute of Technology

Date: 04-05-2018

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Serial No. 7174

Purchased By : K.ASHOK

S/O.K.RAMADAS VIJAYAWADA

Denomination: 100

For : SRK FOUNDATION ENIKEPADU

Date 30-11-2017

Stamp S. no

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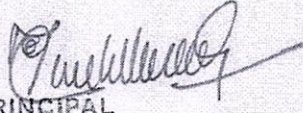
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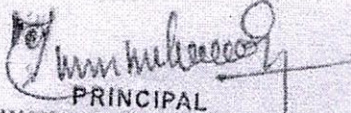
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AGREEMENT BETWEEN  
ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION  
VIJAYAWADA  
AND  
SRK Institute of Technology, Krishna, Eluru Road, NH 5, Opposite Pratap Industries,  
Enikepadu, Vijayawada,  
Andhra Pradesh 521108

The Agreement is executed on this 4<sup>th</sup> day of April 2018 (Effective Date) by and between, Andhra Pradesh State Skill Development Corporation having its office at 2<sup>nd</sup> Floor, NTR Administrative Block, PN Bus Station, Vijayawada - 520 013 hereinafter called the "APSSDC" (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by the MD&CEO of the first part; And SRK Institute of Technology having its office at Eluru Road, NH 5, Opposite Pratap Industries, Enikepadu, Vijayawada, Andhra Pradesh 521108, Krishnarein after called "SRKI" (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by the *PRINCIPAL* of the second part;

APSSDC and SRK Institute of Technology shall herein after be collectively referred to as Parties and individually as first/second Party.

  
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SRK INSTITUTE OF TECHNOLOGY  
ENIKEPADU, VIJAYAWADA

## WHEREAS:

The new state of Andhra Pradesh has come into existence after bifurcation of the erstwhile combined state of Andhra Pradesh in June-2014. In the process of fulfilling its commitment for formation of a modern State, the State has initiated its endeavors, primarily on infrastructure building and rapid industrialization. To support this initiative, Government of Andhra Pradesh (GoAP) has identified manufacturing as a key area and is establishing clusters to nurture growth in vital sectors like Auto and Electronics by setting-up industrial corridors, Special Economic Zones (SEZs) etc.,. The immediate necessity for Industrialization is the manpower development. In the process of industrialization and infrastructure building, it is obligatory on the part of GoAP to simultaneously develop a large pool of skilled manpower to cater to the needs of the industry and service sectors. In this endeavor, the State has earnestly decided to address the skill shortage which is much projected by the user industry. The initiative of Statewide high priority for skill development shall also ensure up-gradation of skills. The sectors with largest manpower requirement in the coming years will be Manufacturing, Construction, Hospitality, Banking, Financial Services and Insurance and Information Technology/IT enabled services.

Eventually, the Skill Development has occupied the key focus area of GoAP. The process of developing large pool of skilled manpower has been envisaged in partnership with industry to make the skill development mission more industry relevant and self-sustainable. In the process of achieving these goals, the GoAP has incorporated APSSDC as a special corporate which shall strive for the appropriate and demand driven Skill Development.

APSSDC in its several meetings has discussed and decided to achieve the goal of skill development with participative approach of the stakeholders' viz. the Government, Industry, academic institutions, youth and all other stakeholders. This participative approach will go a long way in accomplishing the task in economical, appropriate proportions with relevance in the shortest period. The APSSDC would provide the extra infrastructural requirements in selected academic institutions. In this process, the APSSDC has selected some of the leading Engineering Colleges/Govt. Polytechnics/Industry associated training institutions for providing the infrastructural facilities additionally required for running the Skill Development programs.

The APSSDC and SRK Institute of Technology which is selected for CM's Skill Excellence Center (SEC): ICT Lab have mutually discussed and agreed to enter into this agreement as detailed hereinafter.

NOW, THEREFORE, in consideration of the mutual promises contained herein and other good and valuable consideration, the receipt of which is hereby acknowledged, the parties agree as follows:

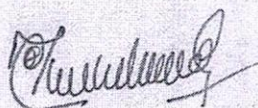
### 2.1 DEFINITIONS:

In this Agreement, the following expressions shall have the meaning stated herein:

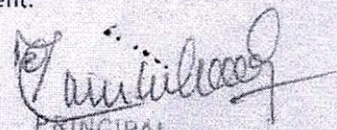
"Agreement" shall mean this agreement executed between APSSDC and SRK Institute of Technology and shall include any written modifications thereof and the schedules attached hereto.

"Applicable Law" shall mean all the laws national and international, enacted or brought into force as the case may be and enforced by the Gov or GoAP as the case may be, and the regulations and notifications made there under and judgments, decrees, injunctions, writs and orders of any court of record, as may be in force and effect.

"CM's Skill Excellence Center: ICT Lab" shall mean multi-skill focused Skill Excellence Centre at reputed Engineering Colleges in CSE, IT, ECE, EEE, Mechanical and Civil streams. These CM's Skill Excellence Centers: ICT Labs will be selected, established and implemented by APSSDC in active collaboration and assistance from the host College, as per the terms of this Agreement.



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"Effective Date" shall mean the date of signing of this Agreement.

"GoAP" means the Government of Andhra Pradesh and its concerned department, SD&EI.

"Equipments" means/includes Laptops, Projector, Wi-Fi routers, Audio system

"CM's Skill Excellence Center: ICT Labs" shall mean college-level skill development centres connected with APSSDC over internet, where local students can access and learn out of the interactive digital courseware, online programs, hands-on training, offline Workshops and global certification programs.

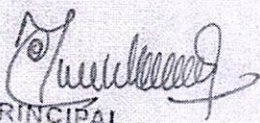
### 3. SCOPE OF SERVICES / PROJECT

- a. To make qualitative improvements in imparting Technical Skills by setting up or providing:
  - Infrastructure in college laboratories by adopting latest technologies in engineering streams of CSE, IT, ECE, EEE, Mechanical and Civil to serve the needs the industry;
  - Skill up-gradation of faculty by imparting training;
  - Update course curriculum to suit modern industrial practices;
  - Promote Research & Development and Innovation for existing Industries.
- CM's Skill Excellence Center: ICT Labs to focus on training students in line with the latest Industry needs and make them more employable
- b. Promote Industry – Academia interfacing to make improvements in Technical Skills sustainable and in line with Industry requirements.
- c. Train students to improve employability - Improved placements of students in colleges and enable the students to compete in national employment market with better remuneration and professional growth.
- d. Enhance the reputation of Technical Institutions with improved academic ambience and State of Art facilities
- e. Create a pool of skilled manpower to cater to the current and future industrial and service sector needs.
- f. Guidelines and procedures prescribed / as may be prescribed from time to time by APSSDC for implementation.

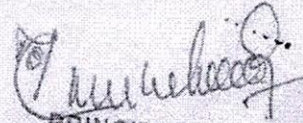
### 4. SCOPE OF THE FIRST PARTY

The APSSDC shall

- Select reputed academic/Industrial Training Institutions through a stipulated procedure.
- Provide a platform for registration of trainees online and mapping of institutions and students
- Provide equipment with latest technology to fill up the gap required to suit the skill development training requirements –laptops (as per the configuration given in Annexure I).
- Train the faculty in the required skill.
- Identify and provide course curriculum to suit latest and future technologies.
- Promote Research & Development and Innovation for existing Industries.

  
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- To get the evaluation of the Skill Development programs done by third party for assessing the impact with respect to quality and quantitative placements.

- Exercise its right to cancel the permission now granted to the institutions in the event of not fulfilling their obligations.

#### 5. SCOPE OF THE SECOND PARTY

The Academic institution shall provide and follow the guidelines presented:

##### SDC:

College should setup one Skill Development Center lab and equip it on the lines of CM's SEC for APSSDC training exclusively.

##### CM's SEC:

Capacity to provide E-Classroom space to accommodate 37 systems lab with LCD Projector, Audio System & to ensure internet connectivity of 150Mbps bandwidth.

##### Infrastructure:

The necessary infrastructure as per the project specifications including electrical fittings, electricity and Power backup, water, furniture and fixtures and Air-conditioning

##### Adequate security:

The College should be responsible and held accountable for safety of the lab equipment.

##### Faculty & Students:

- To mobilize faculty and students of the college/institution for trainings and Certification.
- College should make a commitment on the count of faculty and students for APSSDC Training programs as mentioned - 50% of annual intake / students on rolls – for participation in APSSDC programs like Workshops, online programs, Certification programs, any other programs announced by APSSDC from time to time out of which 50% students are to get certified from the Globally recognized MOOCs

##### Residential Facilities:

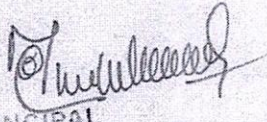
- At least 50% of intake capacity to students of other colleges with residential facilities (100 boys & 50 girls at nominal cost) i.e., food & accommodation.
- Food and accommodation for 5 mentors (boy / girl) deputed by APSSDC to the college to coordinate and execute the APSSDC programs without any charges.

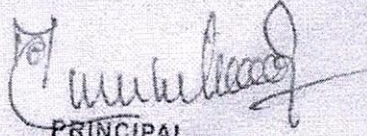
##### Clubs:

- Department wise clubs are to be initiated and competitions are to organized as and when informed at the earliest in coordination with APSSDC Stream coordinators.
- Colleges are requested to arrange a cabin/room exclusively for APSSDC Mentors & Club members.

##### Warranty & Equipment:

- Post-warranty of equipment, college has to bear the maintenance cost.

  
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## Compliances:

- KPIs – Key Performance Indicators (KPIs) will be developed in mutual consultation with colleges and APSSDC.
- **Monitoring:** The activities of CM's Skill Excellence Centers: ICT Labs shall be regularly monitored through an IT monitoring system at APSSDC on a real time basis and also through the monitoring committee of APSSDC.
- **Management Information System:** To submit all reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by 'THE FIRST PARTY'.
- Details of Data of Number of students passed out, placed (Trained for Employability), and unplaced on year-on-year basis.
- Institutions will face punitive action amounting to withdrawal of the laptops given under this Project if found to be:
  - ❖ Charging capitation fee or indulging in any other malpractice
  - ❖ Provided false data in their reports.
  - ❖ Unable to achieve targets set by APSSDC/themselves in Proposals consistently
  - ❖ Any non-compliance with the terms and conditions of this Agreement

## 6. REVENUE GENERATED

> APSSDC is heavily subsidizing the training and certification courses as compared to market prices. The Revenue generated from the charges of the programs being implemented by APSSDC will be the sole income of APSSDC as per the Course wise fee structure provided at Annexure 2 .

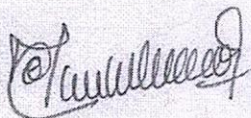
## 7. BREACH OF AGREEMENT & REMEDIAL PERIOD

In case the SRK Institute of Technology, commits breach of any condition as laid down in this Agreement, the monitoring committee at APSSDC shall bring the same to the notice of SRK Institute of Technology . In case the breach is not rectified within 30 days from the date of notice, as per the terms and spirit of this Agreement, APSSDC/ GoAP is authorized to take over the CM's Skill Excellence Centers: ICT Labs (all the assets provided by APSSDC under this program) except other liabilities of promoters and their employees.

## 8. CONFIDENTIAL INFORMATION

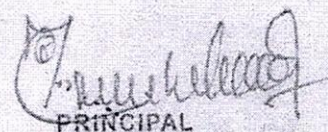
Each Party may disclose Confidential Information:

- a) to the extent to which it is required to be disclosed pursuant to Applicable Law;
- b) to the extent to which it is specifically permitted by the other Party in writing;
- c) to the extent that the Confidential Information is publicly available and
- d) to its employees and professional advisors, but only to the extent necessary and subject to such employees and professional advisors accepting an equivalent confidentiality obligation to that set out in this Clause Confidentiality.



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ENIKEPADU, VIJAYAWADA

## 9. LIMITATION OF LIABILITY

Except as agreed and provided under this Agreement, neither of the Parties shall be liable to bear or pay any damages arising out of loss of income, loss of profit, special, incidental, indirect, punitive, exemplary or consequential, to any party including third parties, and all such damages are expressly disclaimed.

## 10. DISPUTE RESOLUTION

The Parties shall endeavor to resolve all or any dispute or difference arising out of or in connection with this Agreement, amicably within 30 days of notice in writing being issued by the non-defaulting party to the defaulting party indicating such dispute or difference. In case no amicable solution is arrived between the Parties within the said 30 days, then such dispute/s shall be settled through Arbitration as per the provisions of the Arbitration and Conciliation Act, 1996 as amended from time to time. The arbitration shall be done by Sole Arbitrator appointed by APSSDC. The written award of the Arbitrator shall be final and binding on all the Parties. The seat and venue for the arbitration proceedings shall be at Vijayawada, Andhra Pradesh.

## 11. FORCE MAJEURE

If the performance of any part of this Agreement by parties is prevented or delayed by acts of civil or military authority, flood, fire, epidemic, war or riot, or other acts beyond the reasonable control of either party, the party affected shall be excused from such performance only during the continuance of any such event.

Where a Party is claiming suspension of its obligations on account of Force Majeure, it shall promptly, but in no case later than five (5) days after the occurrence of the event of Force Majeure, notify the other Party in writing giving full particulars of the Force Majeure, the estimated duration thereof, the obligations affected and the reasons for its suspension.

The Party asserting the claim of Force Majeure shall have the burden of proving that the circumstances constitute valid grounds of Force Majeure under this clause and that such Party has exercised reasonable diligence and efforts to remedy the cause of any alleged Force Majeure. If the parties are unable in good faith agree that a Force Majeure event has occurred, the Parties shall submit the dispute for resolution pursuant to clause 10 hereof provided that the burden of proof as to whether a Force Majeure event has occurred shall be upon the Party claiming a Force Majeure event.

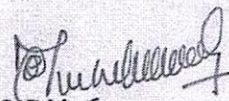
## 12. SEVERABILITY

If any provision or provisions of this Agreement shall be held to be illegal, invalid or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired there by and the parties hereto agree to replace the illegal or unenforceable provisions with valid provisions which are as close as possible to the illegal or unenforceable provisions in their respective meaning, purpose, and commercial effect within reasonable time.

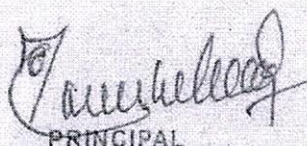
## 13. NOTICE

13.1. Any notice or other document to be given under this Agreement shall be in writing and shall be deemed to have been duly given if left at or sent by: -

- (a) hand; or
- (b) registered posts; or
- (c) facsimile or other electronic media;

  
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which is herein provided, or to require at any time performance of any of the provisions hereof, shall in no way be construed to be a waiver of such provisions of this Agreement.

**18. ENTIRE AGREEMENT**

This Agreement together with all Appendices, Attachments and Addenda attached hereto constitute the entire agreement between the parties and supersedes all previous agreements, promises, representations, understandings and negotiations, whether written or oral, between the parties with respect to the subject matter hereof.

**19. ASSIGNMENT**

The Second Party shall not be entitled to, nor shall it purport to, assign this Agreement, without prior consent of the First Party.

This Agreement is prepared in two originals and each party shall retain one copy. Each copy shall be treated as original when taken separately and shall constitute as one when taken together.

In token of agreement and acceptance hereof by the two parties the authorized representatives of the two parties hereto have affixed their signatures herein below in the presence of witnesses as under:

**SIGNED ON BEHALF OF**

**ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION**

Name: Sri K. Sambasiva Rao, IRTS

Signature: \_\_\_\_\_

Designation: Managing Director & Chief Executive Officer

**SRK INSTITUTE OF TECHNOLOGY**

**ENIKEPADU, VIJAYAWADA, 521108.**

Name: Dr. M. Ekamabararam Naidu

Signature: 

Designation: PRINCIPAL

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**Witness**

Name: Dr. D. Haritha

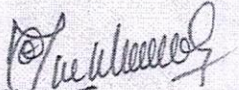
Signature: 

Designation: Professor in CSE Dept

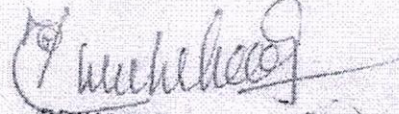
Name : \_\_\_\_\_

Signature: \_\_\_\_\_

Designation: \_\_\_\_\_

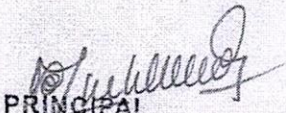
  
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Annexure – I

Laptop Make and Model: Acer TMP 249-G2-M	
<b>Technical Specification Inspection</b>	
Processor	Intel Core i5-7200U Processor @ 2.5 GHz(Turbo Boost Upto 3.1 Ghz), 3MB Cache, 2-cores
Memory	16 GB DDR4 Memory, 2133 MHz
Internal Storage	500 GB SATA
Wireless Connectivity	Integrated wireless & Integrated Blue tooth.
Display Size	14"
Display Resolution	1366 x768
Webcam	Built-in Webcam.
Battery	5 Hrs Backup
VGA Port	Yes
HDMI Port	Yes
USB 2.0 port	1
USB 3.0 port	2
Operating System	BOSS Linux
Keyboard	External;
Mouse	External;

  
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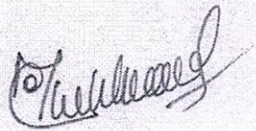
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## Annexure – II

## Details of course wise fee: Workshops

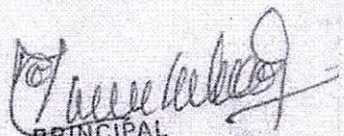
Stream	Workshop Name	Duration	Fee
CSE & ECE	Data Structures & Algorithms	3days(Phase 1) + 3 Days ( Phase 2)	Rs. 250 /-
	Google Android Fundamentals	3days(Phase 1) + 3 Days ( Phase 2)	Rs. 500 /-
	Progressive web apps	3days(Phase 1) + 3 Days ( Phase 2)	Rs.500 /-
	Amazon Web Services(AWS)	3 days	Rs.250 /-
	Internet of Things Fundamentals	3days(Phase 1) + 3 Days ( Phase 2)	Rs.500 /-
	Python	3days(Phase 1) + 3 Days ( Phase 2)	Rs.500 /-
	C Programming	3days(Phase 1) + 3 Days ( Phase 2)	Rs.500 /-
ECE , EEE & EIE	IoT(Embedded Systems)	3days(Phase 1) + 3 Days ( Phase 2)	Rs.500 /-
	Scilab	3days(Phase 1)	Rs.150 /-
	PLC	3days(Phase 1) + 3 Days ( Phase 2)	Rs. 500 /-
Mechanical	Autocad	6 days	Rs.500 /-
	Catia Part Design	6 days	Rs.500 /-
	Catia Surface Design	6 days	Rs.500 /-
	Fusion 360	3 days	Rs.250 /-
Civil	Autocad	6 days	Rs.500 /-
	Revit Structure	6 days	Rs.500 /-
	Revit Architecture	6 days	Rs.500 /-
	3DS Max	3 days	Rs.250 /-



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Details of course wise fee: Certificate

Certification Courses (College/University Name-)						
SN	Engg Stream	Course	Course Details		Pricing	
			Certification	Duration (Months/Weeks)	Market Price Per certification	APSSDC Pricing
1	CS/IT/ECE/MCA	Udacity Nanodegrees	i) Machine Learning	3 Months	Rs.60,180/-	6,000 Per Month with Support (Free if completed in 1 month, 50% of the fee reimbursed each month upon completion within 3 months, and 25% thereafter)
2			ii) Android Developer	3 Months	63,130	
3			iii) Front End	3 Months	54,280	
4			iv) Introduction to Programming	2 Months	38,350	
5			v) Full Stack	3 Months	54,280	
7			Google	i) Associate Android Developer	3 Weeks	
8		ii) Mobile Web Specialist		3 Weeks		
		Coursera with University of Michigan	Python for Everybody (Specialization)	2 Weeks	19,200	1,300 for 6 months with Training
			Applied Data Science with Python (Specialization)	3 Months		
		Coursera with University of California, Irvine	Internet of Things (IOT) - (Specialization)	2 Weeks		
			Coursera with UC San diego	Data Structures and Algorithms by UC San diego (Specialization)		
		Coursera with Google	Architecting with Google Cloud Platform (Specialization)	-		
			Data engineering on Google cloud platform (Specialization)	-		
			Developing applications with Google cloud platform (Specialization)	-		
17		Amazon	i) Analytics & Big Data	6 months	21,000	0
18			ii) Cloud Architects		35,000	
19			iii) Operations / Support Engineer		21,000	

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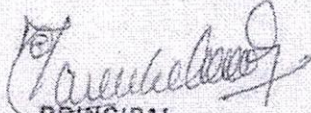
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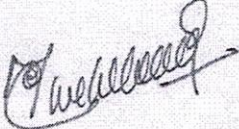
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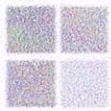
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20			iv) Software Development Engineer		21,000	
28	Civil/ Mechanical	Autodesk Certiport, Inc.	i) AutoCAD Professional	1 Week Worksh op & 2 hour practic e for 14 days	2,415	1,000 With Training
			ii) Revit Architecture Professional			
			iii) Revit Structure Professional			
			iv) Fusion 360 Professional			
30	Mechanical	DS India Private Limited	i) CATIA Part Design		3,000	
31			ii) CATIA Surface Design		3,000	

  
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Microsoft

## Microsoft Customer Agreement

This Microsoft Customer Agreement (the "Agreement") is between Customer and Microsoft and consists of these General Terms, the applicable Use Rights and SLAs, and any additional terms Microsoft presents when an order is placed. This Agreement takes effect when the Customer accepts these General Terms. The individual who accepts these General Terms represents that he or she is authorized to enter into this Agreement on behalf of the Customer.

### General Terms

These General Terms apply to all of Customer's orders under this Agreement. Capitalized terms have the meanings given under "Definitions."

#### License to use Microsoft Products

- a. **License grant.** Products are licensed and not sold. Upon Microsoft's acceptance of each order and subject to Customer's compliance with this Agreement, Microsoft grants Customer a nonexclusive and limited license to use the Products ordered as provided in the applicable Use Rights and this Agreement. These licenses are solely for Customer's own use and business purposes and are nontransferable except as expressly permitted under this Agreement or applicable law.
- b. **Duration of licenses.** Licenses granted on a subscription basis expire at the end of the applicable subscription period unless renewed. Licenses granted for metered Products billed periodically based on usage continue as long as Customer continues to pay for its usage of the Product. All other licenses become perpetual upon payment in full.
- c. **Applicable Use Rights.** For perpetual licenses, the Use Rights in effect when Customer orders a Product will apply. For subscriptions, the Use Rights in effect at the start of each subscription period will apply. Customers with subscriptions for Software may use new versions released during the subscription period subject to the Use Rights in effect when those versions are released. For metered Products billed periodically based on usage, the Use Rights in effect at the start of each billing period will apply during that period. Microsoft may update the Use Rights periodically, but material adverse changes for a particular version will not apply during the applicable license, subscription, or billing period.
- d. **End Users.** Customer will control access to and use of the Products by End Users and is responsible for any use of the Products that does not comply with this Agreement.
- e. **Affiliates.** Customer may order Products for use by its Affiliates. If it does, the licenses granted to Customer under this Agreement will apply to such Affiliates, but Customer will have the sole right to enforce this Agreement against Microsoft. Customer will remain responsible for all obligations under this Agreement and for its Affiliates' compliance with this Agreement.
- f. **Reservation of Rights.** Microsoft reserves all rights not expressly granted in this Agreement.

NECX Business Solutions Pvt. Ltd.

Microsoft Customer Agreement Director

*[Handwritten Signature]*  
21/12/2018

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# Microsoft

Products are protected by copyright and other intellectual property laws and international treaties. No rights will be granted or implied by waiver or estoppel. Rights to access or use a Product on a device do not give Customer any right to implement Microsoft patents or other Microsoft intellectual property in the device itself or in any other software or devices.

g. **Restrictions.** Except as expressly permitted in this Agreement or Product documentation, Customer must not (and is not licensed to):

- (1) reverse engineer, decompile, or disassemble any Product, or attempt to do so;
- (2) install or use non-Microsoft software or technology in any way that would subject Microsoft's intellectual property or technology to any other license terms;
- (3) work around any technical limitations in a Product or restrictions in Product documentation;
- (4) separate and run parts of a Product on more than one device;
- (5) upgrade or downgrade parts of a Product at different times;
- (6) transfer parts of a Product separately; or
- (7) distribute, sublicense, rent, lease, or lend any Products, in whole or in part, or use them to offer hosting services to a third party.

h. **License transfers.** Customer may only transfer fully-paid, perpetual licenses to (1) an Affiliate or (2) a third party solely in connection with the transfer of hardware to which, or employees to whom, the licenses have been assigned as part of (a) a divestiture of all or part of an Affiliate or (b) a merger involving Customer or an Affiliate. Upon such transfer, Customer must uninstall and discontinue using the licensed Product and render any copies unusable. Customer must notify Microsoft of a License transfer and provide the transferee a copy of these General Terms, the applicable Use Rights and any other documents necessary to show the scope, purpose and limitations of the licenses transferred. Attempted license transfers that do not comply with this section are void.

i. **Customer Eligibility.** Customer agrees that if it is purchasing academic, government or nonprofit offers, Customer meets the respective eligibility requirements (<https://aka.ms/eligibilitydefinition>). Microsoft reserves the right to verify eligibility and suspend product use if requirements are not met.

## Non-Microsoft Products.

Non-Microsoft Products are provided under separate terms by the Publishers of such products. Customer will have an opportunity to review those terms prior to placing an order for a Non-Microsoft Product through a Microsoft online store or Online Service. Microsoft is not a party to the terms between Customer and the Publisher. Microsoft may provide Customer's contact information and transaction details to the Publisher. Microsoft makes no warranties and assumes no responsibility or liability whatsoever for Non-Microsoft Products. Customer is solely responsible for its use of any Non-Microsoft Product.

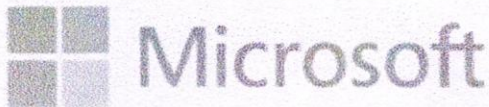
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Page 2 of 11



### Verifying compliance.

Customer must keep records relating to Products it and its Affiliates use or distribute. At Microsoft's expense, Microsoft may verify Customer's and its Affiliates' compliance with this Agreement at any time upon 30 days' notice. To do so, Microsoft may engage an independent auditor (under nondisclosure obligations) or ask Customer to complete a self-audit process. Customer must promptly provide any information and documents that Microsoft or the auditor reasonably requests related to the verification and access to systems running the Products.

If verification or self-audit reveals any unlicensed use, Customer must, within 30 days, order sufficient licenses to cover the period of its unlicensed use. Without limiting Microsoft's other remedies, if unlicensed use is 5% or more of Customer's total use of all Products, Customer must reimburse Microsoft for its costs incurred in verification and acquire sufficient licenses to cover its unlicensed use at 125% of the then-current Customer price or the maximum allowed under applicable law, if less. All information and reports related to the verification process will be Confidential Information and used solely to verify compliance.

### Privacy.

- a. **Personal Data.** Customer consents to the processing of Personal Data by Microsoft and its Affiliates, and their respective agents and subcontractors, as provided in this Agreement. Before providing Personal Data to Microsoft, Customer will obtain all required consents from third parties (including Customer's contacts, Partners, distributors, administrators, and employees) under applicable privacy and data protection laws.
- b. **Location of Personal Data.** To the extent permitted by applicable law, Personal Data collected under this Agreement may be transferred, stored and processed in the United States or any other country in which Microsoft or its Affiliates, or their respective agents and subcontractors, maintain facilities. Microsoft will abide by the requirements of European Economic Area and Swiss data protection law regarding the collection, use, transfer, retention, and other processing of Personal Data from the European Economic Area and Switzerland.

### Confidentiality.

- a. **Confidential Information.** "Confidential Information" is non-public information that is designated "confidential" or that a reasonable person should understand is confidential, including, but not limited to, Customer Data, the terms of this Agreement, and Customer's account authentication credentials. Confidential Information does not include information that (1) becomes publicly available without a breach of a confidentiality obligation; (2) the receiving party received lawfully from another source without a confidentiality obligation; (3) is independently developed; or (4) is a comment or suggestion volunteered about the other party's business, products or services.
- b. **Protection of Confidential Information.** Each party will take reasonable steps to protect the other's Confidential Information and will use the other party's Confidential Information only for purposes of the parties' business relationship.

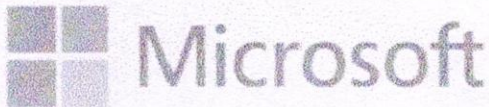
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Microsoft Customer Agreement

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ENIKPADU, VIJAYAWADA-521 108. Page 3 of 11



Neither party will disclose Confidential Information to third parties, except to its Representatives, and then only on a need-to-know basis under nondisclosure obligations at least as protective as this Agreement. Each party remains responsible for the use of Confidential Information by its Representatives and, in the event of discovery of any unauthorized use or disclosure, must promptly notify the other party. The Online Services Terms may provide additional terms regarding the disclosure and use of Customer Data.

- c. **Disclosure required by law.** A party may disclose the other's Confidential Information if required by law, but only after it notifies the other party (if legally permissible) to enable the other party to seek a protective order.
- d. **Residual information.** Neither party is required to restrict work assignments of its Representatives who have had access to Confidential Information. Each party agrees that the use of information retained in Representatives' unaided memories in the development or deployment of the parties' respective products or services does not create liability under this Agreement or trade secret law, and each party agrees to limit what it discloses to the other accordingly.
- e. **Duration of Confidentiality obligation.** These obligations apply (1) for Customer Data, until it is deleted from the Online Services; and (2) for all other Confidential Information, for a period of five years after a party receives the Confidential Information.

#### Product warranties.

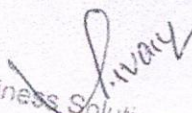
##### a. Limited warranties and remedies.

- (1) **Online Services.** Microsoft warrants that each Online Service will perform in accordance with the applicable SLA during Customer's use. Customer's remedies for breach of this warranty are described in the SLA.
- (2) **Software.** Microsoft warrants that the Software version that is current at the time will perform substantially as described in the applicable Product documentation for one year from the date Customer acquires a license for that version. If it does not, and Customer notifies Microsoft within the warranty term, Microsoft will, at its option, (a) return the price Customer paid for the Software license or (b) repair or replace the Software.

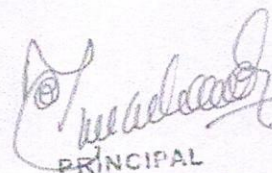
The remedies above are Customer's sole remedies for breach of the warranties in this section. Customer waives any warranty claims not made during the warranty period.

- b. **Exclusions.** The warranties in this Agreement do not apply to problems caused by accident, abuse, or use inconsistent with this Agreement, including failure to meet minimum system requirements. These warranties do not apply to free, trial, preview, or prerelease products, or to components of Products that Customer is permitted to redistribute.
- c. **Disclaimer.** Except for the limited warranties above and subject to applicable law, Microsoft provides no other warranties or conditions for Products and disclaims any other express, implied or statutory warranties for Products, including warranties of quality, title, non-infringement, merchantability, and fitness for a particular purpose.

#### Defense of third-party claims.

  
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Page 4 of 11

The party being... authority. The defending party will reimburse the other party for reasonable... providing assistance. This section describes the parties' sole remedies and entire liability for such claims.

- a. **By Microsoft.** Microsoft will defend Customer against any third-party claim to the extent it alleges that a Product made available by Microsoft for a fee and used within the scope of the license granted under this Agreement (unmodified from the form provided by Microsoft and not combined with anything else), misappropriates a trade secret or directly infringes a patent, copyright, trademark, or other proprietary right of a third party. If Microsoft is unable to resolve a claim of misappropriation or infringement, it may, at its option, either (1) modify or replace the Product with a functional equivalent or (2) terminate Customer's license and refund any license fees (less depreciation for perpetual licenses), including amounts paid in advance for unused consumption for any usage period after the termination date. Microsoft will not be liable for any claims or damages due to Customer's continued use of a Product after being notified to stop due to a third-party claim.
- b. **By Customer.** To the extent permitted by applicable law, Customer will defend Microsoft and its Affiliates against any third-party claim to the extent it alleges that: (1) any Customer Data or Non-Microsoft Product hosted in an Online Service by Microsoft on Customer's behalf misappropriates a trade secret or directly infringes a patent, copyright, trademark, or other proprietary right of a third party; or (2) Customer's use of any Product, alone or in combination with anything else, violates the law or harms a third party.

### Limitation of liability.

For each Product, each party's maximum, aggregate liability to the other under this Agreement is limited to direct damages finally awarded in an amount not to exceed the amounts Customer was required to pay for the Products during the term of the applicable licenses, subject to the following:

- a. **Subscriptions.** For Products ordered on a subscription basis, Microsoft's maximum liability to Customer for any incident giving rise to a claim will not exceed the amount Customer paid for the Product during the 12 months before the incident.
- b. **Free Products and distributable code.** For Products provided free of charge and code that Customer is authorized to redistribute to third parties without separate payment to Microsoft, Microsoft's liability is limited to direct damages finally awarded up to US\$5,000.
- c. **Exclusions.** In no event will either party be liable for indirect, incidental, special, punitive, or consequential damages, or loss of use, loss of profits, or interruption of business, however caused or on any theory of liability.
- d. **Exceptions.** No limitation or exclusions will apply to liability arising out of either party's (1) confidentiality obligations (except for liability related to Customer Data, which will remain subject to the limitations and exclusions above); (2) defense obligations; or (3) violation of the other party's intellectual property rights.

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21/12/2018

SRK Institute of Technology Page 5 of 11  
ENIKEPADU, VIJAYAWADA-521 108.



## Partners.

- a. **Selecting a Partner.** Customer may authorize a Partner to place orders on Customer's behalf and manage Customer's purchases by associating the Partner with its account. If the Partner's distribution right is terminated, Customer must select an authorized replacement Partner or purchase directly from Microsoft. Partners and other third parties are not agents of Microsoft and are not authorized to enter into any agreement with Customer on behalf of Microsoft.
- b. **Partner Administrator privileges and access to Customer Data.** If Customer purchases Online Services from a Partner or chooses to provide a Partner with administrator privileges, that Partner will be the primary administrator of the Online Services and will have administrative privileges and access to Customer Data and Administrator Data. Customer consents to Microsoft and its Affiliates providing the Partner with Customer Data and Administrator Data for purposes of provisioning, administering and supporting (as applicable) the Online Services. Partner may process such data according to the terms of Partner's agreement with Customer, and its privacy commitments may differ from Microsoft's. Customer appoints Partner as its agent for purposes of providing and receiving notices and other communications to and from Microsoft. Customer may terminate the Partner's administrative privileges at any time.
- c. **Support and Professional Services.** Customer's Partner will provide details on support services available for Products purchased under this agreement. Support services may be performed by Partner or its designee, which in some cases may be Microsoft. If Customer purchases Professional Services under this agreement, the performance of those Professional Services will be subject to the terms and conditions in the Use Rights.

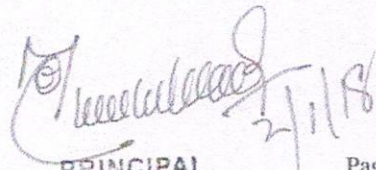
## Pricing and payment.

If Customer orders from a Partner, the Partner will set Customer's pricing and payment terms for that order, and Customer will pay the amount due to the Partner. Pricing and payment terms related to orders placed by Customer directly with Microsoft are set by Microsoft, and Customer will pay the amount due as described in this section.

- a. **Payment method.** Customer must provide a payment method or, if eligible, choose to be invoiced for purchases made on its account. By providing Microsoft with a payment method, Customer (1) consents to Microsoft's use of account information regarding the selected payment method provided by the issuing bank or applicable payment network; (2) represents that it is authorized to use that payment method and that any payment information it provides is true and accurate; (3) represents that the payment method was established and is used primarily for commercial purposes and not for personal, family or household use; and (4) authorizes Microsoft to charge Customer using that payment method for orders under this Agreement.
- b. **Invoices.** Microsoft may invoice eligible Customers. Customer's ability to elect payment by invoice is subject to Microsoft's approval of Customer's financial condition. Customer authorizes Microsoft to obtain information about Customer's financial condition, which may include credit reports, to assess Customer's eligibility for invoicing. Unless the Customer's financial statements are publicly available, Customer may be required to provide their balance sheet, profit and loss and cash flow statements to Microsoft. Customer may be required to provide security in a form acceptable to Microsoft to be eligible for invoicing.

  
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Page 6 of 11



Microsoft may withdraw Customer's eligibility at any time and for any reason. Customer must promptly notify Microsoft of any changes in its company name or location and of any significant changes in the ownership, structure, or operational activities of the organization.

- c. **Invoice Payment terms.** Each invoice will identify the amounts payable by Customer to Microsoft for the period corresponding to the invoice. Customer will pay all amounts due within thirty (30) calendar days following the invoice date.
- d. **Late Payment.** Microsoft may, at its option, assess a late fee on any payments to Microsoft that are more than fifteen (15) calendar days past due at a rate of two percent (2%) of the total amount payable, calculated and payable monthly, or the highest amount allowed by law, if less.
- e. **Cancellation fee.** If a subscription permits early termination and Customer cancels the subscription before the end of the subscription or billing period, Customer may be charged a cancellation fee.
- f. **Recurring Payments.** For subscriptions that renew automatically, Customer authorizes Microsoft to charge Customer's payment method periodically for each subscription or billing period until the subscription is terminated. By authorizing recurring payments, Customer authorizes Microsoft to process such payments as either electronic debits or fund transfers, or as electronic drafts from the designated bank account (in the case of Automated Clearing House or similar debits), as charges to the designated card account (in the case of credit card or similar payments) (collectively, "Electronic Payments"). If any payment is returned unpaid or if any credit card or similar transaction is rejected or denied, Microsoft or its service providers reserve the right to collect any applicable return item, rejection or insufficient funds fee to the maximum extent permitted by applicable law and to process any such fees as an Electronic Payment or to invoice Customer for the amount due.
- g. **Taxes.** Microsoft prices exclude applicable taxes unless identified as tax inclusive. If any amounts are to be paid to Microsoft, Customer shall also pay any applicable value added, goods and services, sales, gross receipts, or other transaction taxes, fees, charges, or surcharges, or any regulatory cost recovery surcharges or similar amounts that are owed under this Agreement and that Microsoft is permitted to collect from Customer. Customer shall be responsible for any applicable stamp taxes and for all other taxes that it is legally obligated to pay including any taxes that arise on the distribution or provision of Products by Customer to its Affiliates. Microsoft shall be responsible for all taxes based upon its net income, gross receipts taxes imposed in lieu of taxes on income or profits, and taxes on its property ownership. If any taxes are required to be withheld on payments invoiced by Microsoft, Customer may deduct such taxes from the amount owed and pay them to the appropriate taxing authority, but only if Customer promptly provides Microsoft an official receipt for those withholdings and other documents reasonably requested to allow Microsoft to claim a foreign tax credit or refund. Customer will ensure that any taxes withheld are minimized to the extent possible under applicable law.

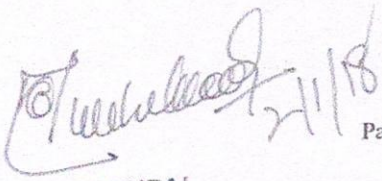
#### Term and termination.

- a. **Term.** This Agreement is effective until terminated by a party, as described below.
- b. **Termination without cause.** Either party may terminate this Agreement without cause on 60 days' notice. Termination without cause will not affect Customer's perpetual licenses, and licenses granted on a subscription basis will continue for the duration of the subscription period(s), subject to the terms of this Agreement.

NECX Business Solutions Pvt. Ltd.

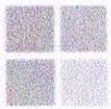
Microsoft Customer Agreement

Director

  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.

Page 7 of 11





Microsoft

- c. **Termination for cause.** Without limiting other remedies it may have, either party may terminate this Agreement on 30 days' notice for material breach if the other party fails to cure the breach within the 30-day notice period. Upon such termination, the following will apply:
- (1) All licenses granted under this Agreement will terminate immediately except for fully- paid, perpetual licenses.
  - (2) All amounts due under any unpaid invoices shall become due and payable immediately. For metered Products billed periodically based on usage, Customer must immediately pay for unpaid usage as of the termination date.
  - (3) If Microsoft is in breach, Customer will receive a credit for any subscription fees, including amounts paid in advance for unused consumption for any usage period after the termination date.
- d. **Suspension.** Microsoft may suspend use of an Online Service without terminating this Agreement during any period of material breach. Microsoft will give Customer notice before suspending an Online Service when reasonable.
- e. **Termination for regulatory reasons.** Microsoft may modify, discontinue, or terminate a Product in any country or jurisdiction where there is any current or future government regulation, obligation, or other requirement, that (1) is not generally applicable to businesses operating there; (2) presents a hardship for Microsoft to continue offering the Product without modification; or (3) causes Microsoft to believe these terms or the Product may conflict with any such regulation, obligation, or requirement. If Microsoft terminates a subscription for regulatory reasons, Customer will receive, as its sole remedy, a credit for any subscription fees, including amounts paid in advance for unused consumption for any usage period after the termination date.

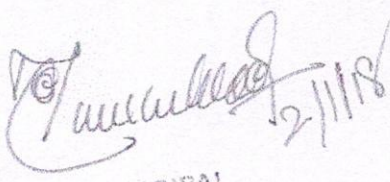
#### Miscellaneous.

- a. **Independent contractors.** The parties are independent contractors. Customer and Microsoft each may develop products independently without using the other's Confidential Information.
- b. **Agreement not exclusive.** Customer is free to enter into agreements to license, use, and promote the products and services of others.
- c. **Amendments.** Microsoft may modify this Agreement from time to time. Changes to the Use Rights will apply as provided in this Agreement. Changes to other terms will not apply until Customer accepts them. Microsoft may require Customer to accept revised or additional terms before processing a new order. Any additional or conflicting terms and conditions contained in a purchase order or otherwise presented by Customer are expressly rejected and will not apply.
- d. **Assignment.** Either party may assign this Agreement to an Affiliate, but it must notify the other party in writing of the assignment. Customer consents to the assignment to an Affiliate or third party, without prior notice, of any rights Microsoft may have under this Agreement to receive payment and enforce Customer's payment obligations, and all assignees may further assign such rights without further consent.

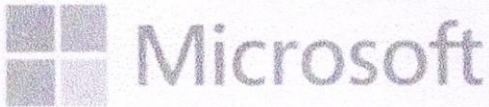
NECX Business Solutions Pvt. Ltd.

Microsoft Customer Agreement

Director

  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.

Page 8 of 11



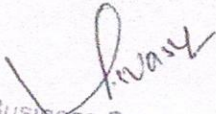
Any other proposed assignment of this Agreement must be approved by the non-assigning party in writing. Assignment will not relieve the assigning party of its obligations under the assigned Agreement. Any attempted assignment without required approval will be void.

- e. **U.S. export.** Products are subject to U.S. export jurisdiction. Customer must comply with all applicable international and national laws, including the U.S. Export Administration Regulations, the International Traffic in Arms Regulations, and end-user, end use and destination restrictions by U.S. and other governments related to Microsoft products, services, and technologies.
- f. **Severability.** If any part of this Agreement is held to be unenforceable, the rest of the Agreement will remain in full force and effect.
- g. **Waiver.** Failure to enforce any provision of this Agreement will not constitute a waiver. Any waiver must be in writing and signed by the waiving party.
- h. **No third-party beneficiaries.** This Agreement does not create any third-party beneficiary rights except as expressly provided by its terms.
- i. **Survival.** All provisions survive termination of this Agreement except those requiring performance only during the term of the Agreement.
- j. **Notices.** Notices must be in writing and will be treated as delivered on the date received at the address, date shown on the return receipt, email transmission date, or date on the courier or fax confirmation of delivery. Notices to Microsoft must be sent to the following address:

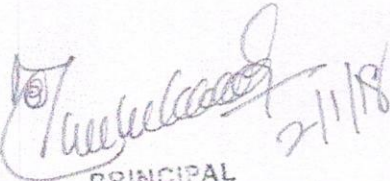
Microsoft Corporation  
Dept. 551, Volume Licensing  
6880 Sierra Center Parkway  
Reno, Nevada 89511-1137  
USA

Notices to Customer will be sent to the individual at the address Customer identifies on its account as its contact for notices. Microsoft may send notices and other information to Customer by email or other electronic form.

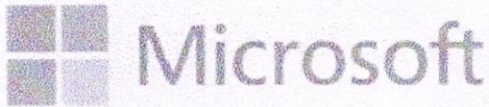
- k. **Applicable law.** This Agreement will be governed by and construed in accordance with the laws of the State of Washington and federal laws of the United States. The 1980 United Nations Convention on Contracts for the International Sale of Goods and its related instruments will not apply to this Agreement.
- l. **Dispute resolution.** When bringing any action arising under this Agreement, the parties agree to the following exclusive venues:
  - (1) If Microsoft brings the action, the venue will be where Customer has its headquarters.
  - (2) If Customer brings the action against Microsoft or any Microsoft Affiliate located outside of Europe, the venue will be the state or federal courts in King County, State of Washington, USA.

  
NECX Business Solutions Pvt. Ltd.  
Microsoft Customer Agreement

Director

  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.

Page 9 of 11



(3) If Customer brings the action against Microsoft or any Microsoft Affiliate located in Europe, and not also against Microsoft or a Microsoft Affiliate located outside of Europe, the venue will be the Republic of Ireland.

The parties consent to personal jurisdiction in the agreed venue. This choice of venue does not prevent either party from seeking injunctive relief in any jurisdiction with respect to a violation of intellectual property rights or confidentiality obligations.

- m. **Order of precedence.** These General Terms will take precedence over any conflicting terms in other documents that are part of this Agreement that are not expressly resolved in those documents, except that conflicting terms in the Use Rights take precedence over these General Terms as to the applicable Products. Terms in the Online Services Terms take precedence over conflicting terms in the Product Terms. Terms in an amendment control over the amended document and any prior amendments concerning the same subject matter.
- n. **Microsoft Affiliates and contractors.** Microsoft may perform its obligations under this Agreement through its Affiliates and use contractors to provide certain services. Microsoft remains responsible for their performance.
- o. **Government procurement rules.** By accepting this agreement, Customer represents and warrants that (i) it has complied and will comply with all applicable government procurement laws and regulations; (ii) it is authorized to enter into this Agreement; and (iii) this Agreement satisfies all applicable procurement requirements.

#### Definitions.

“Administrator Data” means the information provided to Microsoft or its Affiliates during sign-up, purchase, or administration of Products.

“Affiliate” means any legal entity that controls, is controlled by, or is under common control with a party.

“Control” means ownership of more than a 50% interest of voting securities in an entity or the power to direct the management and policies of an entity.

“Confidential Information” is defined in the “Confidentiality” section.

“Customer” means the entity identified as such on the account associated with this Agreement.

“Customer Data” means all data, including all text, sound, software, image or video files that are provided to Microsoft or its Affiliates by, or on behalf of, Customer and its Affiliates through use of Online Services.

“End User” means any person Customer permits to use a Product or access Customer Data.


“Licensing Site” means <http://www.microsoft.com/licensing/contracts> or a successor site. “Microsoft” means Microsoft Corporation.

“Non-Microsoft Product” means any third-party-branded software, data, service, website or product, unless incorporated by Microsoft in a Product.

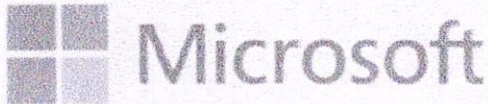
“Online Services” means Microsoft-hosted services to which Customer subscribes under this Agreement. It does not include software and services provided under separate license terms.

NECX Business Solutions Pvt. Ltd.  
Microsoft Customer Agreement

Director

  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 106.

2/1/18  
Page 10 of 11



“Online Services Terms” means the additional terms that apply to Customer’s use of Online Services published on the Licensing Site and updated from time to time.

“Partner” means a company Microsoft has authorized to distribute Products to Customer.

“Personal Data” means any information relating to an identified or identifiable natural person.

“Product” means all Software and Online Services identified in the Product Terms that Microsoft offers under this Agreement, including previews, prerelease versions, updates, patches and bug fixes from Microsoft. Product availability may vary by region. “Product” does not include Non- Microsoft Products.

“Product Terms” means the document that provides information about Products available under this Agreement. The Product Terms document is published on the Licensing Site and is updated from time to time.

“Publisher” means a provider of a Non-Microsoft Product.

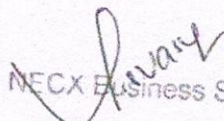
“Representatives” means a party’s employees, Affiliates, contractors, advisors and consultants.

“SLA” means Service Level Agreement, which specifies the minimum service level for the Online Services and is published on the Licensing Site.

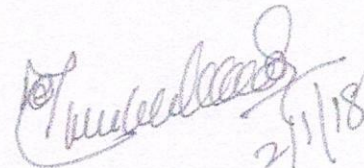
“Software” means licensed copies of Microsoft software identified in the Product Terms. Software does not include Online Services, but Software may be part of an Online Service.

“use” means to copy, download, install, run, access, display, use or otherwise interact with.

“Use Rights” means the license terms and terms of service for each Product published on the Licensing Site and updated from time to time. The Use Rights supersede the terms of any end user license agreement that accompanies a Product. License terms for all Products are published in the Product Terms. Terms of service for Online Services are published in the Online Services Terms.

  
NEcX Business Solutions Pvt. Ltd.

Y. Srinivasa Rao  
NEcX Business Solutions PVT LTD  
Director

  
2/1/18

Dr. M. Ekabaram Naidu  
SRK Institute of Technology  
Principal  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.

Date :

**MEMORANDUM OF UNDERSTANDING**

Between

**SRK INSTITUTE OF TECHNOLOGY,**

ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

**ARTHA FINANCIAL PROFESSIONALS' GURU,**

NO.27-37-66,1ST FLOOR, VIJAYAWADA RD, OPPOSITE RAGHAVIAH PARK,  
GOVERNOR PETA, VIJAYAWADA, ANDHRA PRADESH 520002

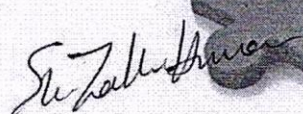

This AGREEMENT made and entered into on 29<sup>th</sup> day of January, 2018 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

**ARTHA FINANCIAL PROFESSIONALS' GURU,** NO.27-37-66,1ST FLOOR, VIJAYAWADA RD, OPPOSITE RAGHAVIAH PARK, GOVERNOR PETA, VIJAYAWADA, ANDHRA PRADESH 520002 (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

**Objectives & Scope**

- Design, develop and deliver programmes ensuring required quality in Financial Models (NCFM) which in turn will lead to professional development as per the Industry requirements for Finance Specialization students of MBA & Integrated MBA.
- To extend cooperation for workshops / seminars/ faculty development programmes.
- To conduct short courses, as mutually agreed in writing between the parties.
- To Encouraging students of the institution to opt modules of NSE ACADEMY'S Certification in Financial Markets (NCFM) offered by the associate.
- To allow the MBA & Integrated MBA students for the Internship in the Associate.

Date :

#### **Role of the Institution**

- The INSTITUTION shall provide the available infrastructure & basic amenities such as electricity, water, telephone, etc.; suitable and ready for delivering the training courses and other activities in conjunction with the ASSOCIATE in the scope.
- The INSTITUTION shall help to develop market through its existing established network and would support in marketing exercise.
- The INSTITUTION shall treat ASSOCIATE as a training partner for joint activities for mutual benefits.

#### **Role of the ASSOCIATE**

- The ASSOCIATE shall design, develop and provide required course materials & practical training to the students.
- The ASSOCIATE shall assist in offering Major Projects in the area of Finance Stream in various Financial Organizations

#### **Authorised officials to execute the MOU**

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Mr. Zakir Hussain, Director, ARTHA FINANCIAL PROFESSIONALS' GURU, Vijayawada, Andhra Pradesh represents the Associate.

#### **Funding**

The INSTITUTION shall not be liable for discharging any financial commitments made by the ASSOCIATE or vice-versa.

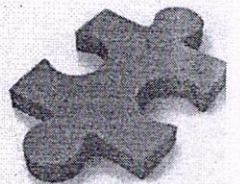
#### **Duration**

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year. It shall be renewed for next one year until & unless discontinued by either party.

#### **Steering Committee**

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

- |  |   |          |
|--|---|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada | - | Chairman |
| (2) Director of Artha Financial Professionals' Guru    | - | Member   |
| (3) Head of the Department, MBA, SRKIT                 | - | Member   |





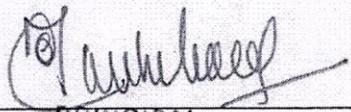
Cell : 99482 17170, Ph : 0866-6633374  
# 27-37-66, 1<sup>st</sup> Floor, Opp. Raghavaiah Park,  
Bundar Road, VIJAYAWADA-520 002.  
e-mail : info@myartha.org, www.myartha.org

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

**Confidentiality:**

The INSTITUTION agrees and confirms that all Intellectual Training Material shall at all time vest in and remain with and belong to the ASSOCIATE and cannot be used for at least two years from the date of termination / Completion. The INSTITUTION shall not be liable for any suit on account of demands for infringement of copyright etc. by the ASSOCIATE which has no nexus with the objective of the MoU.

**For SRK Institute of Technology**

()  
PRINCIPAL

SRK INSTITUTE OF TECHNOLOGY  
Institution Name: SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA

Institution Representative: Dr. M. Ekambaran  
Naidu

Position: Principal

Address: SRK Institute of Technology,

Enikepadu, Vijayawada- 521 108,

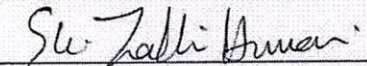
Andhra Pradesh.

Ph: 0866-2843839

Email: principalsrk@gmail.com



**For ARTHA FINANCIAL PROFESSIONALS' GURU**

()

Associate Name: Artha Financial Professionals' Guru

Associate Representative: Mr. Zakir Hussain

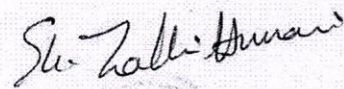
Position: Director

Address: No.27-37-66,1st Floor, Vijayawada Rd,  
Opposite Raghavaiah Park, Governor Peta,  
Vijayawada, Andhra Pradesh 520002.

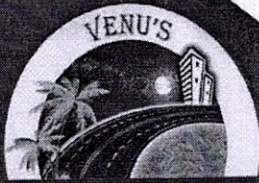
Ph: 0866 663 3374

Cell: 90309 39344

Email: info@myartha.org







Raki Avenues Pvt. Ltd.

## RAKI AVENUES Pvt. Ltd.

Corporate Office :

D.No. 73-22-4/A, Behind GAIL Office, Balaramakrishnaraju Nagar,  
Near A. V. Apparao Road, RA JAMAHENDRAVARAM - 533 103.  
CIN : U70100AP2014PTC095143

Phone : 7093702337, Web : www.rakiavenues.com, E-mail : info@rakiavenues.com

### MEMORANDUM OF UNDERSTANDING

Date:.....

Between

**SRK INSTITUTE OF TECHNOLOGY,**

ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

**RAKI AVENUES PVT LTD,**

VIDHYA NAGAR, NH-5 MAIN ROAD, GANNAVARAM- 521 101, ANDHRA PRADESH.

This AGREEMENT made and entered into on 13<sup>th</sup> day of June, 2017 between the **SRK Institute of Technology**, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada - 521 108 (hereinafter referred to as the "**INSTITUTION**" which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

**Raki Avenues Pvt Ltd**, - RAKI group is the emerging leader in AP state in real estate and Construction sector with over 25 years, having its office at Vidhya Nagar, NH-5 Main Road, Gannavaram- 521 101, Andhra Pradesh (hereinafter referred to as "**ASSOCIATE**" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

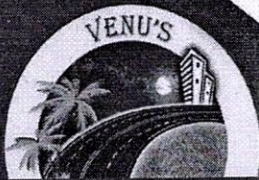
#### Scope & Objectives

- To provide the opportunities to MBA Students of the Institution to do mini academic projects & internship in the associate.
- To provide campus placements to the students of the colleges if any suitable vacancies arise in the associate.
- The Institution faculty organize the training programmes to the newly recruited employees of the associate.
- The senior faculty of the institution conduct development programmes for the existing employees of the company against request from the associate.
- Working closely with industry for establishing the desired skills as per its requirements and also with academia in order to enhance the quality of Management education.

#### Authorised officials to execute the MOU

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Ms. Ragini Venu, CEO- Raki Avenues Pvt Ltd, Gannavaram, Andhra Pradesh represents the Associate.





Raki Avenues Pvt. Ltd.

# RAKI AVENUES Pvt. Ltd.

Corporate Office :

D.No. 73-22-4/A, Behind GAIL Office, Balaramakrishnaraju Nagar,

Near A. V. Apparao Road, RAJAMAHENDRAVARAM -533 103.

CIN : U70100AP2014PTC095143

Phone : 7093702337, Web : www.rakiavenues.com, E-mail : info@rakiavenues.com

## Funding

This MOU does not require any commitment of funds on either side.

Date:.....

## Duration

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of **One Year**.

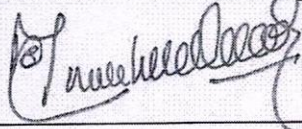
## Steering Committee

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

- |  |          |
|--|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada - | Chairman |
| (2) CEO of Raki Avenues Pvt Ltd                          | - Member |
| (3) Head of the Department, MBA, SRKIT                   | - Member |

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

### For SRK Institute of Technology

()

Institution Name: SRK Institute of Technology

SRK INSTITUTE OF TECHNOLOGY  
Institution Representative: Dr. M. Ekambaram

Naidu

Position: Principal

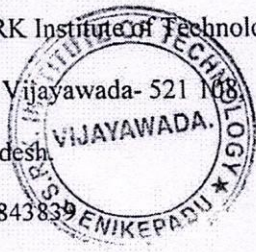
Address: SRK Institute of Technology,

Enikepadu, Vijayawada- 521 108,

Andhra Pradesh.

Ph: 0866-2843839

Email: principalsrk@gmail.com



### For Raki Avenues Pvt Ltd

()  
Associate Representative: Raki Avenues Pvt Ltd

Associate Representative: Ms. Ragini Venu

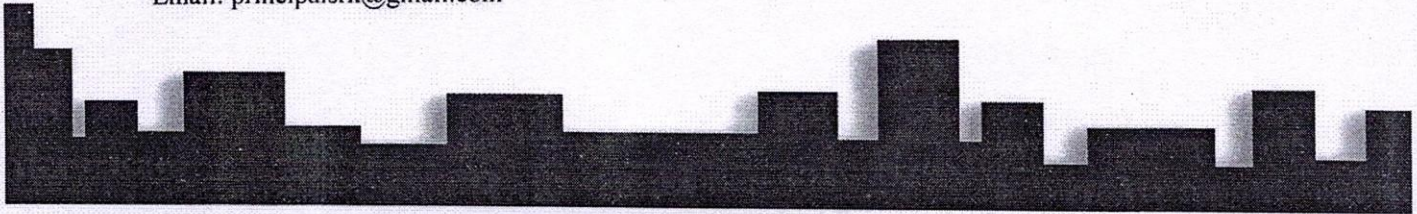
Position: CEO

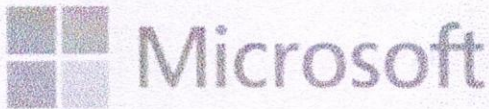
Address: Raki Avenues Pvt Ltd,

Vidhya Nagar, NH-5 Main road, Gannavaram-  
521 101, Andhra Pradesh.

Ph: 70938 77257

Email: info@rakiavenues.com





## Microsoft Customer Agreement

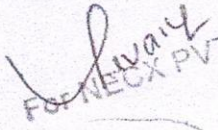
This Microsoft Customer Agreement (the "Agreement") is between Customer and Microsoft and consists of these General Terms, the applicable Use Rights and SLAs, and any additional terms Microsoft presents when an order is placed. This Agreement takes effect when the Customer accepts these General Terms. The individual who accepts these General Terms represents that he or she is authorized to enter into this Agreement on behalf of the Customer.

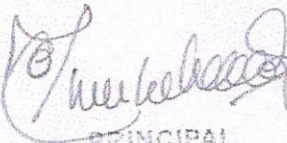
### General Terms

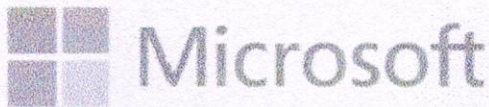
These General Terms apply to all of Customer's orders under this Agreement. Capitalized terms have the meanings given under "Definitions."

#### License to use Microsoft Products

- a. **License grant.** Products are licensed and not sold. Upon Microsoft's acceptance of each order and subject to Customer's compliance with this Agreement, Microsoft grants Customer a nonexclusive and limited license to use the Products ordered as provided in the applicable Use Rights and this Agreement. These licenses are solely for Customer's own use and business purposes and are nontransferable except as expressly permitted under this Agreement or applicable law.
- b. **Duration of licenses.** Licenses granted on a subscription basis expire at the end of the applicable subscription period unless renewed. Licenses granted for metered Products billed periodically based on usage continue as long as Customer continues to pay for its usage of the Product. All other licenses become perpetual upon payment in full.
- c. **Applicable Use Rights.** For perpetual licenses, the Use Rights in effect when Customer orders a Product will apply. For subscriptions, the Use Rights in effect at the start of each subscription period will apply. Customers with subscriptions for Software may use new versions released during the subscription period subject to the Use Rights in effect when those versions are released. For metered Products billed periodically based on usage, the Use Rights in effect at the start of each billing period will apply during that period. Microsoft may update the Use Rights periodically, but material adverse changes for a particular version will not apply during the applicable license, subscription, or billing period.
- d. **End Users.** Customer will control access to and use of the Products by End Users and is responsible for any use of the Products that does not comply with this Agreement.
- e. **Affiliates.** Customer may order Products for use by its Affiliates. If it does, the licenses granted to Customer under this Agreement will apply to such Affiliates, but Customer will have the sole right to enforce this Agreement against Microsoft. Customer will remain responsible for all obligations under this Agreement and for its Affiliates' compliance with this Agreement.
- f. **Reservation of Rights.** Microsoft reserves all rights not expressly granted in this Agreement.

  
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ENIKEPADU, VIJAYAWADA-521 108.  
02/01/2017



Products are protected by copyright and other intellectual property laws and international treaties. No rights will be granted or implied by waiver or estoppel. Rights to access or use a Product on a device do not give Customer any right to implement Microsoft patents or other Microsoft intellectual property in the device itself or in any other software or devices.

- g. **Restrictions.** Except as expressly permitted in this Agreement or Product documentation, Customer must not (and is not licensed to):
- (1) reverse engineer, decompile, or disassemble any Product, or attempt to do so;
  - (2) install or use non-Microsoft software or technology in any way that would subject Microsoft's intellectual property or technology to any other license terms;
  - (3) work around any technical limitations in a Product or restrictions in Product documentation;
  - (4) separate and run parts of a Product on more than one device;
  - (5) upgrade or downgrade parts of a Product at different times;
  - (6) transfer parts of a Product separately; or
  - (7) distribute, sublicense, rent, lease, or lend any Products, in whole or in part, or use them to offer hosting services to a third party.
- h. **License transfers.** Customer may only transfer fully-paid, perpetual licenses to (1) an Affiliate or (2) a third party solely in connection with the transfer of hardware to which, or employees to whom, the licenses have been assigned as part of (a) a divestiture of all or part of an Affiliate or (b) a merger involving Customer or an Affiliate. Upon such transfer, Customer must uninstall and discontinue using the licensed Product and render any copies unusable. Customer must notify Microsoft of a License transfer and provide the transferee a copy of these General Terms, the applicable Use Rights and any other documents necessary to show the scope, purpose and limitations of the licenses transferred. Attempted license transfers that do not comply with this section are void.
- i. **Customer Eligibility.** Customer agrees that if it is purchasing academic, government or nonprofit offers, Customer meets the respective eligibility requirements (<https://aka.ms/eligibilitydefinition>). Microsoft reserves the right to verify eligibility and suspend product use if requirements are not met.

### Non-Microsoft Products.

Non-Microsoft Products are provided under separate terms by the Publishers of such products. Customer will have an opportunity to review those terms prior to placing an order for a Non-Microsoft Product through a Microsoft online store or Online Service. Microsoft is not a party to the terms between Customer and the Publisher. Microsoft may provide Customer's contact information and transaction details to the Publisher. Microsoft makes no warranties and assumes no responsibility or liability whatsoever for Non-Microsoft Products. Customer is solely responsible for its use of any Non-Microsoft Product.

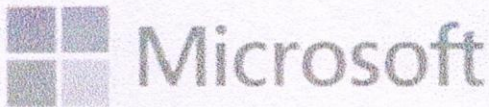
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Director

*[Signature]*  
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Page 2 of 11



### Verifying compliance.

Customer must keep records relating to Products it and its Affiliates use or distribute. At Microsoft's expense, Microsoft may verify Customer's and its Affiliates' compliance with this Agreement at any time upon 30 days' notice. To do so, Microsoft may engage an independent auditor (under nondisclosure obligations) or ask Customer to complete a self-audit process. Customer must promptly provide any information and documents that Microsoft or the auditor reasonably requests related to the verification and access to systems running the Products.

If verification or self-audit reveals any unlicensed use, Customer must, within 30 days, order sufficient licenses to cover the period of its unlicensed use. Without limiting Microsoft's other remedies, if unlicensed use is 5% or more of Customer's total use of all Products, Customer must reimburse Microsoft for its costs incurred in verification and acquire sufficient licenses to cover its unlicensed use at 125% of the then-current Customer price or the maximum allowed under applicable law, if less. All information and reports related to the verification process will be Confidential Information and used solely to verify compliance.

### Privacy.

- a. **Personal Data.** Customer consents to the processing of Personal Data by Microsoft and its Affiliates, and their respective agents and subcontractors, as provided in this Agreement. Before providing Personal Data to Microsoft, Customer will obtain all required consents from third parties (including Customer's contacts, Partners, distributors, administrators, and employees) under applicable privacy and data protection laws.
- b. **Location of Personal Data.** To the extent permitted by applicable law, Personal Data collected under this Agreement may be transferred, stored and processed in the United States or any other country in which Microsoft or its Affiliates, or their respective agents and subcontractors, maintain facilities. Microsoft will abide by the requirements of European Economic Area and Swiss data protection law regarding the collection, use, transfer, retention, and other processing of Personal Data from the European Economic Area and Switzerland.

### Confidentiality.

- a. **Confidential Information.** "Confidential Information" is non-public information that is designated "confidential" or that a reasonable person should understand is confidential, including, but not limited to, Customer Data, the terms of this Agreement, and Customer's account authentication credentials. Confidential Information does not include information that (1) becomes publicly available without a breach of a confidentiality obligation; (2) the receiving party received lawfully from another source without a confidentiality obligation; (3) is independently developed; or (4) is a comment or suggestion volunteered about the other party's business, products or services.
- b. **Protection of Confidential Information.** Each party will take reasonable steps to protect the other's Confidential Information and will use the other party's Confidential Information only for purposes of the parties' business relationship.

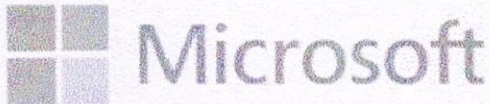
*[Handwritten Signature]*

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Neither party will disclose Confidential Information to third parties, except to its Representatives, and then only on a need-to-know basis under nondisclosure obligations at least as protective as this Agreement. Each party remains responsible for the use of Confidential Information by its Representatives and, in the event of discovery of any unauthorized use or disclosure, must promptly notify the other party. The Online Services Terms may provide additional terms regarding the disclosure and use of Customer Data.

- c. **Disclosure required by law.** A party may disclose the other's Confidential Information if required by law, but only after it notifies the other party (if legally permissible) to enable the other party to seek a protective order.
- d. **Residual information.** Neither party is required to restrict work assignments of its Representatives who have had access to Confidential Information. Each party agrees that the use of information retained in Representatives' unaided memories in the development or deployment of the parties' respective products or services does not create liability under this Agreement or trade secret law, and each party agrees to limit what it discloses to the other accordingly.
- e. **Duration of Confidentiality obligation.** These obligations apply (1) for Customer Data, until it is deleted from the Online Services; and (2) for all other Confidential Information, for a period of five years after a party receives the Confidential Information.

#### Product warranties.

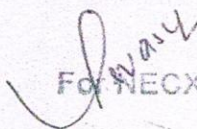
##### a. Limited warranties and remedies.

- (1) **Online Services.** Microsoft warrants that each Online Service will perform in accordance with the applicable SLA during Customer's use. Customer's remedies for breach of this warranty are described in the SLA.
- (2) **Software.** Microsoft warrants that the Software version that is current at the time will perform substantially as described in the applicable Product documentation for one year from the date Customer acquires a license for that version. If it does not, and Customer notifies Microsoft within the warranty term, Microsoft will, at its option, (a) return the price Customer paid for the Software license or (b) repair or replace the Software.

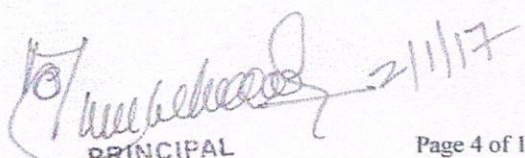
The remedies above are Customer's sole remedies for breach of the warranties in this section. Customer waives any warranty claims not made during the warranty period.

- b. **Exclusions.** The warranties in this Agreement do not apply to problems caused by accident, abuse, or use inconsistent with this Agreement, including failure to meet minimum system requirements. These warranties do not apply to free, trial, preview, or prerelease products, or to components of Products that Customer is permitted to redistribute.
- c. **Disclaimer.** Except for the limited warranties above and subject to applicable law, Microsoft provides no other warranties or conditions for Products and disclaims any other express, implied or statutory warranties for Products, including warranties of quality, title, non-infringement, merchantability, and fitness for a particular purpose.

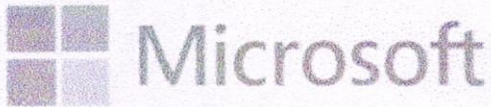
#### Defense of third-party claims.

  
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Page 4 of 11



The parties will defend each other against the third-party claims described in this section and will pay the amount of any resulting adverse final judgment or approved settlement, but only if the defending party is promptly notified in writing of the claim and has the right to control the defense and any settlement of it.


The party being defended must provide the defending party with all requested assistance, information, and authority. The defending party will reimburse the other party for reasonable out-of-pocket expenses it incurs in providing assistance. This section describes the parties' sole remedies and entire liability for such claims.

- a. **By Microsoft.** Microsoft will defend Customer against any third-party claim to the extent it alleges that a Product made available by Microsoft for a fee and used within the scope of the license granted under this Agreement (unmodified from the form provided by Microsoft and not combined with anything else), misappropriates a trade secret or directly infringes a patent, copyright, trademark, or other proprietary right of a third party. If Microsoft is unable to resolve a claim of misappropriation or infringement, it may, at its option, either (1) modify or replace the Product with a functional equivalent or (2) terminate Customer's license and refund any license fees (less depreciation for perpetual licenses), including amounts paid in advance for unused consumption for any usage period after the termination date. Microsoft will not be liable for any claims or damages due to Customer's continued use of a Product after being notified to stop due to a third-party claim.
- b. **By Customer.** To the extent permitted by applicable law, Customer will defend Microsoft and its Affiliates against any third-party claim to the extent it alleges that: (1) any Customer Data or Non-Microsoft Product hosted in an Online Service by Microsoft on Customer's behalf misappropriates a trade secret or directly infringes a patent, copyright, trademark, or other proprietary right of a third party; or (2) Customer's use of any Product, alone or in combination with anything else, violates the law or harms a third party.

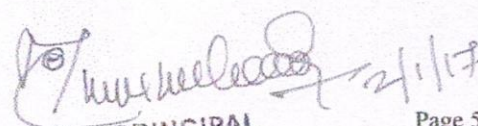
#### **Limitation of liability.**

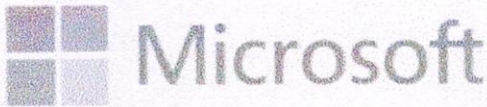
For each Product, each party's maximum, aggregate liability to the other under this Agreement is limited to direct damages finally awarded in an amount not to exceed the amounts Customer was required to pay for the Products during the term of the applicable licenses, subject to the following:

- a. **Subscriptions.** For Products ordered on a subscription basis, Microsoft's maximum liability to Customer for any incident giving rise to a claim will not exceed the amount Customer paid for the Product during the 12 months before the incident.
- b. **Free Products and distributable code.** For Products provided free of charge and code that Customer is authorized to redistribute to third parties without separate payment to Microsoft, Microsoft's liability is limited to direct damages finally awarded up to US\$5,000.
- c. **Exclusions.** In no event will either party be liable for indirect, incidental, special, punitive, or consequential damages, or loss of use, loss of profits, or interruption of business, however caused or on any theory of liability.
- d. **Exceptions.** No limitation or exclusions will apply to liability arising out of either party's (1) confidentiality obligations (except for liability related to Customer Data, which will remain subject to the limitations and exclusions above); (2) defense obligations; or (3) violation of the other party's intellectual property rights.

  
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### Partners.


- a. **Selecting a Partner.** Customer may authorize a Partner to place orders on Customer's behalf and manage Customer's purchases by associating the Partner with its account. If the Partner's distribution right is terminated, Customer must select an authorized replacement Partner or purchase directly from Microsoft. Partners and other third parties are not agents of Microsoft and are not authorized to enter into any agreement with Customer on behalf of Microsoft.
- b. **Partner Administrator privileges and access to Customer Data.** If Customer purchases Online Services from a Partner or chooses to provide a Partner with administrator privileges, that Partner will be the primary administrator of the Online Services and will have administrative privileges and access to Customer Data and Administrator Data. Customer consents to Microsoft and its Affiliates providing the Partner with Customer Data and Administrator Data for purposes of provisioning, administering and supporting (as applicable) the Online Services. Partner may process such data according to the terms of Partner's agreement with Customer, and its privacy commitments may differ from Microsoft's. Customer appoints Partner as its agent for purposes of providing and receiving notices and other communications to and from Microsoft. Customer may terminate the Partner's administrative privileges at any time.
- c. **Support and Professional Services.** Customer's Partner will provide details on support services available for Products purchased under this agreement. Support services may be performed by Partner or its designee, which in some cases may be Microsoft. If Customer purchases Professional Services under this agreement, the performance of those Professional Services will be subject to the terms and conditions in the Use Rights.

### Pricing and payment.

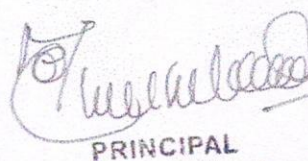
If Customer orders from a Partner, the Partner will set Customer's pricing and payment terms for that order, and Customer will pay the amount due to the Partner. Pricing and payment terms related to orders placed by Customer directly with Microsoft are set by Microsoft, and Customer will pay the amount due as described in this section.

- a. **Payment method.** Customer must provide a payment method or, if eligible, choose to be invoiced for purchases made on its account. By providing Microsoft with a payment method, Customer (1) consents to Microsoft's use of account information regarding the selected payment method provided by the issuing bank or applicable payment network; (2) represents that it is authorized to use that payment method and that any payment information it provides is true and accurate; (3) represents that the payment method was established and is used primarily for commercial purposes and not for personal, family or household use; and (4) authorizes Microsoft to charge Customer using that payment method for orders under this Agreement.
- b. **Invoices.** Microsoft may invoice eligible Customers. Customer's ability to elect payment by invoice is subject to Microsoft's approval of Customer's financial condition. Customer authorizes Microsoft to obtain information about Customer's financial condition, which may include credit reports, to assess Customer's eligibility for invoicing. Unless the Customer's financial statements are publicly available, Customer may be required to provide their balance sheet, profit and loss and cash flow statements to Microsoft. Customer may be required to provide security in a form acceptable to Microsoft to be eligible for invoicing.

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Page 6 of 11



Microsoft may withdraw Customer's eligibility at any time and for any reason. Customer must promptly notify Microsoft of any changes in its company name or location and of any significant changes in the ownership, structure, or operational activities of the organization.

- c. **Invoice Payment terms.** Each invoice will identify the amounts payable by Customer to Microsoft for the period corresponding to the invoice. Customer will pay all amounts due within thirty (30) calendar days following the invoice date.
- d. **Late Payment.** Microsoft may, at its option, assess a late fee on any payments to Microsoft that are more than fifteen (15) calendar days past due at a rate of two percent (2%) of the total amount payable, calculated and payable monthly, or the highest amount allowed by law, if less.
- e. **Cancellation fee.** If a subscription permits early termination and Customer cancels the subscription before the end of the subscription or billing period, Customer may be charged a cancellation fee.
- f. **Recurring Payments.** For subscriptions that renew automatically, Customer authorizes Microsoft to charge Customer's payment method periodically for each subscription or billing period until the subscription is terminated. By authorizing recurring payments, Customer authorizes Microsoft to process such payments as either electronic debits or fund transfers, or as electronic drafts from the designated bank account (in the case of Automated Clearing House or similar debits), as charges to the designated card account (in the case of credit card or similar payments) (collectively, "Electronic Payments"). If any payment is returned unpaid or if any credit card or similar transaction is rejected or denied, Microsoft or its service providers reserve the right to collect any applicable return item, rejection or insufficient funds fee to the maximum extent permitted by applicable law and to process any such fees as an Electronic Payment or to invoice Customer for the amount due.
- g. **Taxes.** Microsoft prices exclude applicable taxes unless identified as tax inclusive. If any amounts are to be paid to Microsoft, Customer shall also pay any applicable value added, goods and services, sales, gross receipts, or other transaction taxes, fees, charges, or surcharges, or any regulatory cost recovery surcharges or similar amounts that are owed under this Agreement and that Microsoft is permitted to collect from Customer. Customer shall be responsible for any applicable stamp taxes and for all other taxes that it is legally obligated to pay including any taxes that arise on the distribution or provision of Products by Customer to its Affiliates. Microsoft shall be responsible for all taxes based upon its net income, gross receipts taxes imposed in lieu of taxes on income or profits, and taxes on its property ownership. If any taxes are required to be withheld on payments invoiced by Microsoft, Customer may deduct such taxes from the amount owed and pay them to the appropriate taxing authority, but only if Customer promptly provides Microsoft an official receipt for those withholdings and other documents reasonably requested to allow Microsoft to claim a foreign tax credit or refund. Customer will ensure that any taxes withheld are minimized to the extent possible under applicable law.

**Term and termination.**

- a. **Term.** This Agreement is effective until terminated by a party, as described below.
- b. **Termination without cause.** Either party may terminate this Agreement without cause on 60 days' notice. Termination without cause will not affect Customer's perpetual licenses, and licenses granted on a subscription basis will continue for the duration of the subscription period(s), subject to the terms of this Agreement.

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Page 7 of 11

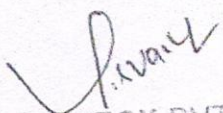




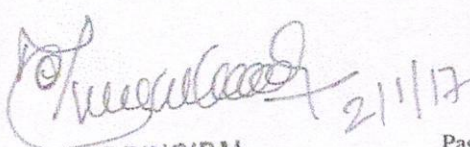
- c. **Termination for cause.** Without limiting other remedies it may have, either party may terminate this Agreement on 30 days' notice for material breach if the other party fails to cure the breach within the 30-day notice period. Upon such termination, the following will apply:
- (1) All licenses granted under this Agreement will terminate immediately except for fully- paid, perpetual licenses.
  - (2) All amounts due under any unpaid invoices shall become due and payable immediately. For metered Products billed periodically based on usage, Customer must immediately pay for unpaid usage as of the termination date.
  - (3) If Microsoft is in breach, Customer will receive a credit for any subscription fees, including amounts paid in advance for unused consumption for any usage period after the termination date.
- d. **Suspension.** Microsoft may suspend use of an Online Service without terminating this Agreement during any period of material breach. Microsoft will give Customer notice before suspending an Online Service when reasonable.
- e. **Termination for regulatory reasons.** Microsoft may modify, discontinue, or terminate a Product in any country or jurisdiction where there is any current or future government regulation, obligation, or other requirement, that (1) is not generally applicable to businesses operating there; (2) presents a hardship for Microsoft to continue offering the Product without modification; or (3) causes Microsoft to believe these terms or the Product may conflict with any such regulation, obligation, or requirement. If Microsoft terminates a subscription for regulatory reasons, Customer will receive, as its sole remedy, a credit for any subscription fees, including amounts paid in advance for unused consumption for any usage period after the termination date.

#### Miscellaneous.

- a. **Independent contractors.** The parties are independent contractors. Customer and Microsoft each may develop products independently without using the other's Confidential Information.
- b. **Agreement not exclusive.** Customer is free to enter into agreements to license, use, and promote the products and services of others.
- c. **Amendments.** Microsoft may modify this Agreement from time to time. Changes to the Use Rights will apply as provided in this Agreement. Changes to other terms will not apply until Customer accepts them. Microsoft may require Customer to accept revised or additional terms before processing a new order. Any additional or conflicting terms and conditions contained in a purchase order or otherwise presented by Customer are expressly rejected and will not apply.
- d. **Assignment.** Either party may assign this Agreement to an Affiliate, but it must notify the other party in writing of the assignment. Customer consents to the assignment to an Affiliate or third party, without prior notice, of any rights Microsoft may have under this Agreement to receive payment and enforce Customer's payment obligations, and all assignees may further assign such rights without further consent.

  
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Page 8 of 11



Any other proposed assignment of this Agreement must be approved by the non-assigning party in writing. Assignment will not relieve the assigning party of its obligations under the assigned Agreement. Any attempted assignment without required approval will be void.

- e. **U.S. export.** Products are subject to U.S. export jurisdiction. Customer must comply with all applicable international and national laws, including the U.S. Export Administration Regulations, the International Traffic in Arms Regulations, and end-user, end use and destination restrictions by U.S. and other governments related to Microsoft products, services, and technologies.
- f. **Severability.** If any part of this Agreement is held to be unenforceable, the rest of the Agreement will remain in full force and effect.
- g. **Waiver.** Failure to enforce any provision of this Agreement will not constitute a waiver. Any waiver must be in writing and signed by the waiving party.
- h. **No third-party beneficiaries.** This Agreement does not create any third-party beneficiary rights except as expressly provided by its terms.
- i. **Survival.** All provisions survive termination of this Agreement except those requiring performance only during the term of the Agreement.
- j. **Notices.** Notices must be in writing and will be treated as delivered on the date received at the address, date shown on the return receipt, email transmission date, or date on the courier or fax confirmation of delivery. Notices to Microsoft must be sent to the following address:

Microsoft Corporation  
Dept. 551, Volume Licensing  
6880 Sierra Center Parkway  
Reno, Nevada 89511-1137  
USA

Notices to Customer will be sent to the individual at the address Customer identifies on its account as its contact for notices. Microsoft may send notices and other information to Customer by email or other electronic form.

- k. **Applicable law.** This Agreement will be governed by and construed in accordance with the laws of the State of Washington and federal laws of the United States. The 1980 United Nations Convention on Contracts for the International Sale of Goods and its related instruments will not apply to this Agreement.
- l. **Dispute resolution.** When bringing any action arising under this Agreement, the parties agree to the following exclusive venues:
  - (1) If Microsoft brings the action, the venue will be where Customer has its headquarters.
  - (2) If Customer brings the action against Microsoft or any Microsoft Affiliate located outside of Europe, the venue will be the state or federal courts in King County, State of Washington, USA.

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Page 9 of 11



(3) If Customer brings the action against Microsoft or any Microsoft Affiliate located in Europe, and not also against Microsoft or a Microsoft Affiliate located outside of Europe, the venue will be the Republic of Ireland.

The parties consent to personal jurisdiction in the agreed venue. This choice of venue does not prevent either party from seeking injunctive relief in any jurisdiction with respect to a violation of intellectual property rights or confidentiality obligations.

- m. **Order of precedence.** These General Terms will take precedence over any conflicting terms in other documents that are part of this Agreement that are not expressly resolved in those documents, except that conflicting terms in the Use Rights take precedence over these General Terms as to the applicable Products. Terms in the Online Services Terms take precedence over conflicting terms in the Product Terms. Terms in an amendment control over the amended document and any prior amendments concerning the same subject matter.
- n. **Microsoft Affiliates and contractors.** Microsoft may perform its obligations under this Agreement through its Affiliates and use contractors to provide certain services. Microsoft remains responsible for their performance.
- o. **Government procurement rules.** By accepting this agreement, Customer represents and warrants that (i) it has complied and will comply with all applicable government procurement laws and regulations; (ii) it is authorized to enter into this Agreement; and (iii) this Agreement satisfies all applicable procurement requirements.

#### Definitions.

“Administrator Data” means the information provided to Microsoft or its Affiliates during sign- up, purchase, or administration of Products.

“Affiliate” means any legal entity that controls, is controlled by, or is under common control with a party.

“Control” means ownership of more than a 50% interest of voting securities in an entity or the power to direct the management and policies of an entity.

“Confidential Information” is defined in the “Confidentiality” section.

“Customer” means the entity identified as such on the account associated with this Agreement.

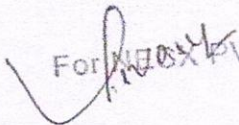
“Customer Data” means all data, including all text, sound, software, image or video files that are provided to Microsoft or its Affiliates by, or on behalf of, Customer and its Affiliates through use of Online Services.

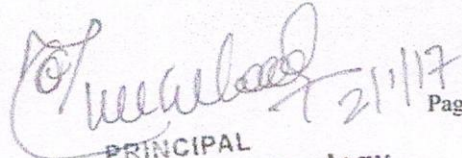
“End User” means any person Customer permits to use a Product or access Customer Data.

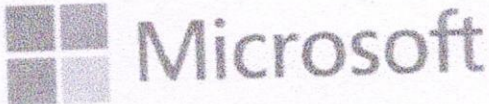
“Licensing Site” means <http://www.microsoft.com/licensing/contracts> or a successor site. “Microsoft” means Microsoft Corporation.

“Non-Microsoft Product” means any third-party-branded software, data, service, website or product, unless incorporated by Microsoft in a Product.

“Online Services” means Microsoft-hosted services to which Customer subscribes under this Agreement. It does not include software and services provided under separate license terms.

  
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Page 10 of 11



“Online Services Terms” means the additional terms that apply to Customer’s use of Online Services published on the Licensing Site and updated from time to time.

“Partner” means a company Microsoft has authorized to distribute Products to Customer.

“Personal Data” means any information relating to an identified or identifiable natural person.

“Product” means all Software and Online Services identified in the Product Terms that Microsoft offers under this Agreement, including previews, prerelease versions, updates, patches and bug fixes from Microsoft. Product availability may vary by region. “Product” does not include Non- Microsoft Products.

“Product Terms” means the document that provides information about Products available under this Agreement. The Product Terms document is published on the Licensing Site and is updated from time to time.

“Publisher” means a provider of a Non-Microsoft Product.

“Representatives” means a party’s employees, Affiliates, contractors, advisors and consultants.

“SLA” means Service Level Agreement, which specifies the minimum service level for the Online Services and is published on the Licensing Site.

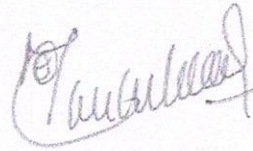
“Software” means licensed copies of Microsoft software identified in the Product Terms. Software does not include Online Services, but Software may be part of an Online Service.

“use” means to copy, download, install, run, access, display, use or otherwise interact with.

“Use Rights” means the license terms and terms of service for each Product published on the Licensing Site and updated from time to time. The Use Rights supersede the terms of any end user license agreement that accompanies a Product. License terms for all Products are published in the Product Terms. Terms of service for Online Services are published in the Online Services Terms.

FOR NEcX PVT. LTD.

Y. Srinivasa Rao Director  
NEcX PRIVATE LIMITED  
Director

 21/1/17

Dr. M. Ekabaram Naidu  
SRK Institute of Technology  
Principal

PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



MANOJ VAIBHAV  
JEWELLERS PVT LTD

## MEMORANDUM OF UNDERSTANDING

Between

SRK INSTITUTE OF TECHNOLOGY,  
ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

MANOJ VAIBHAV JEWELLERS PVT LTD,  
REG. OFFICE: 7A-9-21, MAIN BAZAR, ELURU, 534001.

This AGREEMENT made and entered into on 12<sup>th</sup> day of December, 2016 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

MANOJ VAIBHAV JEWELLERS PVT LTD - A unit of Vaibhav Jewellers, is a privately held entrepreneurial group. The group traces its roots to the small town of Eluru where it made a humble beginning in the early 20th century. The group is now an established name in the jewellery business. Four generations of business lineage, knowledge & expertise in this domain has been a key to the group's success. The Company situates at 7A-9-21, Main Bazar, Eluru, 534001, Andhra Pradesh (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

### **Objectives & Scope**

- To extend cooperation for workshops / seminars/ faculty development programmes.
- To offer Marketing Opportunities to the Institution Students in the form of Internships.
- The Institution faculty organize the training programmes to the newly recruited employees of the associate for marketing the associate business.
- To provide placements to the Students of the Institution if any suitable vacancies arise in the Associate.

### **Authorised officials to execute the MOU**

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Mr. J. Kiran Kumar, Human Resource, Manoj Vaibhav Jewellers Pvt Ltd, Eluru, Andhra Pradesh represents the Associate.

### **Funding**

This MOU does not require any commitment of funds on either side.

### **Duration**

Unit: Vaibhav Jewellers, 7A-9-21, Main Bazar, Eluru - 534 001, West Godavari Dist., A.P., India.  
Ph: +91 8812 668664, Fax: +91 8812 668668, Email: vaibhav1jewellers@gmail.com





This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of one year.

**MANOJ VAIBHAV  
JEWELLERS PVT LTD**

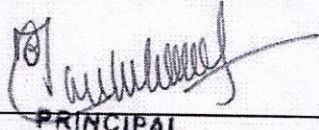
### Steering Committee

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

- |  |   |          |
|--|---|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada | - | Chairman |
| (2) Human Resource of Vaibhav Jewellers                | - | Member   |
| (3) Head of the Department, MBA, SRKIT                 | - | Member   |

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

### For SRK Institute of Technology

(  
PRINCIPAL  
SRK INSTITUTE OF TECHNOLOGY  
ENIKEPADU, VIJAYAWADA  
Institution Name: SRK Institute of Technology  
Institution Representative: Dr. M. Ekambaram

Naidu

Position: Principal

Address: SRK Institute of Technology,

Enikepadu, Vijayawada- 521 108,

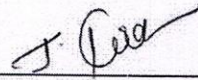
Andhra Pradesh.

Ph: 0866-2843839

Email: principalsrk@gmail.com



### For Manoj Vaibhav Jewellers Pvt Ltd

(  
Associate Name: Manoj Vaibhav Jewellers

Associate Representative: J. Kiran Kumar

Position: Human Resource

Address: Reg. Office: 7A-9-21, Main  
Bazar, Eluru- 534001

Ph: 08812- 668664

Ph: 7675918939

Email: vaibhav1jewellers@gmail.com





Regd. Off.:  
4428, Ganesh Bazar,  
Cloth Market,  
Delhi - 110 006, India.

ARK Infosolutions Pvt. Ltd.  
12, 13, Janki Centre,  
off Veera Desai Rd, Andheri (W),  
Mumbai - 400 053, India.  
info@arkininfo.co.in  
+91-22-42018000  
www.arkininfo.co.in

## MASTER EDUCATION SERVICE AGREEMENT

This Agreement is executed at Vijayawada on 28<sup>th</sup> September 2016

BETWEEN

SRK Institute of Technology, Civil Engineering Department having its campus office at Enikepadu, Vijayawada 521 108 and the institute at same place, (Hereinafter referred as 'Institute', which expression shall, unless it is repugnant to the meaning or context hereof, is deemed to mean and include its successors in business and assigns)

AND

M/s. ARK Infosolutions Private Limited, a Private Limited Company duly incorporated under the Companies Act, 1956 having its Registered Office situated at 4428, Ganesh Bazar, Cloth Market, Delhi - 110006. (Hereinafter referred to as 'the ARK', which expression shall, unless it is repugnant to the meaning or context thereof, be deemed to mean and include its successors in business and assigns)

*(INSTITUTE and ARK are collectively referred to as 'Parties' and individually as 'Party')*

WHERE AS:-

Institute has requested ARK to deliver skill development courses aimed to develop & improve the Creative & Life Skills of all interested students at the Institute's Premises. The courses are focused on the CAD/CAM/CAE/Animation/Gaming/Robotics area looking at today's scenario where students are growing in a Digital World around them.

PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



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4428, Ganesh Bazar,  
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12, 13, Janki Centre,  
off Veera Desai Rd, Andheri (W),  
Mumbai - 400 053, India.  
info@arkinfo.co.in  
+91-22-42018000

www.arkinfo.co.in

NOW, THIS MOU WITNESSETH AS UNDER: -

COVENANTS FOR INSTITUTE

1. INSTITUTE shall provide all the necessary infrastructural amenities & logistics like Computers (as per the required configuration), Electricity, Projector, Lab Space, etc. as suggested / directed by ARK without alleging or claiming anything from ARK except as set forth in the agreement herein.
2. All the running expenses for imparting the session in any manner whatsoever shall be borne by the INSTITUTE only.
3. INSTITUTE shall support & assist ARK in all manners to run / deliver the sessions / programs effectively & efficiently.
4. INSTITUTE hereby ensures that minimum no of students as specified in the respective sub contract agreement shall enroll for the said program courses.

COVENANTS FOR ARK

1. ARK will impart the necessary skills/ education development courses to the students of the INSTITUTE as mentioned in the Sub Contract Agreement.
2. ARK will provide the qualified instructor; curriculum as mutually agreed to guide and imparts the respective courses education to the enrolled students.

PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 158.





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Cloth Market,  
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off Veera Desai Rd, Andheri (W),  
Mumbai - 400 053, India.  
info@arkininfo.co.in  
+91-22-42018000  
www.arkininfo.co.in

### MISCELLANEOUS

1. INSTITUTE & ARK hereby agree that ARK will commence the respective sessions at the INSTITUTE's premises only on mutually agreed schedule by delivering sessions. Further, if required any additional sessions will be provided on the terms & conditions as may be mutually agreed by the parties.
2. Parties hereby agrees that all the subcontract executed between the parties for the carried courses, shall be regulated in the terms as mentioned in the Master Service Agreement herein.
3. Parties hereby agree that the effective date of this agreement shall be date on which the agreement is signed and the agreement will be valid till 4 years from date of agreement or any other due date as mentioned in the Subcontract agreement for the respective program and the same may be renewed for further period on mutual agreed terms.
4. Parties hereby agree that ARK is permitted to display their status of being a service provider at INSTITUTE's reception/admission desks, notice boards and other places as agreed by the INSTITUTE.
5. Parties hereby further agree that during the term of this agreement or any other sub contract agreement and thereafter; Institute shall not in any manner whatsoever, make arrangement, associate, appoint the instructors provided by ARK as its regular faculty, consultant etc.
6. Either party may terminate this arrangement by giving a prior 90 days' notice in writing to the other party.
7. Parties hereby further agree that all intellectual property shall only belong to ARK only either created by students during the sessions or otherwise.
8. Institute hereby authorizes ARK to use the Institute's logo, name, URL, curriculum pictures etc. on the social networking websites, or to take any measures to promote the educational programme.

PRINCIPAL  
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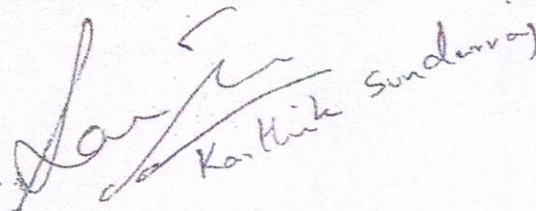
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Mumbai - 400 053, India.  
info@arkinco.co.in  
+91-22-42018000

www.arkinco.co.in

9. ARK shall not be held liable to the Institute for any loss, delay or damage occasioned by act of god, or Govt. Policies, fires, floods, explosions, epidemics, strikes, Amendment in Institute schedule, timings etc. which prevents performance of ARK under this MOU and the same shall not restricts the rights of ARK to collect the professional fee from the Institute.
10. Each & Every subcontract agreement executed between the parties shall be deemed to be part & parcel of this agreement and shall be regulated in accordance to the terms as mentioned hereunder.
11. This agreement shall not be amended, assigned or transferred by either party without the written consent of the other party
12. This agreement shall be governed exclusively by the laws of India jurisdiction shall be vested exclusively in the courts at New Delhi

IN WITNESS WHEREOF, THE PARTIES HERETO HAVE EXECUTED THIS AGREEMENT

For ARK Infosolutions (P) Limited


  
Authorized Signatory

Witness:-

Name

Address

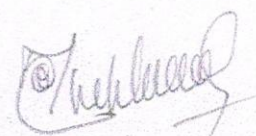
For SRK Institute of Technology

  
Authorized Signatory

Witness:-

Name

Address

  
PRINCIPAL  
SRK Institute of Technology  
ENKEPADU, VIJAYAWADA-521 108



Regd. Off.:  
4428, Ganesh Bazar,  
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Delhi - 110 006, India.

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Mumbai - 400 053, India.  
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www.arkinfo.co.in

### SUB CONTRACT AGREEMENT - 3

This Sub Contract Agreement is executed at Vijayawada on 28<sup>th</sup> September 2016

BETWEEN

SRK Institute of Technology, Civil Engineering Department, having its campus office at Enikepadu, Vijayawada 521 108, (Hereinafter referred as 'Institute', which expression shall, unless it is repugnant to the meaning or context hereof, is deemed to mean and include its successors in business and assigns)

AND

M/s. ARK Infosolutions Private Limited, a Private Limited Company duly incorporated under the Companies Act, 1956 having its Registered Office situated at 4428, Ganesh Bazar, Cloth Market, Delhi - 110006. (Hereinafter referred to as 'the ARK', which expression shall, unless it is repugnant to the meaning or context thereof, be deemed to mean and include its successors in business and assigns)

WHEREAS;

The above agreement is executed in continuation to the Master Service Agreement executed between the said parties on 27<sup>th</sup> September 2016. This subcontract agreement defines the Program Education course to be rendered, the terms and conditions and the consideration in lieu of the said educational course.

PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108



Regd. Off.:  
4426, Ganesh Bazar,  
Cloth Market,  
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ARK Infosolutions Pvt. Ltd.  
12, 13, Janki Centre,  
off Veera Desai Rd, Andhera  
Mumbai - 400 053, India.  
info@arkinfo.co.in  
+91-22-42018000  
www.arkinfo.co.in

**TERMS ARE MENTIONED HEREUNDER:-**

**NAME OF PROGRAM/COURSE**

MINDBOX Incubation Center for Civil Engineering

**VENUE**

College campus

**Min No. of students**

Program is for the students of Civil Engineering starting from 2<sup>nd</sup> to 4<sup>th</sup> Year

**CERTIFICATION**

MINDBOX Certification shall be provided for other courses. OEM Certification will be provided at additional cost. Students taking up the course under ARK are eligible to take certification from respective OEM's.

**DURATION OF PROGRAMME**

MindBox will run this program through semester as per pre-defined schedule and below duration. Institute will allocate the appropriate time/schedule for skill development program during semesters.

Academic Year	Software	Duration	Total Hours
From 2 <sup>nd</sup> to 4 <sup>th</sup> Year	AutoCAD	1 Week	50 hrs
	StaadPRO	1 Week	50 hrs
	ETABS	1 Week	50 hrs
	Primavera	1 Week	50 hrs
	StaadPRO + ETABS + Primavera	3 Weeks	120 - 150 hrs
Optional	MX Road*	1 week	50 hrs
Optional	Revit*	1 week	50 hrs
<b>Grand Total</b>		<b>9 weeks</b>	<b>420 - 450 hrs</b>

\* Optional Courses are provided over and above the standard courses decided for 4 academic years. Interested students must take it as additional course.

PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108



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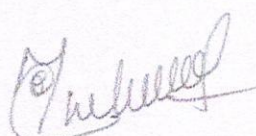
www.arkinfo.co.in

**Terms and Conditions (For ARK):**

1. Incorporation of Skill Development Program to the Civil Engineering students of first, second, third and fourth year.
2. Continuous flow in training
3. Mini project/ assignment to be completed at the end of every course
4. The projects shall be judged by ARK and completion certificates shall be provided
5. Minimum of 5 companies to visit the campus for placement drive in first year and increase by 2 - 3 companies thereafter.
6. Amount to be paid immediately after successful completion of the training.
7. Student fee can be increased by 12% and maximum can go upto Rs. 2500/course in the next 4 academic years from the time of 1<sup>st</sup> training batch and year of MOU.
8. MindBox will conduct training & issue certificate to students
9. The required software licenses shall be made available by ARK during the training period
10. This Subcontract will be valid for a period of 4 years from date of signing and academic year.

**Terms and Conditions (For SRK Institute of Technology):**

1. Lab Facility with 60 systems with 64 bit OS, 8 GB RAM DDR 3, 500 GB HDD Space, 1GB Graphic and Intel Mother Board.
2. INSTITUTE shall provide necessary time slot and planning each year.
3. INSTITUTE shall ensure that at a time all Four Years of the Civil Department will take up the training course with necessary gap between courses.
4. INSTITUTE will pay ARK fees per student as a consideration for this program as per below table. Taxes & Duties: are included in the fee mentioned as below.

  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108



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Academic Year	Software	Duration	Cost (Based on Batch Size)			
			1 - 25	26 - 50	51 - 75	76 - 100
From 2nd Year to 4th Year	AutoCAD	1 week/50 hrs	1500	1000	900	800
	StaadPRO	1 week/50 hrs	4000	3000	2500	2000
	ETABS	1 week/50 hrs	4000	3000	2500	2000
	Primavera	1 week/50 hrs	4000	3000	2500	2000
	StaadPRO + ETABS + Primavera	3 weeks/120-150 hrs	5000	4500	4000	3500
Optional	MX Road	1 week/50 hrs	4000	3000	2500	2000
Optional	Revit	1 week/50 hrs	4000	3000	2500	2000
Optional	Microstation	1 week/50 hrs	1500	1000	900	800

5. INSTITUTE will collect the fees from students and make payment immediately after completion of the course.
6. We will be charging the above mentioned pricing in every year and payment will be collected immediately after completion of the course.
7. Students interested to take OEM certification, the cost for certification is as below:
  - a. Certification from Bentley (StaadPRO, MX Road, Revit) can be availed at an extra cost of Rs. 1000 + taxes
8. If admissions are not as per intake & only 1 section is filled then fee considered will be equivalent to the batch size of 75 - 100.
9. Training: we will start the training within 3 to 4 weeks from the receipt of purchase order and the advance

For ARK Infosolutions (P) Limited

For SRK Institute of Technology

Authorized Signatory

Name Kartik Sundaraj  
Date 28/09/16.

Authorized Signatory

Name

Date 28/9

PRINCIPAL

SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108



AN ISO 9001 : 2015 QMS CERTIFIED COMPANY  
**PUMPS & MOTORS**  
SUPERIOR QUALITY • SUPERIOR VALUE

## SRI LAKSHMI GANAPATHI ENGG. WORKS

Plot Nos. 9 to 14 & 17 to 24, Industrial Estate, Sultanabad,

TENALI – 522 202. Guntur District

Andhra Pradesh, INDIA

GSTIN: 37ACRPK4578J1ZT

### MEMORANDUM OF UNDERSTANDING

Between

SRK INSTITUTE OF TECHNOLOGY,

ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

SRI LAKSHMI GANAPATHI ENGG WORKS, TENALI,

INDUSTRIAL ESTATE, SULTANABAD, TENALI- 522202, ANDHRA PRADESH.

This AGREEMENT made and entered into on 07<sup>th</sup> day of June, 2016 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the “INSTITUTION” which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

Kumar Pumps & Motors, An ISO 9001: 2015 QMS Certified Company, Kumar pumps, the undisputed leader, is the pioneer in the manufacturer of Pumpsets & Electric Motors in the country. A true frontrunner, the company has been at the forefront of performance for a successful span of over 4 decades., having its office at Industrial Estate, Sultanabad, Tenali- 522202, Andhra Pradesh. (hereinafter referred to as “ASSOCIATE” which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

#### Scope & Objectives

- To provide the opportunities to Electrical & Electronics Engineering Students of the Institution to do mini academic projects & internship in the associate.
- To provide campus placements to the students of the colleges if any suitable vacancies arise in the associate.
- To allow the Electrical & Electronics Engineering Students of the Institution to visit the Associate for acquiring practical knowledge.
- Working closely with industry for establishing the desired skills as per its requirements and also with academia in order to enhance the quality of Management education.





AN ISO 9001 : 2015 QMS CERTIFIED COMPANY  
**PUMPS & MOTORS**  
SUPERIOR QUALITY • SUPERIOR VALUE

## SRI LAKSHMI GANAPATHI ENGG. WORKS

Plot Nos. 9 to 14 & 17 to 24, Industrial Estate, Sultanabad,  
TENALI – 522 202. Guntur District

Andhra Pradesh, INDIA

GSTIN: 37ACRPK4578J1ZT

### Authorised officials to execute the MOU

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Mr. K. Krishna Kumar, Managing Director, Kumar Pumps & Motors, Industrial Estate, Sultanabad, Tenali represents the Associate.

### Funding

This MOU does not require any commitment of funds on either side.

### Duration

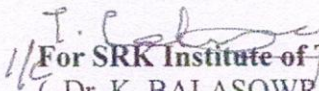
This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year.

### Steering Committee

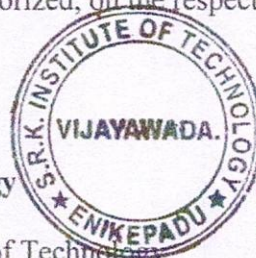
The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

- |  |   |          |
|--|---|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada | - | Chairman |
| (2) MD of Kumar Pumps & Motors                         | - | Member   |
| (3) Head of the Department, EEE, SRKIT                 | - | Member   |

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

  
For SRK Institute of Technology  
( Dr. K. BALASOWRY )

Institution Name: SRK Institute of Technology,  
Institution Representative: Dr. K. BalaSowry.  
Position: Principal  
**Address:** SRK Institute of Technology,  
Enikepadu, Vijayawada- 521 108,  
Andhra Pradesh.  
Ph: 0866-2843839  
Email: principalsrk@gmail.com



  
For Sri Lakshmi Ganapathi Engg. Works  
( Mr. K. KRISHNA KUMAR )

Associate Name: Sri Lakshmi Ganapathi Engg works.  
Associate Representative: Mr. K. Krishna Kumar  
Position: G.M, Purchase Dept.  
**Address:** Sri Lakshmi Ganapathi Engg Works,  
Industrial Estate, Sultanabad, Tenali -522202,  
Andhra Pradesh.  
Ph: 94907 59548  
Email: support@kumarpumps.co.in







Products are protected by copyright and other intellectual property laws and international treaties. No rights will be granted or implied by waiver or estoppel. Rights to access or use a Product on a device do not give Customer any right to implement Microsoft patents or other Microsoft intellectual property in the device itself or in any other software or devices.

g. **Restrictions.** Except as expressly permitted in this Agreement or Product documentation, Customer must not (and is not licensed to):

- (1) reverse engineer, decompile, or disassemble any Product, or attempt to do so;
- (2) install or use non-Microsoft software or technology in any way that would subject Microsoft's intellectual property or technology to any other license terms;
- (3) work around any technical limitations in a Product or restrictions in Product documentation;
- (4) separate and run parts of a Product on more than one device;
- (5) upgrade or downgrade parts of a Product at different times;
- (6) transfer parts of a Product separately; or
- (7) distribute, sublicense, rent, lease, or lend any Products, in whole or in part, or use them to offer hosting services to a third party.

h. **License transfers.** Customer may only transfer fully-paid, perpetual licenses to (1) an Affiliate or (2) a third party solely in connection with the transfer of hardware to which, or employees to whom, the licenses have been assigned as part of (a) a divestiture of all or part of an Affiliate or (b) a merger involving Customer or an Affiliate. Upon such transfer, Customer must uninstall and discontinue using the licensed Product and render any copies unusable. Customer must notify Microsoft of a License transfer and provide the transferee a copy of these General Terms, the applicable Use Rights and any other documents necessary to show the scope, purpose and limitations of the licenses transferred. Attempted license transfers that do not comply with this section are void.

i. **Customer Eligibility.** Customer agrees that if it is purchasing academic, government or nonprofit offers, Customer meets the respective eligibility requirements (<https://aka.ms/eligibilitydefinition>). Microsoft reserves the right to verify eligibility and suspend product use if requirements are not met.

### Non-Microsoft Products.

Non-Microsoft Products are provided under separate terms by the Publishers of such products. Customer will have an opportunity to review those terms prior to placing an order for a Non-Microsoft Product through a Microsoft online store or Online Service. Microsoft is not a party to the terms between Customer and the Publisher. Microsoft may provide Customer's contact information and transaction details to the Publisher. Microsoft makes no warranties and assumes no responsibility or liability whatsoever for Non-Microsoft Products. Customer is solely responsible for its use of any Non-Microsoft Product.

Microsoft Customer Agreement



T. Lakshay  
PRINCIPAL 2/12/15  
SRK Institute of Technology  
Page 2 of 11  
ENIKEPADU, VIJAYAWADA-521 108



### Verifying compliance.

Customer must keep records relating to Products it and its Affiliates use or distribute. At Microsoft's expense, Microsoft may verify Customer's and its Affiliates' compliance with this Agreement at any time upon 30 days' notice. To do so, Microsoft may engage an independent auditor (under nondisclosure obligations) or ask Customer to complete a self-audit process. Customer must promptly provide any information and documents that Microsoft or the auditor reasonably requests related to the verification and access to systems running the Products.

If verification or self-audit reveals any unlicensed use, Customer must, within 30 days, order sufficient licenses to cover the period of its unlicensed use. Without limiting Microsoft's other remedies, if unlicensed use is 5% or more of Customer's total use of all Products, Customer must reimburse Microsoft for its costs incurred in verification and acquire sufficient licenses to cover its unlicensed use at 125% of the then-current Customer price or the maximum allowed under applicable law, if less. All information and reports related to the verification process will be Confidential Information and used solely to verify compliance.

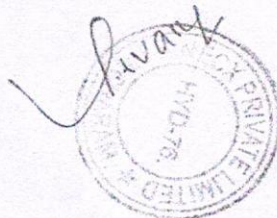
### Privacy.

- a. **Personal Data.** Customer consents to the processing of Personal Data by Microsoft and its Affiliates, and their respective agents and subcontractors, as provided in this Agreement. Before providing Personal Data to Microsoft, Customer will obtain all required consents from third parties (including Customer's contacts, Partners, distributors, administrators, and employees) under applicable privacy and data protection laws.
- b. **Location of Personal Data.** To the extent permitted by applicable law, Personal Data collected under this Agreement may be transferred, stored and processed in the United States or any other country in which Microsoft or its Affiliates, or their respective agents and subcontractors, maintain facilities. Microsoft will abide by the requirements of European Economic Area and Swiss data protection law regarding the collection, use, transfer, retention, and other processing of Personal Data from the European Economic Area and Switzerland.

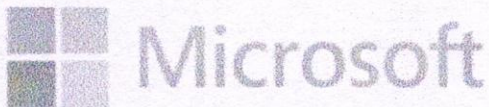
### Confidentiality.

- a. **Confidential Information.** "Confidential Information" is non-public information that is designated "confidential" or that a reasonable person should understand is confidential, including, but not limited to, Customer Data, the terms of this Agreement, and Customer's account authentication credentials. Confidential Information does not include information that (1) becomes publicly available without a breach of a confidentiality obligation; (2) the receiving party received lawfully from another source without a confidentiality obligation; (3) is independently developed; or (4) is a comment or suggestion volunteered about the other party's business, products or services.
- b. **Protection of Confidential Information.** Each party will take reasonable steps to protect the other's Confidential Information and will use the other party's Confidential Information only for purposes of the parties' business relationship. Neither party will disclose Confidential Information to third parties, except to its Representatives, and then only on a need-to-know basis under nondisclosure obligations at least as protective as this Agreement.

Microsoft Customer Agreement



T. Lakshy  
PRINCIPAL 2/12/15  
Page 9 of 11  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



Each party remains responsible for the use of Confidential Information by its Representatives and, in the event of discovery of any unauthorized use or disclosure, must promptly notify the other party. The Online Services Terms may provide additional terms regarding the disclosure and use of Customer Data.

- c. **Disclosure required by law.** A party may disclose the other's Confidential Information if required by law, but only after it notifies the other party (if legally permissible) to enable the other party to seek a protective order.
- d. **Residual information.** Neither party is required to restrict work assignments of its Representatives who have had access to Confidential Information. Each party agrees that the use of information retained in Representatives' unaided memories in the development or deployment of the parties' respective products or services does not create liability under this Agreement or trade secret law, and each party agrees to limit what it discloses to the other accordingly.
- e. **Duration of Confidentiality obligation.** These obligations apply (1) for Customer Data, until it is deleted from the Online Services; and (2) for all other Confidential Information, for a period of five years after a party receives the Confidential Information.

#### Product warranties.

##### a. Limited warranties and remedies.

- (1) **Online Services.** Microsoft warrants that each Online Service will perform in accordance with the applicable SLA during Customer's use. Customer's remedies for breach of this warranty are described in the SLA.
- (2) **Software.** Microsoft warrants that the Software version that is current at the time will perform substantially as described in the applicable Product documentation for one year from the date Customer acquires a license for that version. If it does not, and Customer notifies Microsoft within the warranty term, Microsoft will, at its option, (a) return the price Customer paid for the Software license or (b) repair or replace the Software.

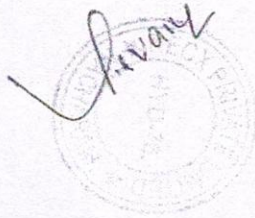
The remedies above are Customer's sole remedies for breach of the warranties in this section. Customer waives any warranty claims not made during the warranty period.

- b. **Exclusions.** The warranties in this Agreement do not apply to problems caused by accident, abuse, or use inconsistent with this Agreement, including failure to meet minimum system requirements. These warranties do not apply to free, trial, preview, or prerelease products, or to components of Products that Customer is permitted to redistribute.
- c. **Disclaimer.** Except for the limited warranties above and subject to applicable law, Microsoft provides no other warranties or conditions for Products and disclaims any other express, implied or statutory warranties for Products, including warranties of quality, title, non-infringement, merchantability, and fitness for a particular purpose.

#### Defense of third-party claims.

The parties will defend each other against the third-party claims described in this section and will pay the amount of any resulting adverse final judgment or approved settlement, but only if the defending party is promptly notified in writing of the claim and has the right to control the defense and any settlement of it.

Microsoft Customer Agreement



T. Lakshy  
PRINCIPAL  
Page 4 of 11  
2/12/15  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108



The party being defended must provide the defending party with all requested assistance, information, and authority. The defending party will reimburse the other party for reasonable out-of-pocket expenses it incurs in providing assistance. This section describes the parties' sole remedies and entire liability for such claims.

- a. **By Microsoft.** Microsoft will defend Customer against any third-party claim to the extent it alleges that a Product made available by Microsoft for a fee and used within the scope of the license granted under this Agreement (unmodified from the form provided by Microsoft and not combined with anything else), misappropriates a trade secret or directly infringes a patent, copyright, trademark, or other proprietary right of a third party. If Microsoft is unable to resolve a claim of misappropriation or infringement, it may, at its option, either (1) modify or replace the Product with a functional equivalent or (2) terminate Customer's license and refund any license fees (less depreciation for perpetual licenses), including amounts paid in advance for unused consumption for any usage period after the termination date. Microsoft will not be liable for any claims or damages due to Customer's continued use of a Product after being notified to stop due to a third-party claim.
- b. **By Customer.** To the extent permitted by applicable law, Customer will defend Microsoft and its Affiliates against any third-party claim to the extent it alleges that: (1) any Customer Data or Non-Microsoft Product hosted in an Online Service by Microsoft on Customer's behalf misappropriates a trade secret or directly infringes a patent, copyright, trademark, or other proprietary right of a third party; or (2) Customer's use of any Product, alone or in combination with anything else, violates the law or harms a third party.

#### Limitation of liability.

For each Product, each party's maximum, aggregate liability to the other under this Agreement is limited to direct damages finally awarded in an amount not to exceed the amounts Customer was required to pay for the Products during the term of the applicable licenses, subject to the following:

- a. **Subscriptions.** For Products ordered on a subscription basis, Microsoft's maximum liability to Customer for any incident giving rise to a claim will not exceed the amount Customer paid for the Product during the 12 months before the incident.
- b. **Free Products and distributable code.** For Products provided free of charge and code that Customer is authorized to redistribute to third parties without separate payment to Microsoft, Microsoft's liability is limited to direct damages finally awarded up to US\$5,000.
- c. **Exclusions.** In no event will either party be liable for indirect, incidental, special, punitive, or consequential damages, or loss of use, loss of profits, or interruption of business, however caused or on any theory of liability.
- d. **Exceptions.** No limitation or exclusions will apply to liability arising out of either party's (1) confidentiality obligations (except for liability related to Customer Data, which will remain subject to the limitations and exclusions above); (2) defense obligations; or (3) violation of the other party's intellectual property rights.

Microsoft Customer Agreement



T. Lakshay  
PRINCIPAL 2/12/15  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



## Partners.

- a. **Selecting a Partner.** Customer may authorize a Partner to place orders on Customer's behalf and manage Customer's purchases by associating the Partner with its account. If the Partner's distribution right is terminated, Customer must select an authorized replacement Partner or purchase directly from Microsoft. Partners and other third parties are not agents of Microsoft and are not authorized to enter into any agreement with Customer on behalf of Microsoft.
- b. **Partner Administrator privileges and access to Customer Data.** If Customer purchases Online Services from a Partner or chooses to provide a Partner with administrator privileges, that Partner will be the primary administrator of the Online Services and will have administrative privileges and access to Customer Data and Administrator Data. Customer consents to Microsoft and its Affiliates providing the Partner with Customer Data and Administrator Data for purposes of provisioning, administering and supporting (as applicable) the Online Services. Partner may process such data according to the terms of Partner's agreement with Customer, and its privacy commitments may differ from Microsoft's. Customer appoints Partner as its agent for purposes of providing and receiving notices and other communications to and from Microsoft. Customer may terminate the Partner's administrative privileges at any time.
- c. **Support and Professional Services.** Customer's Partner will provide details on support services available for Products purchased under this agreement. Support services may be performed by Partner or its designee, which in some cases may be Microsoft. If Customer purchases Professional Services under this agreement, the performance of those Professional Services will be subject to the terms and conditions in the Use Rights.

## Pricing and payment.

If Customer orders from a Partner, the Partner will set Customer's pricing and payment terms for that order, and Customer will pay the amount due to the Partner. Pricing and payment terms related to orders placed by Customer directly with Microsoft are set by Microsoft, and Customer will pay the amount due as described in this section.

- a. **Payment method.** Customer must provide a payment method or, if eligible, choose to be invoiced for purchases made on its account. By providing Microsoft with a payment method, Customer (1) consents to Microsoft's use of account information regarding the selected payment method provided by the issuing bank or applicable payment network; (2) represents that it is authorized to use that payment method and that any payment information it provides is true and accurate; (3) represents that the payment method was established and is used primarily for commercial purposes and not for personal, family or household use; and (4) authorizes Microsoft to charge Customer using that payment method for orders under this Agreement.
- b. **Invoices.** Microsoft may invoice eligible Customers. Customer's ability to elect payment by invoice is subject to Microsoft's approval of Customer's financial condition. Customer authorizes Microsoft to obtain information about Customer's financial condition, which may include credit reports, to assess Customer's eligibility for invoicing. Unless the Customer's financial statements are publicly available, Customer may be required to provide their balance sheet, profit and loss and cash flow statements to Microsoft. Customer may be required to provide security in a form acceptable to Microsoft to be eligible for invoicing.

Microsoft Customer Agreement



T. Lakshmi  
PRINCIPAL 2/12/15  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



Microsoft may withdraw Customer's eligibility at any time and for any reason. Customer must promptly notify Microsoft of any changes in its company name or location and of any significant changes in the ownership, structure, or operational activities of the organization.

- c. **Invoice Payment terms.** Each invoice will identify the amounts payable by Customer to Microsoft for the period corresponding to the invoice. Customer will pay all amounts due within thirty (30) calendar days following the invoice date.
- d. **Late Payment.** Microsoft may, at its option, assess a late fee on any payments to Microsoft that are more than fifteen (15) calendar days past due at a rate of two percent (2%) of the total amount payable, calculated and payable monthly, or the highest amount allowed by law, if less.
- e. **Cancellation fee.** If a subscription permits early termination and Customer cancels the subscription before the end of the subscription or billing period, Customer may be charged a cancellation fee.
- f. **Recurring Payments.** For subscriptions that renew automatically, Customer authorizes Microsoft to charge Customer's payment method periodically for each subscription or billing period until the subscription is terminated. By authorizing recurring payments, Customer authorizes Microsoft to process such payments as either electronic debits or fund transfers, or as electronic drafts from the designated bank account (in the case of Automated Clearing House or similar debits), as charges to the designated card account (in the case of credit card or similar payments) (collectively, "Electronic Payments"). If any payment is returned unpaid or if any credit card or similar transaction is rejected or denied, Microsoft or its service providers reserve the right to collect any applicable return item, rejection or insufficient funds fee to the maximum extent permitted by applicable law and to process any such fees as an Electronic Payment or to invoice Customer for the amount due.
- g. **Taxes.** Microsoft prices exclude applicable taxes unless identified as tax inclusive. If any amounts are to be paid to Microsoft, Customer shall also pay any applicable value added, goods and services, sales, gross receipts, or other transaction taxes, fees, charges, or surcharges, or any regulatory cost recovery surcharges or similar amounts that are owed under this Agreement and that Microsoft is permitted to collect from Customer. Customer shall be responsible for any applicable stamp taxes and for all other taxes that it is legally obligated to pay including any taxes that arise on the distribution or provision of Products by Customer to its Affiliates. Microsoft shall be responsible for all taxes based upon its net income, gross receipts taxes imposed in lieu of taxes on income or profits, and taxes on its property ownership. If any taxes are required to be withheld on payments invoiced by Microsoft, Customer may deduct such taxes from the amount owed and pay them to the appropriate taxing authority, but only if Customer promptly provides Microsoft an official receipt for those withholdings and other documents reasonably requested to allow Microsoft to claim a foreign tax credit or refund. Customer will ensure that any taxes withheld are minimized to the extent possible under applicable law.

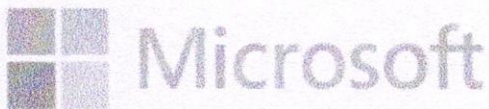
### Term and termination.

- a. **Term.** This Agreement is effective until terminated by a party, as described below.
- b. **Termination without cause.** Either party may terminate this Agreement without cause on 60 days' notice. Termination without cause will not affect Customer's perpetual licenses, and licenses granted on a subscription basis will continue for the duration of the subscription period(s), subject to the terms of this Agreement.

Microsoft Customer Agreement



T. Lakshay  
2/12/15  
PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



- c. **Termination for cause.** Without limiting other remedies it may have, either party may terminate this Agreement on 30 days' notice for material breach if the other party fails to cure the breach within the 30-day notice period. Upon such termination, the following will apply:
- (1) All licenses granted under this Agreement will terminate immediately except for fully- paid, perpetual licenses.
  - (2) All amounts due under any unpaid invoices shall become due and payable immediately. For metered Products billed periodically based on usage, Customer must immediately pay for unpaid usage as of the termination date.
  - (3) If Microsoft is in breach, Customer will receive a credit for any subscription fees, including amounts paid in advance for unused consumption for any usage period after the termination date.
- d. **Suspension.** Microsoft may suspend use of an Online Service without terminating this Agreement during any period of material breach. Microsoft will give Customer notice before suspending an Online Service when reasonable.
- e. **Termination for regulatory reasons.** Microsoft may modify, discontinue, or terminate a Product in any country or jurisdiction where there is any current or future government regulation, obligation, or other requirement, that (1) is not generally applicable to businesses operating there; (2) presents a hardship for Microsoft to continue offering the Product without modification; or (3) causes Microsoft to believe these terms or the Product may conflict with any such regulation, obligation, or requirement. If Microsoft terminates a subscription for regulatory reasons, Customer will receive, as its sole remedy, a credit for any subscription fees, including amounts paid in advance for unused consumption for any usage period after the termination date.

#### Miscellaneous.

- a. **Independent contractors.** The parties are independent contractors. Customer and Microsoft each may develop products independently without using the other's Confidential Information.
- b. **Agreement not exclusive.** Customer is free to enter into agreements to license, use, and promote the products and services of others.
- c. **Amendments.** Microsoft may modify this Agreement from time to time. Changes to the Use Rights will apply as provided in this Agreement. Changes to other terms will not apply until Customer accepts them. Microsoft may require Customer to accept revised or additional terms before processing a new order. Any additional or conflicting terms and conditions contained in a purchase order or otherwise presented by Customer are expressly rejected and will not apply.
- d. **Assignment.** Either party may assign this Agreement to an Affiliate, but it must notify the other party in writing of the assignment. Customer consents to the assignment to an Affiliate or third party, without prior notice, of any rights Microsoft may have under this Agreement to receive payment and enforce Customer's payment obligations, and all assignees may further assign such rights without further consent.

Microsoft Customer Agreement



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PRINCIPAL 2/12/15  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.



Any other proposed assignment of this Agreement must be approved by the non-assigning party in writing. Assignment will not relieve the assigning party of its obligations under the assigned Agreement. Any attempted assignment without required approval will be void.

- e. **U.S. export.** Products are subject to U.S. export jurisdiction. Customer must comply with all applicable international and national laws, including the U.S. Export Administration Regulations, the International Traffic in Arms Regulations, and end-user, end use and destination restrictions by U.S. and other governments related to Microsoft products, services, and technologies.
- f. **Severability.** If any part of this Agreement is held to be unenforceable, the rest of the Agreement will remain in full force and effect.
- g. **Waiver.** Failure to enforce any provision of this Agreement will not constitute a waiver. Any waiver must be in writing and signed by the waiving party.
- h. **No third-party beneficiaries.** This Agreement does not create any third-party beneficiary rights except as expressly provided by its terms.
- i. **Survival.** All provisions survive termination of this Agreement except those requiring performance only during the term of the Agreement.
- j. **Notices.** Notices must be in writing and will be treated as delivered on the date received at the address, date shown on the return receipt, email transmission date, or date on the courier or fax confirmation of delivery. Notices to Microsoft must be sent to the following address:

Microsoft Corporation  
Dept. 551, Volume Licensing  
6880 Sierra Center Parkway  
Reno, Nevada 89511-1137  
USA

Notices to Customer will be sent to the individual at the address Customer identifies on its account as its contact for notices. Microsoft may send notices and other information to Customer by email or other electronic form.

- k. **Applicable law.** This Agreement will be governed by and construed in accordance with the laws of the State of Washington and federal laws of the United States. The 1980 United Nations Convention on Contracts for the International Sale of Goods and its related instruments will not apply to this Agreement.
- l. **Dispute resolution.** When bringing any action arising under this Agreement, the parties agree to the following exclusive venues:
  - (1) If Microsoft brings the action, the venue will be where Customer has its headquarters.
  - (2) If Customer brings the action against Microsoft or any Microsoft Affiliate located outside of Europe, the venue will be the state or federal courts in King County, State of Washington, USA.

Microsoft Customer Agreement



T. Lakshy  
PRINCIPAL 2/12/15  
SRK Institute of Technology  
ENIKEPADU, VIJAYAPURAM  
Page 9 of 11  
521 108





(3) If Customer brings the action against Microsoft or any Microsoft Affiliate located in Europe, and not also against Microsoft or a Microsoft Affiliate located outside of Europe, the venue will be the Republic of Ireland.

The parties consent to personal jurisdiction in the agreed venue. This choice of venue does not prevent either party from seeking injunctive relief in any jurisdiction with respect to a violation of intellectual property rights or confidentiality obligations.

- m. **Order of precedence.** These General Terms will take precedence over any conflicting terms in other documents that are part of this Agreement that are not expressly resolved in those documents, except that conflicting terms in the Use Rights take precedence over these General Terms as to the applicable Products. Terms in the Online Services Terms take precedence over conflicting terms in the Product Terms. Terms in an amendment control over the amended document and any prior amendments concerning the same subject matter.
- n. **Microsoft Affiliates and contractors.** Microsoft may perform its obligations under this Agreement through its Affiliates and use contractors to provide certain services. Microsoft remains responsible for their performance.
- o. **Government procurement rules.** By accepting this agreement, Customer represents and warrants that (i) it has complied and will comply with all applicable government procurement laws and regulations; (ii) it is authorized to enter into this Agreement; and (iii) this Agreement satisfies all applicable procurement requirements.

#### Definitions.

“Administrator Data” means the information provided to Microsoft or its Affiliates during sign- up, purchase, or administration of Products.

“Affiliate” means any legal entity that controls, is controlled by, or is under common control with a party. “Control” means ownership of more than a 50% interest of voting securities in an entity or the power to direct the management and policies of an entity.

“Confidential Information” is defined in the “Confidentiality” section.

“Customer” means the entity identified as such on the account associated with this Agreement.

“Customer Data” means all data, including all text, sound, software, image or video files that are provided to Microsoft or its Affiliates by, or on behalf of, Customer and its Affiliates through use of Online Services.

“End User” means any person Customer permits to use a Product or access Customer Data.

“Licensing Site” means <http://www.microsoft.com/licensing/contracts> or a successor site. “Microsoft” means Microsoft Corporation.

“Non-Microsoft Product” means any third-party-branded software, data, service, website or product, unless incorporated by Microsoft in a Product.

“Online Services” means Microsoft-hosted services to which Customer subscribes under this Agreement. It does not include software and services provided under separate license terms.

Microsoft Customer Agreement



T. Lakshay  
PRINCIPAL  
Page 10 of 11  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108.  
2/12/15



“Online Services Terms” means the additional terms that apply to Customer’s use of Online Services published on the Licensing Site and updated from time to time.

“Partner” means a company Microsoft has authorized to distribute Products to Customer.

“Personal Data” means any information relating to an identified or identifiable natural person.

“Product” means all Software and Online Services identified in the Product Terms that Microsoft offers under this Agreement, including previews, prerelease versions, updates, patches and bug fixes from Microsoft. Product availability may vary by region. “Product” does not include Non- Microsoft Products.

“Product Terms” means the document that provides information about Products available under this Agreement. The Product Terms document is published on the Licensing Site and is updated from time to time.

“Publisher” means a provider of a Non-Microsoft Product.

“Representatives” means a party’s employees, Affiliates, contractors, advisors and consultants.

“SLA” means Service Level Agreement, which specifies the minimum service level for the Online Services and is published on the Licensing Site.

“Software” means licensed copies of Microsoft software identified in the Product Terms. Software does not include Online Services, but Software may be part of an Online Service.

“use” means to copy, download, install, run, access, display, use or otherwise interact with.

“Use Rights” means the license terms and terms of service for each Product published on the Licensing Site and updated from time to time. The Use Rights supersede the terms of any end user license agreement that accompanies a Product. License terms for all Products are published in the Product Terms. Terms of service for Online Services are published in the Online Services Terms.

NECX PVT LTD  
*[Signature]*  
Managing Director

*Y. Srinivasa Rao*  
Managing Director  
NECX Private Limited

*[Signature]*  
Dr. T. Satyanarayana  
Principal,  
SRK Institute of Technology *2/12/15*

PRINCIPAL  
SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA-521 108

## MEMORANDUM OF UNDERSTANDING

Date :

Between

***SRK INSTITUTE OF TECHNOLOGY,***

ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

***ARTHA FINANCIAL PROFESSIONALS' GURU,***

NO.27-37-66,1ST FLOOR, VIJAYAWADA RD, OPPOSITE RAGHAVAIAH PARK,  
GOVERNOR PETA, VIJAYAWADA, ANDHRA PRADESH 520002

This AGREEMENT made and entered into on 28<sup>th</sup> day of January, 2016 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

And


***ARTHA FINANCIAL PROFESSIONALS' GURU,*** NO.27-37-66,1ST FLOOR, VIJAYAWADA RD, OPPOSITE RAGHAVAIAH PARK, GOVERNOR PETA, VIJAYAWADA, ANDHRA PRADESH 520002 (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

### **Objectives & Scope**

- Design, develop and deliver programmes ensuring required quality in Financial Models (NCFM) which in turn will lead to professional development as per the Industry requirements for Finance Specialization students of MBA & Integrated MBA.
- To extend cooperation for workshops / seminars/ faculty development programmes.
- To conduct short courses, as mutually agreed in writing between the parties.
- To Encouraging students of the institution to opt modules of NSE ACADEMY'S Certification in Financial Markets (NCFM) offered by the associate.
- To allow the MBA & Integrated MBA students for the Internship in the Associate.

### **Role of the Institution**

- The INSTITUTION shall provide the available infrastructure & basic amenities such as electricity, water, telephone, etc.; suitable and ready for delivering the training courses and other activities in conjunction with the ASSOCIATE in the scope.



*Su Zalli Arman*

- Date :
- The INSTITUTION shall help to develop market through its existing established network and would support in marketing exercise.
  - The INSTITUTION shall treat ASSOCIATE as a training partner for joint activities for mutual benefits.

#### **Role of the ASSOCIATE**

- The ASSOCIATE shall design, develop and provide required course materials & practical training to the students.
- The ASSOCIATE shall assist in offering Major Projects in the area of Finance stream in various financial organisations.

#### **Authorised officials to execute the MOU**

Dr. K. BALA SHOWRY, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Mr. Mr. Zakir Hussain, Director- ARTHA FINANCIAL PROFESSIONALS' GURU, Vijayawada, Andhra Pradesh represents the Associate.

#### **Funding**

The INSTITUTION shall not be liable for discharging any financial commitments made by the ASSOCIATE or vice-versa.

#### **Duration**

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year. It shall be renewed for next one year until & unless discontinued by either party.

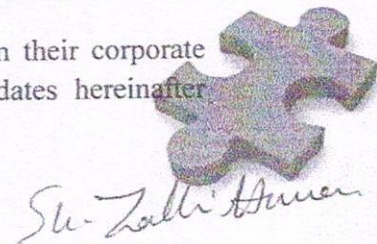
#### **Steering Committee**

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

- |  |   |          |
|--|---|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada | - | Chairman |
| (2) Director of Artha Financial Professionals' Guru    | - | Member   |
| (3) Head of the Department, MBA, SRKIT                 | - | Member   |

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

#### **Confidentiality:**



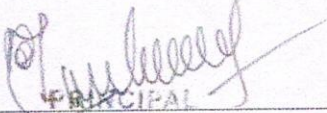
Mr. Zakir Hussain



Cell : 99482 17170, Ph : 0866-6633374  
# 27-37-66, 1<sup>st</sup> Floor, Opp. Raghavaiah Park,  
Bundar Road, VIJAYAWADA-520 002.  
e-mail : info@myartha.org, www.myartha.org

The INSTITUTION agrees and confirms that all Intellectual Training Material shall at all time vest in and remain with and belong to the ASSOCIATE and cannot be used for at least two years from the date of termination / Completion. The INSTITUTION shall not be liable for any suit on account of demands for infringement of copyright etc. by the ASSOCIATE which has no nexus with the objective of the MoU.

**For SRK Institute of Technology**

(  
PRINCIPAL )

SRK INSTITUTE OF TECHNOLOGY  
Institution Name: SRK Institute of Technology  
ENIKEPADU, VIJAYAWADA

Institution Representative: Dr. K. Bala Showry

Position: Principal

Address: SRK Institute of Technology,

Enikepadu, Vijayawada- 521 108,

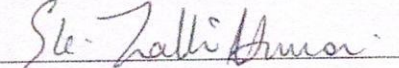
Andhra Pradesh.

Ph: 0866-2843839

Email: principalsrk@gmail.com



**For ARTHA FINANCIAL  
PROFESSIONALS' GURU**

(  
) )

Associate Name: Artha Financial Professionals'  
Guru

Associate Representative: Mr. Zakir Hussain

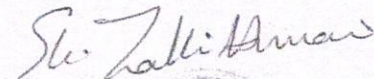
Position: Director

Address: No.27-37-66,1st Floor, Vijayawada Rd,  
Opposite Raghavaiah Park, Governor Peta,  
Vijayawada, Andhra Pradesh 520002.

Ph: 0866 663 3374,

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Email: info@myartha.org







ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

S. No: 847 Dt: 17/12/2015 Rs: 100/-  
Sold To: K. Ashok S/o Ram Das, Vijayawada  
For Whom: SRK Institute of Technology, Enikepadu  
Vijayawada

BS 441384  
Ch. Parvathi  
CH PARVATHI  
Licensed Stamp Vendor  
L. No: 06-15-03/2015  
D. No: 45-16-42  
GUNADALA, VIDAYAWADA  
Ph: 888 5815990, 9642947517

Agreement No. - SISW/ACADEMIC/INDIA/FY 16/075

FOR

AUTHORIZED TRAINING PARTNER PROGRAM

BETWEEN

SIEMENS INDUSTRY SOFTWARE INDIA PRIVATE LIMITED

AND

JYTRA ENGINEERING SERVICES

AND

SRK INSTITUTE OF TECHNOLOGY

## TRI PARTY AUTHORIZED TRAINING PARTNER AGREEMENT

This **Authorized Training Partner Agreement** (the "Agreement") is entered into as of 18<sup>th</sup> January 2016 (the "Effective Date"), by and between Siemens Industry Software (India) Private Limited, a subsidiary of Siemens Product Lifecycle Management Software Inc. ("Siemens Industry") and JYTRA ENGINEERING SERVICES, a company organized under the laws of India, with its registered office located at Block A, 2nd Floor, Srinivasa Complex, Ameerpet, Hyderabad 500 016, India. ("Training Partner") and SRK INSTITUTE OF TECHNOLOGY, an Academic Institute located at ENIKEPADU, VIJAYAWADA, KRISHNA(Dt.), ANDHRA PRADESH - 521108. Siemens Industry Training Partner and Academic Institute may be referred to herein individually as a "Party" and collectively as the "Parties".

**WHEREAS**, Academic Institute desires to purchase and / or get deployment of Software license from Siemens Industry for purposes of having training courses delivered by Training Partner to students within the institute;

**WHEREAS**, Siemens Industry, and Academic Institute agree to authorize Training Partner to conduct training courses directly to students within the Academic Institute premises on Siemens Industry's proprietary software as set forth herein (the "Training Program");

**NOW, THEREFORE**, in consideration of the mutual promises as stated herein, and for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows.

### 1. Term.

The term of this Agreement will begin on the Effective Date and will continue in full force and effect for a period of twelve (12) months from the Effective Date and shall automatically renew for successive periods of twelve (12) months thereafter unless earlier terminated pursuant to Section 11.

### 2. Definitions.

- 2.1 "Software" means the Siemens Industry software licensed to Academic Institute under the terms and conditions of Software License and Services Agreement for use solely in delivering the training courses to students, including such additional software licensed to Academic Institute under this Agreement from time to time, any updates thereto furnished by Siemens Industry hereunder and, unless otherwise indicated, the associated documentation.
- 2.2 "Training Materials" means the training course documentation such as student guides and instructor guides and other materials provided by Siemens Industry to Training Partner to enable Training Partner to deliver the Training Course.
- 2.3 "Training Courses" means the standard courses in which Siemens Industry has authorized Training Partner to provide instruction to students on Siemens Industry Software.

### 3. Fees, Expenses and Taxes

- 3.1 Academic Institute will pay Siemens Industry the following fees as set forth in Exhibit I attached hereto and made a part hereof:
- a) Per Student Revenue Share Percentage between Siemens Industry, Training Partner and Academic Institute. This revenue share percentage is the percentage sharing of the total fees charged by Academic Institute for each student enrolled in each Training Course as specified in Exhibit I.
  - b) The Software license fees set forth on the LSDA as mutually agreed.
  - c) Additional Fees and Charges. The other fees and charges as mutually agreed.
- 3.2 In addition, Academic Institute will pay: (i) Siemens Industry's then current, standard transfer fees whenever Siemens Industry generates and delivers to Academic Institute a replacement license file within the license management portion of the Software. The Academic Institute will be charged for the replacement license file in cases where the original license file is not usable due to mis-handling of the file by the Academic Institute; and (ii) all taxes, duties and other governmental fees or assessments, however designated, related to the provision of

Software or services under this Agreement paid or payable by Siemens Industry under this Agreement, including, without limitation, import/export duties, customs duties, property, use, excise, withholding, value-added, goods and services, gross receipts and similar taxes, but excluding franchise taxes and taxes based on Siemens Industry's net income. If Academic Institute claims tax exempt status, Academic Institute will provide Siemens Industry with a copy of an exemption certificate acceptable to the relevant taxing authority prior to shipment of the Software or delivery of the training.

If Academic Institute or Training Partner are required by law to make any income tax deduction or to withhold income tax from any sum payable directly to Siemens Industry hereunder, Academic Institute and / or Training Partner shall promptly effect payment thereof to the applicable tax authorities, and shall promptly provide Siemens Industry with official tax receipts or other evidence issued by the applicable tax authorities sufficient to establish that the income taxes have been paid and to enable Siemens Industry to support a claim for tax credit relief for such income tax payments made on its behalf by Academic Institute and / or Training Partner. Failure of the Academic Institute and / or Training Partner to provide official tax receipts or other evidence of payment to Siemens Industry shall result in Academic Institute and / or Training Partner paying directly to Siemens Industry additional amounts equal to the amounts originally deducted or withheld from the original payment and for which no documentation was provided. Academic Institute and / or Training Partner shall also use its best efforts to work and assist Siemens Industry in minimizing any domestic law withholding tax rate and, if applicable, obtain a lower withholding tax rate if one is applicable under the applicable tax treaty including supplying the appropriate documentation to Siemens Industry, assisting in its completion, providing a translation, and providing any other necessary support or documentation.

**4. Siemens Industry Obligations.**

- 4.1 Siemens Industry shall provide Software licenses identified on the applicable LSDA (as defined in Section 10.1 below), to the Academic Institute in the required quantities for conducting the training at the Academic Institute premises.
- 4.2 Siemens Industry shall provide training and certify Training Partner personnel to provide Training Courses upon successful completion of the applicable training. Siemens Industry shall provide training to 2 no. Training Partner personnel for the fee to be mutually decided.
- 4.3 Siemens Industry shall provide Training Materials to Training Partner necessary to provide the applicable Training Courses at the Academic Institute. Training manuals for specific Training Courses will be supplied to the Training Partner on receipt of written request and supporting documents in the required quantities. Siemens Industry shall provide a CD containing other Training Materials for each Training Course on a one-time basis.
- 4.4 Siemens Industry shall provide "Certificate of Merit" to students identified by Training Partner and Academic Institute as having successfully completed the applicable Training Course(s) with minimum attendance criteria of 80%.
- 4.5 Siemens Industry shall endeavor to provide marketing collaterals based on the written request from the Training Partner and Academic Institute.
- 4.6 Siemens Industry shall publicize the Training Partner details on its website. This will facilitate Academic Institute to locate the Training Partner of their choice.
- 4.7 Siemens Industry shall publicize the Academic Institute details on its website.

**5. Training Partner Obligations.**

- 5.1 Training Partner shall ensure that there shall be minimum one (1) Siemens Certified Trainer always available to conduct the training at the Academic Institute. Training Partner personnel shall be trained and certified by Siemens Industry prior to providing any Training Courses to students. Training Partner shall use only those of its personnel that have been trained and certified on the applicable Software to provide Training Courses.
- 5.2 Training Partner shall promote and effectively support the Training Program by distribution of literature, pamphlets, catalogues, and other descriptive and operational literature but not use, or allow or cause the use of,



any sales literature or promotional material in connection with the Training Program which has not been provided or approved in advance in writing by Siemens Industry.

- 5.3 Training Partner along with Academic Institute shall be responsible for all the marketing and sales activities of the Siemens Industry Training Courses.
- 5.4 The Training Partner shall provide Siemens Industry a copy of all invoices for fees charged to students as received from Academic Institute for each Training Course undertaken by the student, to ascertain the revenue share amount calculations.
- 5.5 The Training Partner shall provide Training Course student enrollment information to Siemens Industry prior to the start of each Training Course in a format as provided by Siemens Industry from time to time.
- 5.6 The Training Partner shall give Siemens Industry a minimum of ten (10) business day(s) written notice prior to the Training Course in order for Siemens Industry to supply the Training Materials.
- 5.7 Training Partner shall provide support to Academic Institute for all Training Course student registration activities.
- 5.8 Training Partner shall provide all other information to Siemens Industry as reasonably requested by Siemens Industry under this Agreement.
- 5.9 Training Partner's appointment and service term shall be solely decided by Academic Institute and Siemens Industry shall have no obligation towards Training Partner of any nature whatsoever.
- 5.10 Training Partner shall be responsible to set up the training environment, testing validation, maintenance and troubleshooting related to software installed on the hardware provided by the Academic Institute.
- 5.11 Training Partner shall ensure that Academic Institute uses the Software in accordance with the terms of Software License and Services Agreement ("MLA") of Siemens Industry for academic purposes only. Training Partner agrees to report to Siemens Industry use of Software for non-academic purpose by Academic Institute.

6. **Academic Institute Obligations.**

- 6.1 Academic Institute shall purchase the required licenses for the training purposes from Siemens Industry channel partner as per budgets available from time to time. Academic Institute shall sign the Software License and Services Agreement ("SLSA") and use Software in accordance with the terms thereof for training purposes only.
- 6.2 Academic Institute shall be responsible to actively promote the Siemens Industry Training programs and collection of fees from the students.
- 6.3 Academic Institute shall provide infrastructure – classroom, laboratory and computer hardware to the Training Partner for conducting training in their premises.
- 6.4 Academic Institute shall release the Royalty Revenue Share to Training Partner and Siemens Industry as described in Exhibit I.
- 6.5 Academic Institute shall provide complete administration, logistics, execution and coordination support to the Training Partner for conducting training in their premises.
- 6.6 Academic Institute shall be responsible to issue the "Certificate of Merit" to the students provided by Siemens Industry on course completion.
- 6.7 Academic Institute will locate Siemens Industry certified Training Partner and appoint him for delivering training course to students within the institute. Academic Institute shall have right to terminate contract with the Training Partner if such Training Partner fails to deliver services satisfactory to Academic Institute.
- 6.8 Academic Institute agrees that appointment, services and payment to Training Partner will be sole responsibility of Academic Institute and Siemens Industry shall have no responsibility and shall not be held liable for non-performance or misconduct of Training Partner of any nature whatsoever.

- 6.9 Academic Institutes shall ensure that neither the Training Partner nor the students use the Siemens Industry Software license contrary to the terms and conditions mentioned herein.

7. **Warranties and Disclaimer.**

- 7.1 **Authority.** Each party warrants that it has the power and authority to enter into, and to perform its obligations under this Agreement.
- 7.2 **Disclaimer.** EXCEPT AS OTHERWISE EXPRESSLY PROVIDED IN THIS AGREEMENT, SIEMENS INDUSTRY MAKES NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, REGARDING ANY MATTER, INCLUDING THE MERCHANTABILITY, SUITABILITY, ORIGINALITY, FITNESS FOR A PARTICULAR USE OR PURPOSE, OR RESULTS TO BE DERIVED FROM THE USE, OF ANY SOFTWARE, TRAINING MATERIALS OR CONFIDENTIAL INFORMATION PROVIDED UNDER THIS AGREEMENT.

8. **Confidentiality**

- 8.1 Training Partner and Academic Institute will treat and hold all information relating to this Agreement, including the Software and Software maintenance services and Training Materials provided under this Agreement, in strict confidence and will not make available to any third party any such information, except as is necessary for the proper performance of its obligations under this Agreement with respect to provision of Training Courses. Any and all Training Materials, data, notes, reports, memoranda or other materials furnished by Siemens Industry for use by Training Partner under this Agreement shall remain the sole property of Siemens Industry and will be held in strict confidence in accordance with Section 8 of this Agreement.
- 8.2 The foregoing provisions in Section 8.1 will not prevent Training Partner or Academic Institute from disclosing information which is (i) already known by the Training Party or Academic Institute as evidenced by written records without an obligation of confidentiality, (ii) publicly known or becomes publicly known through no unauthorized act of the Training Partner or Academic Institute, (iii) rightfully received from a third party, (iv) independently developed by the Training Partner or Academic Institute without use of Siemens Industry's information, (v) approved in writing by Siemens Industry for disclosure, or (vi) required to be disclosed pursuant to a requirement of a governmental agency or law so long as the Training Partner or Academic Institute provides Siemens Industry with written notice of such requirement before any such disclosure.

The obligations of this provision will remain binding upon Training Partner and Academic Institute irrespective of the expiration or termination of this Agreement for any reason.

9. **License to Use Trademarks.**

- 9.1 Subject to the provisions of this Agreement, Siemens Industry grants to Training Partner and Academic Institute the right to use the Siemens Industry Software Trademarks (as defined below) in India solely in connection with the advertising, promoting or provision of the Training Courses. "Trademarks" mean the tradenames, logos, trademarks, servicemarks, both registered and unregistered and applications for registration, owned by or owned in the future by Siemens Industry. On all advertising and other material, Training Partner will include the following statement (or such other designations as notified by Siemens Industry from time to time) in relation to any Siemens Industry Trademark:

Trademark (or Servicemark) owned by Siemens Product Lifecycle Management Software Inc.  
or  
Registered Trademark of Siemens Product Lifecycle Management Software Inc.

- 9.2 All Trademarks used with the Software and / or Training Materials will be the sole property of Siemens Industry and Training Partner and Academic Institute will retain and not alter any copyright and other proprietary rights notices contained in or on the Software, Training Materials or other materials provided by Siemens Industry.

## 10. Software and Maintenance

### 10.1 Software Orders.

Each Academic Institute order for Software will be documented on a Licensed Software Designation Agreement or other mutually agreed upon document (each an "LSDA") referencing the terms of this Agreement with the Agreement number cited above and setting forth the Software to be provided to Training Partner by Siemens Industry hereunder. Academic Institute will provide Siemens Industry the host identifier required by Siemens Industry and such other information reasonably requested by Siemens Industry for each workstation and/or server on which the license management portion of the Software will be installed to permit Siemens Industry to generate a license file within the license management portion of the Software that will restrict access to only those Software modules licensed under this Agreement and limit use of such Software modules at any given time to the maximum number of users licensed. Promptly following Siemens Industry's receipt of Academic Institute's notice of a change in Academic Institute's host identifier, certified in writing by a duly authorized representative of Academic Institute, Siemens Industry will generate and deliver to Academic Institute a replacement license file within the license management portion of the Software for installation and use by Academic Institute.

### 10.2. Software Delivery.

Siemens Industry will deliver, or cause to be delivered, the Software identified in each LSDA accepted by Siemens Industry in accordance with a mutually agreed upon schedule. Siemens Industry, in its sole discretion, reserves the right to accept or reject any LSDA. An LSDA will be deemed accepted by Siemens Industry upon shipment of the Software to Academic Institute. Siemens Industry will determine the method of shipment. The Software may be of United States origin and, unless otherwise provided in the LSDA, will be delivered EXW Solan (Incoterms 2010).

### 10.3. Software Installation.

Academic Institute will, at its expense, obtain all necessary permits and consents to install the Software at Academic Institute's site. Academic Institute will at all times maintain records specifically identifying the Software licensed under this Agreement, the location of each copy thereof, and the location and identity of the workstations and servers on which the Software is installed. Siemens Industry may, during regular business hours and upon reasonable advance notice, conduct an audit to determine Academic Institute's compliance with the terms and conditions of this Agreement. Academic Institute will permit Siemens Industry or its authorized agents to access Academic Institute's facilities, workstations and servers and otherwise cooperate fully with Siemens Industry in any such investigation and will take all commercially reasonable actions to assist Siemens Industry in accurately determining Academic Institute's compliance with the terms and conditions of this Agreement.

### 10.4. Software License and Protection.

Upon the terms set forth in this Agreement and subject to the last paragraph of this Section, Siemens Industry grants to Academic Institute, and Academic Institute accepts from Siemens Industry, a nonexclusive, nontransferable, limited term license to install, access and use the executable form of the Software in and from India (the "Territory") solely to provide Training Courses in accordance with this Agreement.

No title to or ownership in the Software is transferred to Academic Institute. Title to and all applicable rights in patents, copyrights and trade secrets in the Software will remain in Siemens Industry or third parties from whom Siemens Industry has obtained rights to license the Software.

Academic Institute acknowledges Siemens Industry's representation that the Software constitutes and contains valuable trade secrets and confidential business information of Siemens Industry and/or its third party suppliers. Academic Institute will hold such information in confidence and take the precautions necessary to safeguard the confidentiality of such information.

Academic Institute will limit use of the Software to Authorized Users (defined below) solely for providing Training Courses in accordance with the Authorized Training Partner Program. Without limitation, the following uses of the Software are expressly forbidden (each a "Remarketing of Software"): to cause or permit (i) disclosure, display, access, or use of the Software by anyone other than an Authorized User and (ii) the loan,

publication, transfer of possession (whether by sale, exchange, gift, operation of law or otherwise), sublicensing, rental or other dissemination of the Software, in whole or in part, to or for any third party. The term Authorized Users is defined to mean the employees of (i) Siemens Industry; (ii) Academic Institute; and (iii) Training Partner's Training Course students who are not competitors of Siemens Industry and have agreed in writing to obligations of confidence and nondisclosure no less stringent than those set forth in this Agreement. The obligations of confidence and nondisclosure set forth in this paragraph will survive any termination of this Agreement. Academic Institute agrees that Siemens Industry's third party suppliers may enforce this Agreement as it relates to their Software directly against Academic Institute.

Academic Institute will not reverse engineer, decompile, translate, disassemble, or otherwise attempt to discover the source code of the Software as it contains trade secrets

Academic Institute may copy the Software as reasonably required for backup purposes. All such copies will be maintained by Academic Institute in the Territory. Academic Institute will retain and reproduce all copyright or proprietary notices in their exact form on all copies (including partial copies) of the Software made by Academic Institute. As between Academic Institute and Siemens Industry, the original and all complete and partial copies of the Software will remain the sole property of Siemens Industry and will be subject to the terms and conditions of this Agreement, including specifically, but without limitation, the prohibition on Remarketing of Software.

If Academic Institute or any of the Authorized Users breach or threaten to breach the obligations of this Section 10.4, Siemens Industry will have the right, in addition to such other remedies which may be available to it, to seek injunctive relief enjoining such acts or attempts, it being acknowledged and agreed by Academic Institute that monetary damages are inadequate to protect Siemens Industry.

Siemens Industry may install locking devices on the Software to protect its rights under this Agreement. Siemens Industry reserves all rights in the Software not explicitly granted herein.

**10.5. Software Warranty and Disclaimer.**

Siemens Industry warrants that for a period of thirty (30) days following the date of shipment to Academic Institute, the Software will conform substantially to its associated documentation. Siemens Industry's sole and exclusive liability, and Academic Institute's sole and exclusive remedy, for a breach of this warranty will be that Siemens Industry will provide Software Corrections as defined in, and pursuant to, Section 10.7 below. However, if Siemens Industry is unable to provide Software Corrections, as Academic Institute's sole and exclusive remedy, Siemens Industry will grant Academic Institute a credit or refund, at Academic Institute's option, for the Software involved and accept its return.

Academic Institute acknowledges and agrees that Software performance and response times are a function of Academic Institute applications requirements and will be affected by, among other factors, the mix of concurrently running applications, any networking capability utilized by Academic Institute on Academic Institute's system and the amount of memory thereon. Siemens Industry does not warrant that the Software will operate in conjunction with equipment, software or services that may be obtained by Academic Institute outside this Agreement.

**Software Disclaimer.**

**TO THE EXTENT PERMITTED BY THE GOVERNING LAW OF THIS AGREEMENT AND EXCEPT AS EXPRESSLY SET FORTH HEREIN, SIEMENS INDUSTRY AND ITS THIRD PARTY SUPPLIERS MAKE NO WARRANTIES OF ANY KIND, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR OF FITNESS FOR ANY PARTICULAR PURPOSE OR NON-INFRINGEMENT WITH RESPECT TO THE SOFTWARE PROVIDED UNDER AND PURSUANT TO THIS AGREEMENT.**

**10.6. Software Indemnity.**

Siemens Industry will defend, at its expense, any action brought against Academic Institute to the extent that it is based upon a claim that any Software furnished hereunder infringes Indian patent, a Berne Convention country copyright, or violates any third party trade secret or proprietary right in the Territory and will pay all costs and damages finally awarded against Academic Institute, provided that Siemens Industry is given prompt written notice of such claim and is given information, reasonable assistance, and sole authority to defend or settle the claim.

Siemens Industry, at its option, will obtain for Academic Institute the right to continue using, or will replace or modify the Software involved so it becomes non-infringing; or, if such remedies are not reasonably available, Siemens Industry will grant Academic Institute a credit or refund, at Academic Institute's option, for the Software involved and accept its return.

Siemens Industry will have no obligation under this Section if the alleged infringement or violation is based upon the use of the Software in combination with other software not furnished by Siemens Industry if such alleged infringement or violation would not have occurred except for such combined use or if such claim arises from Siemens Industry's compliance with Academic Institute's designs, specifications or instructions. Siemens Industry will have no liability for infringement of the intellectual property rights of a third party except as expressly provided in this Section.

#### **10.7. Software Maintenance.**

Siemens Industry will maintain the Software, or cause it to be maintained, during the Initial Term of the Software and for the Renewal Terms or until terminated by either party as provided herein.

Software maintenance will consist of updates to the Software which contain (i) correction of Errors (defined below) remedied by Siemens Industry, (ii) new point releases denoted by a change to the right of the first decimal point (e.g. V18.0 to V18.1), and (iii) new major releases denoted by a change to the left of the first decimal point (e.g. V18.0 to V19.0); provided, however, that Software maintenance does not include any release, module, option, future product, or any upgrade in functionality or performance of the Software which Siemens Industry develops as a customization product for a single customer or Siemens Industry licenses separately or offers only for an additional fee. Academic Institute is responsible for the installation and implementation of any update and required data conversion. Six months after shipment of any new major release, maintenance of the previous releases will cease.

An "Error" is defined to mean the failure of the Software to conform substantially to the documentation provided by Siemens Industry with the Software ("Error"). Academic Institute may report any suspected Errors to Siemens Industry. Upon Siemens Industry's request, Academic Institute will provide Siemens Industry in writing a detailed description and documentation of the suspected Error. Siemens Industry will investigate the facts and circumstances related thereto and Customer will cooperate fully with Siemens Industry's investigation. If Siemens Industry finds that the Software contains an Error, Siemens Industry will use its reasonable efforts to correct the Error or provide a "work-around" solution (a "Software Correction"), at Siemens Industry's discretion. Siemens Industry may provide Academic Institute a copy of the corrected Software (or of the affected portions) in conjunction with the distribution of a Software update.

### **11. Termination and Effects of Termination.**

**11.1** Siemens Industry will have the right, at its option, and in addition to any other remedies to which it may be entitled, to terminate this Agreement and/or terminate any of the Software licenses granted under this Agreement, upon written notice to Academic Institute or Training Partner if any of the following events occur:

- (i) Academic Institute or Training Partner breaches any of the provisions of this Agreement and fails to cure such breach within thirty (30) days of receipt of written notice of such breach; provided, however, Siemens Industry will have the right to immediately terminate this Agreement if Siemens Industry, in its reasonable judgment believes, that Academic Institute or Training Partner is intentionally breaching its obligations with respect to any Software license granted or Training Materials provided under this Agreement.
- (ii) Any substantial change in ownership, control or organization of Academic Institute or Training Partner, any merger or consolidation involving Academic Institute or Training Partner, or any acquisition by Academic Institute or Training Partner of any interest in any company, firm or organization, which Siemens Industry reasonably believes could have an adverse effect upon the future performance of Academic Institute or Training Partner under this Agreement or upon the overall relationship of Academic Institute or Training Partner with Siemens Industry.

**11.2** Except as otherwise provided for in Subsection 11.1(a) above, if any Party hereto fails to comply with any provisions of this Agreement, and fails to cure such breach within thirty (30) days after written notice thereof,

then the non-defaulting Party will have the right, and in addition to any other remedies to which it may be entitled to terminate immediately this Agreement or any of the Software licenses granted upon written notice.

- 11.3 Any Party hereto may terminate this Agreement, with or without cause, with sixty (60) days written notice prior to the expiration of the Initial Term and Renewal Terms.
- 11.4 Upon the termination of this Agreement for any cause, Academic Institute and Training Partner will immediately discontinue use of, and within thirty (30) days, return to Siemens Industry all Software, Training Materials and any other Confidential Information provided hereunder.
- 11.5 Academic Institute and Training Partner acknowledge that certain rights or relationships may inure to it or be created under the laws of the jurisdictions in which Academic Institute or Training Partner conduct business. Academic Institute and Training Partner knowingly and willingly waives now and forever all such rights and relationships and payment by Siemens Industry of termination indemnities.

12. **Limitation of Liability.**

If Siemens Industry shall be liable to Training Partner or Academic Institute for any matter relating to or arising in connection with this Agreement, whether based on an action or claim in contract, equity, negligence, tort or otherwise the amount of damages recoverable against Siemens Industry for all events, acts or omissions will not exceed, in the aggregate, an amount equal to the aggregated amount of all license fees paid to Siemens Industry pursuant to the Agreement during the three-month period immediately preceding the initial occurrence of such events, acts or omissions.

In no event will the measure of damages include, nor will Siemens Industry be liable for, any amounts for loss of income, profit or savings, loss of data, loss of commercial reputation or indirect, incidental, consequential, or punitive damages of any party, including third parties, or for any claim against Training Partner or Academic Institute by any third party.

No claim, demand for mediation or arbitration or cause of action which arose out of an event or events which occurred more than two years prior to the filing of a demand for mediation or arbitration or suit alleging a claim or cause of action may be asserted by either party against the other. The provisions of this will survive the expiration or termination of this Agreement for any reason.

13. **Excused Performance.**

Neither party will be deemed to be in default hereunder, or will be liable to the other, for failure to perform any of its non-monetary obligations under this Agreement for any period and to the extent that such failure results from any event or circumstance beyond that party's reasonable control (each, a "force majeure event"), including acts or omissions of the other party or third parties, natural disasters, riots, war, civil disorder, court orders, acts or regulations of governmental bodies, labor disputes or failures or fluctuations in electrical power, heat, light, air conditioning or telecommunications equipment or lines, or other equipment failure, and which it could not have prevented by reasonable precautions or could not have remedied by the exercise of reasonable efforts.

14. **Relationship of the Parties.**

No relationship of employment or partnership is created by this Agreement. Training Partner and Academic Institute are independent contractors and in no way a legal representative or agent of Siemens Industry. Training Partner and Academic Institute have no authority to assume or create any obligation (including accepting orders or making contracts) on Siemens Industry's behalf, expressed or implied.

15. **Personnel.**

For a period of twelve (12) months after termination of this Agreement, none of the Parties hereto will solicit, directly or indirectly, for employment or employ any employee of the other Parties hereto who is or was actively involved in the performance, consumption or evaluation of the services without the prior written consent of the other. Notwithstanding the foregoing, the parties acknowledge and agree that this Agreement will not prohibit solicitations through advertising or other publications of general circulation.

16. Notices.

Wherever one party is required or permitted to give notice to the other pursuant to this Agreement, such notice shall be deemed given when delivered in hand, when mailed by registered or certified mail, return receipt requested, postage prepaid, or when sent by a third party courier service where receipt is verified by the receiving party's acknowledgment, and addressed as follows:

**In the case of Training Partner:**

Attn: Jytra Engineering Services  
Address: Block A, 2nd Floor, Srinivasa Complex, Ameerpet, Hyderabad 500 016, India  
Phone Number: +91 9246553857  
Fax Number:

**In the case of Academic Institute:**

Attn: SRK INSTITUTE OF TECHNOLOGY  
Address: Enikepadu, Vijayawada, Krishna(Dt.), ANDHRA PRADESH - 521108  
Phone Number: 0866-2843839, 9133606789  
Fax Number: 0866-2843536

**In the case of Siemens Industry:**

**Siemens Industry Software India Private Limited**  
Tower D, 16th Floor, Global Business Park, MG Road,  
Gurgaon 122 002, Haryana  
Attn: Legal Counsel

Either party may from time to time change its address for notification purposes by giving the other party written notice of the new address and the date upon which it will become effective; first class, postage prepaid, mail shall be acceptable for provision of change of address notices.

17. Governing Law.

This Agreement shall be governed and construed under and in accordance with the laws of India and in case of any dispute between the parties the courts of New Delhi shall have exclusive jurisdiction.

18. Non-Exclusivity.

It is not the intention of either Party that this relationship contemplated herein be exclusive. Training Partner and Academic Institute understand and agree that Siemens Industry may individually engage in and may perform training courses on any of its Software with and for third parties.

19. Export Compliance.

This Agreement is subject to all United States government laws, regulations, orders or other restrictions regarding export from the United States of services, commodities, Software, technology or derivatives thereof, as such laws, regulations, orders, or other restrictions may be enacted, amended or modified from time to time. Notwithstanding anything to the contrary in this Agreement, Training Partner or Academic Institute will not directly or indirectly, separately or as part of a system, export or reexport any Siemens Industry services, commodity, Software, technology or derivatives thereof or permit the use by or shipment of same to: (i) a national or resident of Afghanistan (Taliban), Cuba, Iran, Iraq, Libya, North Korea, Sudan, Syria, or any other country embargoed or restricted by the United States; (ii) anyone or any entity on the U.S. Treasury Department's List of Specially Designated Nationals and Blocked Persons, List of Specially Designated Terrorists or List of Specially Designated Narcotics Traffickers, or the U.S. Commerce Department's Denied Parties List or the U.S. Commerce Department's Entity List; or (iii) any country or destination for which the United States government or a United States governmental agency requires an export license or other approval for export without first having obtained such license or other approval. Training Partner and Academic Institute recognize and agree that items (i) through (iii) change from time to time, and Training Partner and Academic Institute will fully cooperate with Siemens Industry to effect compliance with such changes. Training Partner and Academic Institute acknowledge and agree that, unless a

validated export license is obtained from the United States Department of Commerce or other applicable authority where required, Training Partner or Academic Institute will not use the Siemens Industry services, commodities, Software, technology or derivatives thereof in the design, development, production, stockpiling or use of missiles, or chemical or biological weapons nor will Training Partner or Academic Institute use the Siemens Industry services, commodities, Software, technology or derivatives thereof for facilities which are intended to produce chemical weapons or chemical weapon precursors. Training Partner and Academic Institute further acknowledge and agree that, unless a validated export license is obtained from the United States Department of Commerce or other applicable authority where required, Training Partner or Academic Institute will not use the Siemens Industry services, commodities, Software, technology or derivatives thereof either directly or indirectly to research, design, develop, manufacture, construct, test or maintain nuclear weapons or any nuclear explosive devices or components or subsystems of such a device or for the research, design, development, manufacture, construction, operation or maintenance of any nuclear reactor, critical facility, facility for the fabrication of nuclear fuel, facility for the conversion of nuclear material from one chemical form to another, or separate storage installation or to research, design, develop, manufacture, construct, operate or maintain any of the following facilities or components for such facilities: for the chemical processing of irradiated special nuclear or source material; for the production of heavy water; for the separation of isotopes of source and special nuclear material; or for the fabrication of nuclear reactor fuel containing plutonium. Each party will reasonably cooperate with the other and will provide to the other promptly upon request any end-user certificates, affidavits regarding reexport or other certificates or documents as are reasonably requested to obtain approvals, consents, licenses and/or permits required for any payment or any export or import of products or services under this Agreement. Training Partner and Academic Institute will keep, maintain and preserve for at least five years after the applicable transactions, full and accurate books, records and accounts of all use and distribution of the Siemens Industry services, commodities, Software, technology or derivatives thereof, examination of which would enable Siemens Industry to confirm Training Partner's and Academic Institute's compliance with the requirements of this Agreement. Siemens Industry may audit such books, records and accounts during regular Training Partner and Academic Institute business hours and the auditors will complete such inspection as expeditiously as possible. Training Partner and Academic Institute will provide to the auditors such supplementary information and explanation reasonably necessary to explain fully the information contained in Training Partner's and Academic Institute's books, records and accounts. Siemens Industry will pay the cost of the audits. Siemens Industry will treat audit results as confidential information, except to the extent such results are required to be disclosed under applicable law, regulation, or administrative or judicial process. Training Partner and Academic Institute agree to indemnify and hold Siemens Industry harmless from and against all claims, losses, damages and expenses arising out of or resulting from Training Partner's or Academic Institute's failure to comply with the provisions set forth in this Section. Training Partner and Academic Institute will designate a single point of contact for export control matters who will work with Siemens Industry to ensure ongoing compliance with the obligations of Training Partner and Academic Institute under this Section. The provisions of this Section will survive the expiration or termination of this Agreement for any reason.

**20. Foreign Corrupt Practices Act.**

Without limiting the foregoing, Training Partner and Academic Institute represents and warrants that it is familiar with the terms and provisions of the U.S. Foreign Corrupt Practices Act (the "FCPA") and the purposes of the FCPA, and particularly that it is familiar with the FCPA prohibition of the offering, payment or giving of anything of value, either directly or indirectly, to an official of a foreign government or other person of authority for the purpose of influencing an act or decision in such person's official capacity, or inducing such person to use his or her influence with the foreign government to assist in obtaining or retaining business for or with, or directing business to, any person and Training Partner and Academic Institute represent and warrant that both will comply with all provisions of the FCPA as if all provisions of the FCPA were applicable to it. Training Partner and Academic Institute further represent and warrant that neither it nor any of its representatives and/or agents are officials, officers, or representatives of any government or political party or candidates for political office. Training Partner and Academic Institute acknowledge and agree that all payments to them under this Agreement shall be made by check or wire transfer, and that none shall be made by cash or other negotiable instrument. Training Partner and Academic Institute agree that their books and records relating to transactions pursuant to this Agreement shall be subject to audit at reasonable times as necessary to ensure compliance with the FCPA, that it will provide Siemens Industry all information Siemens Industry requests so that it complies with the reporting requirements of the FCPA and that it will upon request certify its continued compliance of the FCPA.

**21. Entire Agreement.**

This Agreement (including the attached Exhibits) constitutes the entire Agreement between the parties and will supersede all proposals or prior agreements, oral or written, and all other communications between the parties, relating to the subject matter of this Agreement. Amendments and supplements to this Agreement must be in writing signed by the authorized



representatives of the parties. If Academic Institute issues a purchase order, memorandum or other instrument covering the Software or services provided under this Agreement, it is agreed that such document is for Academic Institute's internal purposes only unless it is accepted in writing by Siemens Industry, in which case all terms and conditions contained therein which are additional to or inconsistent with this Agreement will be of no force and effect. This Agreement may not be varied other than in writing, executed by the duly authorized representatives of both parties. Training Partner and Academic Institute acknowledge that both have read this Agreement, understand it and agree to be bound by its terms and conditions.

In Witness Whereof, the parties have duly executed and delivered this Agreement as of the date first set forth above.

Training Partner: Jytra Engineering Services

Siemens Industry Software (India) Private Limited

By: [Signature]  
Title: CEO  
Address: #1-103/13 manwitha KPR Enclave  
Bachupally, Hyderabad - 50090  
Date: 09-Mar-2016



By: [Signature]  
Title: Vinod Sharma  
Director - Maintenance Renewals  
Address: [Blank]  
Date: 20/05/2016

Academic Institute: SRK Institute of Technology

By: [Signature]  
Title: CHAIRMAN  
Address: SRK INSTITUTE OF TECHNOLOGY  
ENIKEPADU  
Date: VIJAYAWADA 521 02

[Signature]  
Title: SANTOSH SAWANT  
Chief Financial Officer  
Address: [Blank]  
Date: 20/05/2016

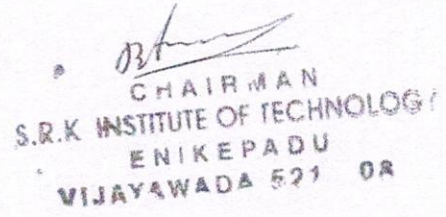
**EXHIBIT 1**  
**Fees and Charges**

Per Student Revenue Share Percentage: SISW-35% , Jytra Engineering Services- 35%, SRK Institute of Technology: 30%

Other Fees and Charges: NIL



A handwritten signature in black ink is written over a circular stamp. The stamp contains the text "Jytra Engineering Services" around the perimeter, "HYD." in the center, and a small star symbol at the bottom.



A handwritten signature in black ink is written over a rectangular stamp. The stamp contains the text "CHAIRMAN" at the top, "S.R.K INSTITUTE OF TECHNOLOGY" in the middle, and "ENIKEPADU VIJAYAWADA 521 02" at the bottom.



AN ISO 9001 : 2015 QMS CERTIFIED COMPANY  
**PUMPS & MOTORS**  
SUPERIOR QUALITY • SUPERIOR VALUE

## SRI LAKSHMI GANAPATHI ENGG. WORKS

Plot Nos. 9 to 14 & 17 to 24, Industrial Estate, Sultanabad,  
TENALI – 522 202. Guntur District  
Andhra Pradesh, INDIA  
GSTIN: 37ACRPK4578J1ZT

### MEMORANDUM OF UNDERSTANDING

Between

SRK INSTITUTE OF TECHNOLOGY,  
ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

SRI LAKSHMI GANAPATHI ENGG WORKS, TENALI,  
INDUSTRIAL ESTATE, SULTANABAD, TENALI- 522202, ANDHRA PRADESH.

This AGREEMENT made and entered into on 04<sup>th</sup> day of June, 2015 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2008 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the “INSTITUTION” which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

Kumar Pumps & Motors, An ISO 9001: 2015 QMS Certified Company, Kumar pumps, the undisputed leader, is the pioneer in the manufacturer of Pumpsets & Electric Motors in the country. A true frontrunner, the company has been at the forefront of performance for a successful span of over 4 decades., having its office at Industrial Estate, Sultanabad, Tenali- 522202, Andhra Pradesh. (hereinafter referred to as “ASSOCIATE” which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

#### Scope & Objectives

- To provide the opportunities to Electrical & Electronics Engineering Students of the Institution to do mini academic projects & internship in the associate.
- To provide campus placements to the students of the colleges if any suitable vacancies arise in the associate.
- To allow the Electrical & Electronics Engineering Students of the Institution to visit the Associate for acquiring practical knowledge.
- Working closely with industry for establishing the desired skills as per its requirements and also with academia in order to enhance the quality of Management education.





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**PUMPS & MOTORS**  
SUPERIOR QUALITY • SUPERIOR VALUE

## SRI LAKSHMI GANAPATHI ENGG. WORKS

Plot Nos. 9 to 14 & 17 to 24, Industrial Estate, Sultanabad,  
TENALI – 522 202. Guntur District  
Andhra Pradesh, INDIA  
GSTIN: 37ACRPK4578J1ZT

### Authorised officials to execute the MOU

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Mr. K. Krishna Kumar, Managing Director, Kumar Pumps & Motors, Industrial Estate, Sultanabad, Tenali represents the Associate.

### Funding

This MOU does not require any commitment of funds on either side.

### Duration

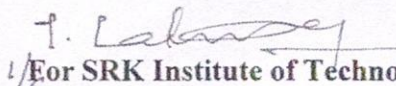
This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year.

### Steering Committee

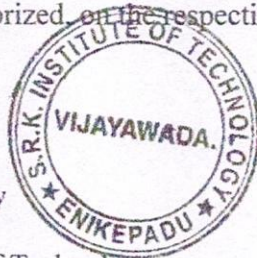
The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

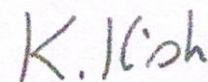
- |  |   |          |
|--|---|----------|
| (1) Principal, SRK Institute of Technology, Vijayawada | - | Chairman |
| (2) MD of Kumar Pumps & Motors                         | - | Member   |
| (3) Head of the Department, EEE, SRKIT                 | - | Member   |

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

  
For SRK Institute of Technology  
(Dr. K. BALASOWRY)

Institution Name: SRK Institute of Technology  
Institution Representative: Dr. K. BalaSowry  
Position: Principal  
Address: SRK Institute of Technology,  
Enikepadu, Vijayawada- 521 108,  
Andhra Pradesh.  
Ph: 0866-2843839  
Email: principalsrk@gmail.com



  
For Sri Lakshmi Ganapathi Engg. Works  
(Mr. K. KRISHNA KUMAR)

Associate Name: Sri Lakshmi Ganapathi Engg work  
Associate Representative: Mr. K. Krishna Kumar  
Position: G.M, Purchase Dept.  
Address: Sri Lakshmi Ganapathi Engg Works,  
Industrial Estate, Sultanabad, Tenali -522202,  
Andhra Pradesh.  
Ph: 94907 59548  
Email: support@kumarpumps.co.in

